# Chemical

Week-

4.3 billion lbs.	Industry's stake in atomics
	grows, spurred by rash of
	new developments p. 29
8.8%	CPI executive salaries reflect
	company sales more than
8,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	earnings, survey shows . p. 39
S MILLO STORES	Ultrahigh-purity silicon gains
1. billions. \$119 mallon	new producers, 50,000 lbs./-
1.20	year new capacity p. 76
51.23	Synthetic organics sales
ovalual lower	charted in latest Tariff Com-
	mission reports p 86
	Telling all about toxicity is
14 Comillion	Shell's way to boost safety.
	promote sales p. 99

VANA VEROK WICH 212 M 121 ST OMINERALIT WICKOFILMS I

76% ground



76% pawdered

SOLVAY

CAUSTIC SODA





9 forms to fit your needs in

SOLVAY

SODA



... and <u>all</u> include Solvay extra services

To help you use Solvay Caustic Soda most efficiently, we make 9 forms. To supply it rapidly and dependably, we produce it in 5 widely-scattered plants. To aid you in applying it most effectively, we provide technical service and literature based on extensive field work with users and painstaking laboratory research.



73% mercusy

CAUSTIC SODA LIQUOR

SOLVAY

CAUSTIC SODA

CAUSTIC SODA

CAUSTIC SODA

76% small flake

Sodium Nitrite • Calcium Chloride • Chlorine • Caustic Soda • Caustic Potash Chloroform • Potassium Carbonate • Sodium Bicarbonate • Vinyl Chloride • Methylen Chloride • Methylen Chloride • Monochlorobenzene • Soda Ash • Para-dichlorobenzene • Ortho-dichlorobenzene • Carbon Tetrachloride Ammonium Bicarbonate • Snowflake© crystals • Aluminum Chloride • Cleaning Compounds • Hydrogen Peroxide • Mutual Chromium Chemicals



SOLVAY PROCESS DIVISION 61 Broadway, New York 6, N.Y.

SOLVAY dealers and branch offices are located in major centers from coast to coast.

#### SOLVAY PROCESS DIVISION 61 Broadway, New York 6, N. Y.

DEED HORE HORE THEN THEN HORE HORE HORE HORE HORE THE THE THE HORE

Please send without cost Solvay Caustic Soda sample or samples and literature as follows:

- □ 76% powdered □ 76% solid □ 76% ground □ 76% flake □ 76% small flake □ 50% liquor □ 73% liquor □ 50% mercury cell liquor □ 73% mercury cell liquor
  - Technical Bulletin No. 6, "Caustic Soda"

☐ Wall chart of handling precautions

Name Position

Company\_\_\_\_\_Phone\_\_\_\_\_

Phone\_\_\_\_\_\_Address\_\_\_\_\_

City Zone State AN-98



THIS MAN'S A SPECIALIST IN PROTECTING YOUR PROFITS. His title is Dowell Service Engineer. His jobto study your maintenance cleaning problems, recommend the proper solutions and apply chemical solvents to help you make more profit. He represents a team of specialists who have rendered old-fashioned all other methods of cleaning product, process and steam generating equipment. His method is Dowell Service, the modern way-using solvents-to remove scale and sludge from all kinds of metal equipment, tanks, piping and lines.

Specifically: one processor had been performing his own turnaround service—using mechanical methods—at an annual cost of \$315,000. The Dowell Service Engineer and his team performed the same service in 1/10 of the time at a cost of \$2300. The savings in downtime alone amounted to \$210,000.

If your maintenance and operating engineers do not know the profit possibilities with Dowell Service, ask them to get the facts for you. For specific information on how chemical cleaning can help your plant to greater profits, call the Dowell office nearest you. DOWELL-A SERVICE-DIVISION OF THE DOW CHEMICAL COMPANY. Headquarters and research center, Tulsa, Oklahoma, with 165 offices and stations to serve you.

chemical cleaning services for industry 

DOWELL



# Now We Serve

# the Domestic

# and Foreign Markets...

#### Importing:

Municol Potash

Salt Cake

Acid Fluorspar

Crude Glycerin

Ammonium Chloride

Potassium Carbonate

Litharge

Trichlorethylene

Precious Metals and Ores

#### Exporting:

L P. Thomas Fertilizers

Super Phosphates

Ammonium Sulfate

Commercial Acids

Aluminum Sulfate

Chlorides

Hexa-Meta-Phosphate

Dils. Fats and Tallows

Machinery for Chemical Industries

# DIXCO

#### DIXON INTERNATIONAL

Division of DIXON CHEMICAL AND RESEARCH, INC.

1260 Broad Street, Bloomfield, N. J.

Executive Offices: EDison 8-4000 New York Phone: WOrth 2-2125

Philadelphia Office: Cuthbert Rd., Merchantville, N. J. NOrmandy 5-0100—Phila. MArket 7-0954

New England Office: 87 Weybosset St., Providence, R.I., GAspes 1-1096

DIXON CHEMICAL INDUSTRIES, INC.

I. P. Thomas Division

Office: Cuthbert Rd., Merchantville, N. J. NOrmandy 5-112

#### TOP OF THE WEEK

#### SEPTEMBER 6, 1958

- Pulp and paper output climbs to '57 level and paper industry's chemical needs will be rising in months ahead ...
- Irradiated polyethylene insulates underwater motor developed by General Electric .....
- Oldest specialties maker, 94-year-old Jacques Romano, believes in personalized selling of his iodine products .....

#### 19 OPINION

#### 19 VIEWPOINT

New food additives law is good but not all problems are solved.

#### 19 MEETINGS

#### **25 BUSINESS NEWSLETTER**

- 29 On the atomic scene: (1) more government spending in prospect; (2) breakthrough on plutoniumfueled reactor; (3) rash of CPI nuclear projects.
- 30 Pickup in polyurethane foam plastics is basis for Nopco prediction of 15% sales increase in '59.
- 30 B. T. Babbitt, out of the red. starts campaign to triple sales in five years.
- 31 Good news for suppliers of chemicals for pulp and paper industry: paper demand up with continuing gains in view.

#### 35 WASHINGTON NEWSLETTER

#### **ADMINISTRATION**

There were fewer pay raises for top chemical management in '57 than in '56. Survey results.

- 42 American Cyanamid and union come to terms after long strike at company's Grafton, Ill., plant.
- 44 History of "one-company" town's development shows how other businesses were made welcome.

#### **49 RESEARCH**

Neville Chemical's new route to indene opens commercial opportunities for its use as chemical intermediate.

#### 57 PRODUCTION

GE's new motor, designed to run under water, may solve costly problems of pump seal failures at high pressures.

#### 65 SPECIALTIES

Selling chemical specialties isn't exclusively a young man's game; 94-year-old New York specialties maker puts in a 15-hour day.

#### 73 TECHNOLOGY NEWSLETTER

#### **76 ENGINEERING**

New plants, new grades pace development of ultrapure semiconductor-grade silicon.

#### 83 MARKET NEWSLETTER

#### 86 MARKETS

Here's key data from U.S. Tariff Commission's preliminary report on synthetic organic chemical sales and production in '57.

#### 99 SALES

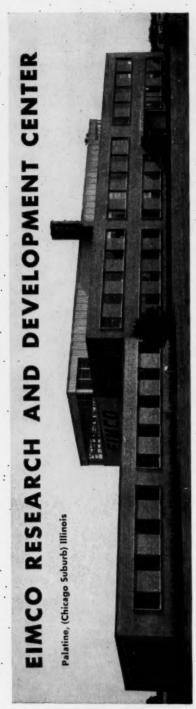
Shell reaps benefits of wide distribution of product toxicity information.

#### 108 CHARTING BUSINESS

Plant nutrient use booms, despite falloff in overall fertilizer consumption during past five years.

#### 41,031 copies of this issue printed

Chemical Week is published weekly by McGraw-Hill Publishing Co.. Inc., 336 W. 42nd St., New York 36, N. X. Place of publication: 3rd and Hunting Park Arc., Philadelphia 40, Pa. Second.class mail privileges authorised at Philadelphia. Subscription: \$3/year in U.S.A. Send subscription correspondence and change of address to Published Manager, Chemical Week. Please see page 4 for subscription requirements. Vol 83



The world's first laboratory and pilot plant devoted exclusively to solving the complex problems found in liquid-solids separation through filtration, sedimentation and clarifica-



## Chemical

Wallace F. Traendly	Publisher
Sidney D. Kirkpatrick	Editorial Director
Howard C. E. Johnson	Editor-in-Chief
Ralph R. Schulz	
William Olcott	
J. Robert Warren	
	Associate Editor
Anthony I Piombino	Associate Editor

#### DEPARTMENTS

Administration Cooper R. McCarthy, editor; Leo J. Northart
Business News Homer Starr, editor; Robert L. Porter Bruce Bendow
Engineering Kenneth C. Wilsey, editor; Philip A. Untersee
Markets Jorma Hyypia, editor; Frank S. Sciancalepore
Production Herbert C. Short, editor
Reports Vincent L. Marsilia, editor
Research Joseph F. Kalina, editor; Sanford J. Durst
Sales John M. Winton, editor
Specialties Richard J. Callahan, editor; Mary Thompson
Copy William Mullinack, editor; Henry S. Gordon, John Philbin
Art R. D. S. Marshall, director; Dolores Abie.
Buyers' Guide Mary C. Folsom, editor; E. L. Sisley

#### REGIONAL EDITORS

Far West Emil J. Mikity, San Francisco Southwest ... James A. Lee, Houston Midwest .... T. Peter Forbath, Chicago

#### NATIONAL AND WORLD NEWS Economics ...... Dexter M. Keezer

Manager, News Bureaus	John Wilhelm
Atlanta Charles T. Dixon	Beirut O. M. Marashian
Chicago Stewart Ramsey	Bonn Morrie Helitzer
Cleveland William Meldrum	Caracas John Pearson
Dallas Kemp Anderson, Jr.	London Robert Gibson
Detroit Donald MacDonald	Melbourne Alicja Grobtuch
Los Angeles John H. Kearney	Mexico City Peter Weaver
San Francisco Margaret Ralston	Moscow William J. Coughlin
Seattle Ray Bloomberg	Paris Robert E. Farrell
Washington George B. Bryant, Jr.	Tokyo Sol Sanders
Correspondents in 75 principal cities:	Correspondents in 61 principal cities .



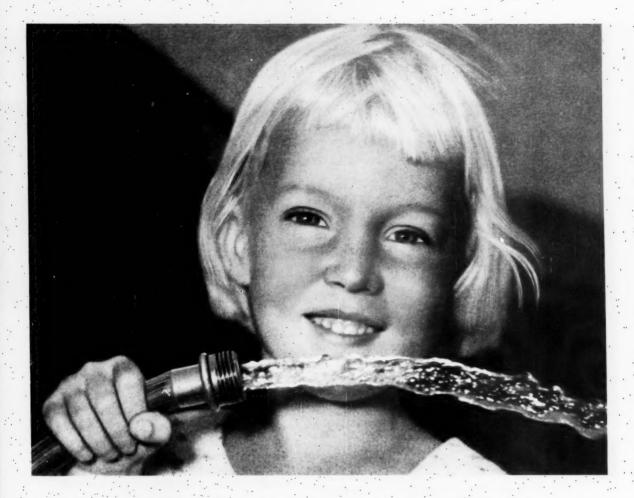
Robert S. Muller Advertising Sales Manager
Business Department Alvin J. Babkow, manager
Sales Promotion Department Fred E. Lesner, manager.
Market Service Manager Margaret J. Swikart
Advertising Makeup Robert L. Maier
Advertising Salesmen See Adv. Index p. 106
Paul W Frh

Frances Regan Vol. 83, No. 10

#### SEPTEMBER 6, 1958

Chemical Week (including Chemical Specialities and Chemical Industries) is published weekly by McGraw-Hill Publishing Co. James H. McGraw (1860-1943), former. EXECUTIVE. EDITORIAL, CIRCULATION and ADVERTISING OFFICES: McGRAW-HILL BUILDING. 330 West 42nd St. New York 34, N.Y. Greekler of the Control of the

Send subscription correspondence and change of address to Fulfillment Manager. Chemical Week 328 West 42nd St., New York 26, N. Y. Subscribers should notify Fulfillment Manager promptly of any change of address, giving old as well as new address, and including postal fone number, if any. If possible, enclose an address label from recent issue of Chemical Week. Please allow one month for change to become effective.



#### MEMPHIS WATER IS G-O-O-D!

Yes, Memphis artesian water is good! It has traveled through many miles of sand and gravel—receiving nature's best filtering action—to the multi-billion-gallon reservoirs which lie at 500 and 1,400 feet below Memphis.

The water delivered to the Memphis Water Division's customer is potable and dependable. Memphis' artesian water is a soft bicarbonate water, low in sulfates and chlorides and contains no organic matter. This water readily lends itself to production of high-quality water for industrial use and has no taste nor odor. Water well temperature at 500 feet is approximately 65°F.

The Water Division's 108,000,000-gallon-a-day system serves the homes of over 500,000 people and small commercial and industrial firms. Many large commercial and industrial firms have private wells. The Memphis water system

is designed to provide the necessary fire flow to fight the worst imaginable conflagration even on a day of maximum demand for water for normal purposes. Because of this, and the City's highly rated Fire Department, Memphis enjoys Class II insurance rates, the lowest available.

Thousands of acres of industrially-zoned sites offer a wide variety of plant locations in the immediate Memphis area. Chemical industries now located here offer many basic intermediates.

In Memphis the combined cost of water, electricity, natural gas, taxes and insurance is lower than any comparable city in the nation. There are many other reasons why Memphis on the Mississippi merits full investigation by site-seeking chemical industries. Get all the facts—mail the coupon today.

Investigate Memphis TODAY

This Message Sponsored By The

MEMPHIS

MEMPHIS LIGHT, GAS & WATER DIVISION

in cooperation with the Memphis Industrial Development Committee

MEMPHIS INDUSTRIAL DEVELOPMENT COMMIT Department L. 6.R. P. O. Box 224, Memphis 1, Tennessee Please send me "Memphis Industrial Facts" Kit. Name Firm Address	Départment L. GR. P. O. Box 224, Memphis 1, Tennessee lease send me "Memphis Industrial Facts" Kit.	Départment L-6R, P. O. Box 224, Memphis 1, Tennessee Please send me "Memphis Industrial Facts" Kit.	MEMBUI	C INDUCT	DIAL D	FVELO			001		
Please send me "Memphis Industrial Facts" Kit. Name Firm	ease send me "Memphis Industrial Facts" Kit. me idress	Please send me "Memphis Industrial Facts" Kit. Jamo Jirm Address	MEMPHI	2. IMDO2 I	HIAL D	FAFF	PME	NI	CUI	ИM	П
Please send me "Memphis Industrial Facts" Kit. Name	ease send me "Memphis Industrial Facts" Kit. me idress	Please send me "Memphis Industrial Facts" Kit. Jamo Jirm Address	D	épartment L-6	R. P. O. B	ox 224. P	Memphis	1.	Tenne	ssee	
Name Firm	ime m idress	iame irm kddress									
Name Firm	ime m idress	iame irm kddress	Please sen	d me "Mem	phis Indi	astrial l	Facts"	Kit			
Firm	m(dress	irm_ kddress			£						
Firm	m(dress	irm_ kddress									
· · · · · · · · · · · · · · · · · · ·	idress	ddress	Name		**						
· · · · · · · · · · · · · · · · · · ·	idress	ddress	Name		*						_
Address	*	*									_
Rudress	*	*							·:		_
	the same of the sa	ity Zone State	Firm		: .				·		_

Memphis

Crossroads of Materials nd Markets

#### From atmospheric pressure to one-half micron...



Rodney Hunt now offers you a full line of thin-film processing equipment for high vacuum applications as well as in low vacuum and atmosphere ranges. For the first time you can secure, from one source, unbiased application and design engineering assistance leading to the proper and most economical solution to your chemical processing problem.

For many years the Rodney Hunt Turba-Film Processor has found wide application throughout the chemical process industries in atmospheric and low vacuum ranges. A large number of installations have demonstrated conclusively the superiority of this unit in processing organic and inorganic chemicals, pharmaceuticals, latices, petroleum residues, solvents, food concentrates, vitamins and many other products.

Now, with the introduction of the Vacu-Film Processor, Rodney Hunt extends the range of thin-film processing into high vacuum...to one-half micron.

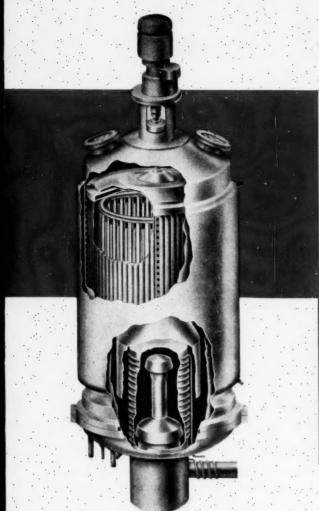
Vacu-Film Processors utilize the tested and proved mechanically aided, accelerated thin-film principle perfected by Rodney Hunt. It assures retention of quality in the production of delicate and sensitive compounds as well as for processes which take advantage of the extraordinary behavior of organic molecules in high vacuum.

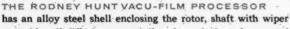
This new unit greatly reduces the thermal problem associated with processing high molecular weight materials. Organic materials with molecular weights up to 1250 can now be processed easily and economically. Installations presently in operation have delivered higher, purer yields than ever before possible in processes ranging from wax recovery to complex production of tranquilizer drugs.

Test results obtained from pilot size Vacu-Film and Turba-Film Processors can be readily extrapolated to production size units. Rodney Hunt maintains a fully equipped laboratory and pilot plant to assist you in your research, experimental, developmental and test projects. Laboratory and pilot plant units are also available for process evaluation in your own plant.

Rodney Hunt will welcome the opportunity to work with you in solving your process problems utilizing its extensive engineering, laboratory and pllot plant facilities. Please address your inquiry to the Rodney Hunt Process Equipment Division with details of your requirements.

PROCESS EQUIPMENT DIVISION TO THE PROCESS INDUSTRIES WITH A PUBLIC OF THE PROCESS INDUSTRIES WITH A PUBLIC OF THE PUBLIC OF THE



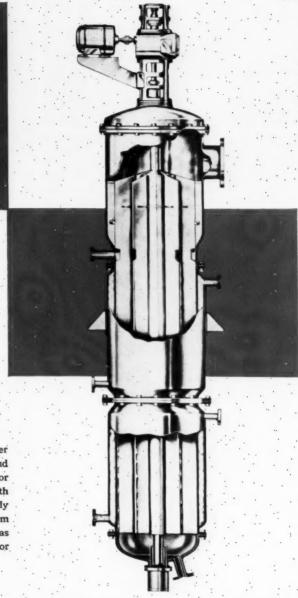


assembly, oil diffusion pump, oil seal, vertical condenser and entrainment separator. The alloy steel condenser is finned for efficient heat transfer and is water-cooled or refrigerated with circulating cooling fluid. Distillate and residue are separately discharged by oil-sealed positive pressure pumps. High vacuum is produced by conventional series coupling of high-speed gas ballast mechanical pumps and oil diffusion and oil ejector pumps.

Rodney Hunt Machine Co. Prior to June 1, 1958, this unit was manufactured under the name "ASCO" Rota Film Still.

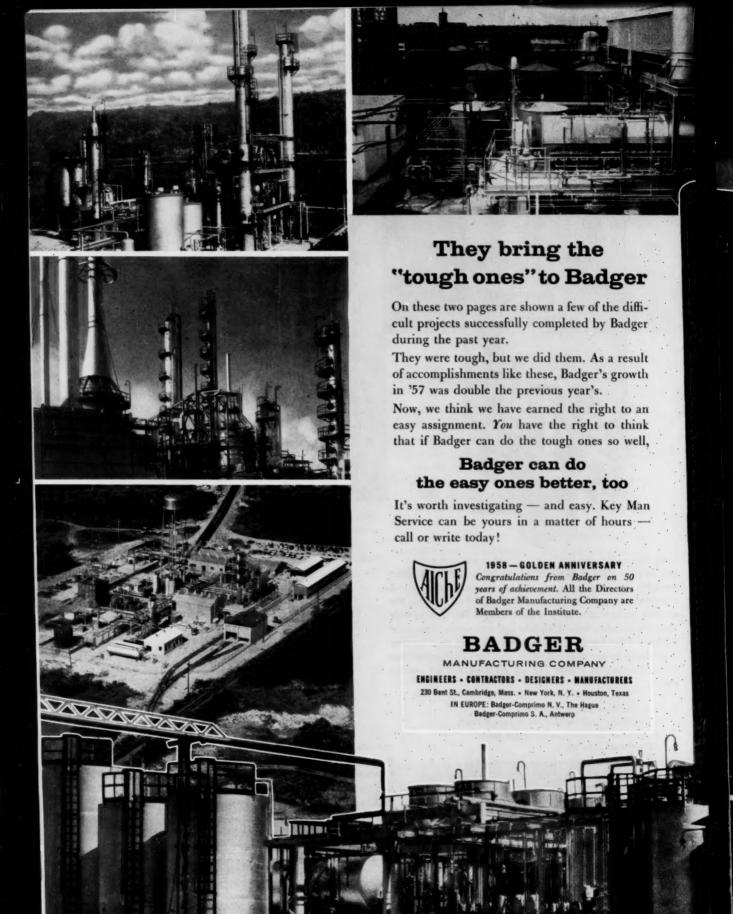


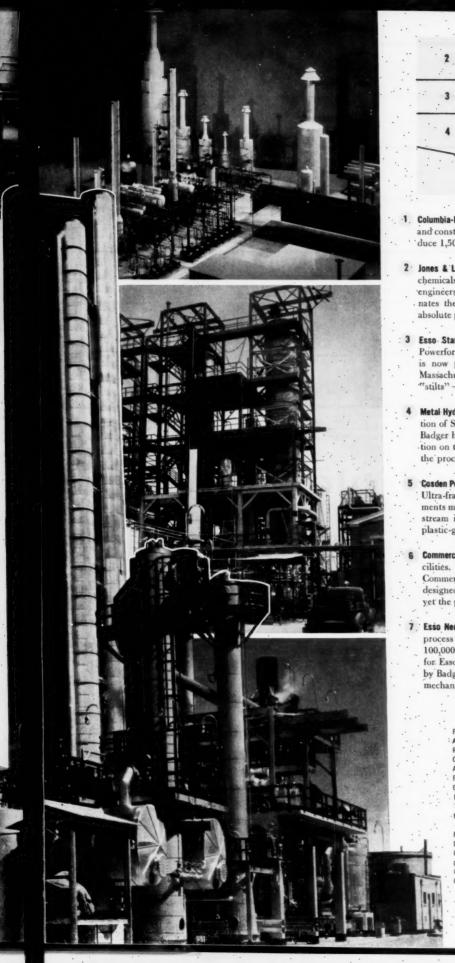


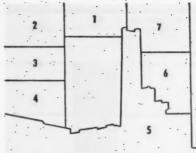


THE RODNEY HUNT TURBA-FILM PROCESSOR

consists of a series of rotor blades operating within a thermal section and a separating section—all fabricated of alloy steel. Clearance between the rotor blade edges and the thermal section wall is exactly fixed to assure precise control of the film thickness. Vapor or gases pass upward through the thermal section to the separator from which entrained material is recycled to the thermal section. Steam, Dowtherm or other heating media is distributed in two or more compartments of the thermal section to assure a uniform temperature at the walls.







- Columbia-National Corp., Pensacola, Fla. This plant, engineered and constructed for Columbia-National Corporation, will produce 1,500,000 pounds of hafnium-free Zirconium per year.
- 2 Jones & Laughlin Steel Corp., Aliquippa, Pa. Revolution in coal chemicals! For Jones & Laughlin Steel Corporation Badger engineers came up with a new process application that eliminates the conventional acid-washing step to produce near absolute pure benzene and toluene.
- 3 Esso Standard Oil Co., Everett, Mass. One of three current Powerformer projects being handled by Badger. Unit shown is now producing Golden Esso Extra at Esso's Everett, Massachusetts, refinery. Plant was built completely on "stilts" piles driven deep into tideland marshes.
- Metal Hydrides Inc., Danvers, Mass. A new plant for the production of Sodium Borohydride, a component of "exotic" fuels. Badger handled the engineering, procurement and construction on this job. Plant was ready in record time even though the process was new and tricky.
- 5 Cosden Petroleum Corp., Big Spring, Texas. Styrene from gasoline! Ultra-fractionation and other pioneering process developments made this "impossible" plant a commercial reality. On stream in February 1957, the plant produced better than plastic-grade styrene right from initial start-up!
- 6 Commercial Solvents Corp., Sterlington, La. More methanol facilities. This unit is one of four built in recent years for Commercial Solvents Corporation: Like all methanol units designed by Badger, no chemical purification step is used, yet the product exceeds all present purity specifications.
- 7 Esso Nederland N. V., Rotterdam, The Netherlands. Model of two process units similar to those being installed in a complete 100,000 bpsd refinery, now under construction in Rotterdam for Esso Nederland N. V. Badger-Comprimo, owned jointly by Badger and Comprimo N. V., The Netherlands, is prime mechanical, engineering and construction contractor.

#### Other current Badger projects

Propane Deasphalting Unit - Anderson-Prichard Oil Corp., Arkansas City, Kansas . MEK Dewaxing-Deoiling Plant - Atlantic Refining Company, Point Breeze, Pa. . HF Alkylation Unit -Champlin Oil & Refining Company, Enid, Okla. . Sulfuric Acid Alkylation Unit - Chinese Petroleum Corporation, Taiwan, Formosa . Continuous Tar Distillation Plant\* - Dominion Tar & Chemical Co., Ltd., Hamilton, Ontario . Powerforming Unit\* Esso Standard Refinery S. A., Antwerp, Belgium . Tall Oil Plant -The Glidden Company, Port St. Joe, Fla. . Benzene Udex Unit-Humble Oil & Refining Company, Baytown, Texas . Tall Oil Plant. Monsanto Chemical Company, Nitro, W. Va. . Methanol Plant - Rohm & Haas Company, Houston, Texas . MEK Dewaxing Deoiling Plant - Sinclair Refining Company, East Chicago, Ind. . Vacuum Distillation Unit - Sinclair Refining Company, East Chicago, Ind. . Paraxylene Plant - Sinclair Refining Company, Houston, Texas . Xylene Udex Unit - Sinclair Refining Company, Houston, Texas.

\*Project of Canadian Badger Company Limited
\*\*Project of Badger-Comprimo N.V., The Netherlands

TOTAL IMPURITIES The calorimetric freezing point determination commercial Phthalic Anhydride, as produced Division, at 99.7 mole per cent minimum—by a definitive method.	on has established the purity of t by Plastics and Coal Chemicals an unsurpassed purity measured		2
			. 5
			1
		PHTHALIC ACID  Phthalic acid in this minute quantity cannot of course have any significant effect on reactions, since it is merely Phthalic Anhydride + water.	
			:

The vertical black bars indicate the mole percentages of certain impurities in Phthalic Applying of Plastics and Coal Chemicals Division. Notes above each har describe the

tolerance of alkyd resins with respect to that impurity. Thus the chart defines the

# The Threshold of Purity

Out of the laboratories of the Plastics and Coal Chemicals Division comes an important concept: the threshold of purity. Its application to Phthalic Anhydride holds vital significance for producers of alkyd resins, plasticisers and other phthalic derivatives.

A while ago we told you about the new standard of purity developed for phthalic anhydride by Plastics and Coal Chemicals Division. Now we want to show you how our Research has carried purity investigations a step further—to consideration of individual impurities.

One by one, our laboratories have tracked down the impurities in commercial phthalic anhydride, seeking the limits at which these impurities have no effect on processes and end products. This set of limits may be called the threshold of purity, defined for phthalic anhydride in the chart above. Phthalic users may look there for a precise definition of purity in phthalic anhydride—and for proof that our Phthalic Anhydride fulfills every part of it.

While our researchers have been busy defining the purity of phthalic anhydride, our manufacturing plants have been living up to the definition. Production samples from our four plants are closely checked for conformity in a central laboratory. Here our technical vigilantes pass judgment on the purity and uniformity of the collective phthalic output.

In developing this strict purity definition and abiding by it, Plastics and Coal Chemicals Division has taken the old-time menace out of trace contamination in phthalic anhydride. The threshold of purity concept opens a new age of confidence for the phthalic user, giving him every assurance of ideal kettle performance that modern technology can muster.

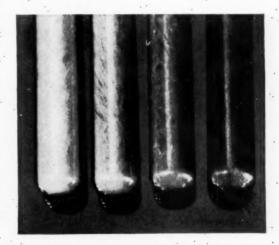
6	.30
	.25
	.20
	.15
	.10
MALEIC ANHYDRIDE  No harmful effects need be expected from maleic anhydride at this concentration in any commercial reaction. As for color considerations in alkyd applications, it has been proved that maleic anhydride actually improves color and small quantities are often added for this purpose.	.05
	NAPHTHOQUINONE  The most infinitesimal quantities of naphthoquinone must be considered carefully, since it is a powerful finting agent. The test depicted below shows that naphthoquinone concentration can be substantially doubled without affecting alkyd color.

# in Phthalic Anhydride

The impurity naphthoquinone has been studied carefully because of its deleterious effect on phthalic color. In the table below and the corresponding molten samples in the photo at right, you see the progressive deterioration of color as naphthoquinone concentrations are increased.

Naphthoquinone Wt. % based on	Alkyd I	Résin ellige				Molten Colo (Hazen)
Phthalic Anhydride			* •.	٠.		10
0.001		6		. '	٠.	25-50
0.01		10			•	100
0.1		19				300 350

When known concentration of naphthoquinone in our Phthalic Anhydride is substantially doubled (underlined figures), Alkyd Resin Color remains unchanged. Continuing tests of this kind have proved that our manufacturing controls keep naphthoquinone concentrations well below any harmful level.



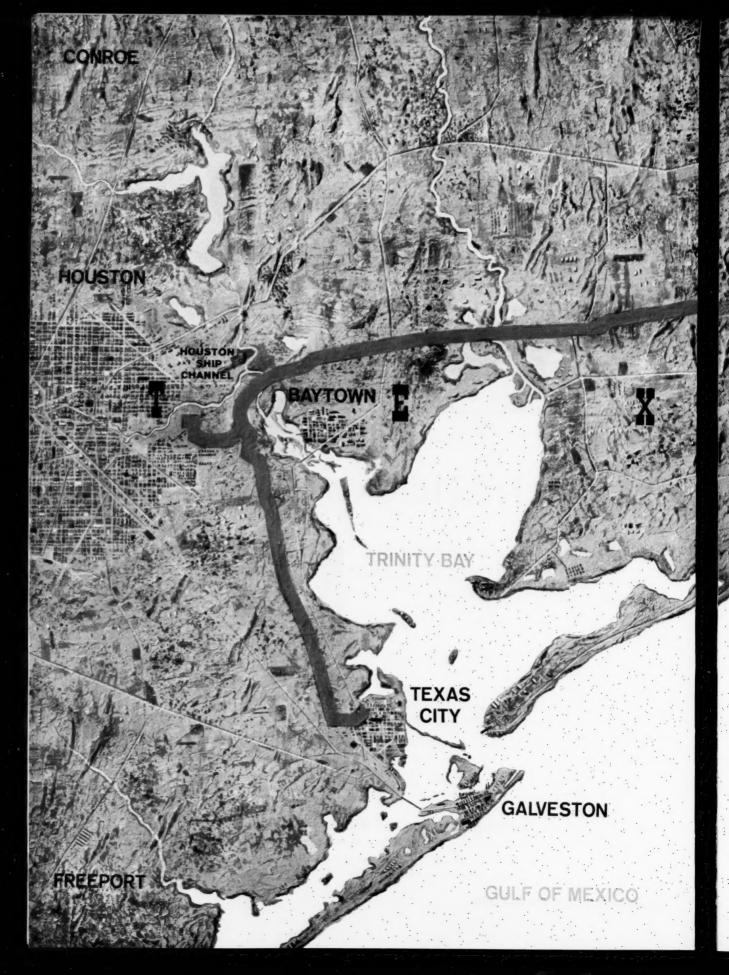
#### PLASTICS AND COAL CHEMICALS DIVISION

Formerly part of the Barrett Division

40 Rector Street, New York 6, N. Y.

In Canada: Allied Chemical Canada Ltd., 1450 City Councillors St., Montreal





ORANGE BEAUMONT Need ethylene? Build your plant on

# Need ethylene? Build your plant on GULF'S PIPELINE SYSTEM!

If you're planning a new facility that requires high quality ethylene, investigate the Texas Gulf Coast region served by Gulf's 140-mile pipeline system.

Here you'll find many excellent plant sites in the heart of the Texas chemical producing country. From Port Arthur east to Orange and west to Houston and Texas City, you can have Gulf ethylene at the turn of a valve.

Choose Gulf as your source and you're sure of uninterrupted supply. That's because Gulf turns out a million pounds every day . . . in two plants, so you have double assurance of non-stop production. Besides, Gulf maintains reserves of ethylene in underground cavities capable of storing more than a month's output. Through its ethylene complex, Gulf has delivered more than a billion pounds of merchant ethylene during the past five years. This experience—which no other producer can equal—is at your service.

Gulf ethylene is consistently low in oxygen, carbonmonoxide, acetylene, sulfur and moisture concentrations. And constant Gulf research assures continual upgrading of product.

High quality . . . dependability of supply . . . pipeline convenience . . . experience in production . . . these are just some of the advantages of dealing with Gulf. For further details, and a map of the area served by Gulf's ethylene pipeline system, write or phone.

PETROCHEMICALS DEPARTMENT • Gulf Oil Corporation • Gulf Building, Pittsburgh 30, Pa.

QUALITY CHEMICALS from PETROLEUM

Acetaldehyde, Aromatics, Ethylene, Propylene, Higher Olefins, Methanol, Oxo Products, Pentaerythritol, Sulfur



# Life on the Chemical Newsfront





**RADIOACTIVE TRACERS** are among modern research tools being used at the new Cyanamid Research Center at Bound Brook, N. J., to measure efficiency of pigment dispersions in new vehicles, Basic studies are being aimed at a better understanding of the theoretical aspects of pigment vehicle interfaces and at developing new areas of interest to Cyanamid's Pigments Division. In the broad pigment research activities at Bound Brook, major emphasis is being placed on finding new chemical structures with the high degree of durability desired for coloring plastics and exterior finishes. (Research Division)

**DURABILITY OF MODERN LAMINATED** SCHOOL DESK TOPS is tremendously improved by the use of urea-formaldehyde resin adhesives. These adhesives are used to hot- or cold-press the plywood cores and also to bond the decorative surfacing laminates to the cores. Adhesives, coating resins and molding compounds are only a few of the end products that have made urea a basic raw material of industry. As the list of such products grows, so does the need for greater and greater quantities of urea. To help meet the growing demand, Cyanamid is now offering AERO\* crystal urea. Details and technical assistance are available on re-(Industrial Chemicals Division) quest.





TO ACCENT A LOVELY LADY'S CHARM with the exotic orange blossom fragrance of Yara Yara—or to compound a spray that will kill carpet beetles—takes only the versatile intermediate, beta-naphthol, and the ingenuity of the chemist in reacting it with other compounds. Beta-naphthol combines the economy of a bulk chemical with an excellent reaction potential. Some of its derivatives are staples in today's chemical technology; others are still laboratory curiosities. They range from artificial fragrances and flavorings to dyes and polyethylene antioxidants. Research chemists wishing to evaluate this economical intermediate may find data accumulated by Cyanamid of value. (Organic Chemicals Division)

A NEW DISPLAY, illustrating the history of papermaking, has lust been added to American Cyanamid Company's exhibit hall at Rockefeller Center, 40 West 49th Street, in New York City. This display also gives particular emphasis to many new and unusual uses for paper made possible by the progress of the Paper Industry. Cyanamid's permanent exhibit hall has created widespread interest, drawing more than a quartermillion visitors so far this year.



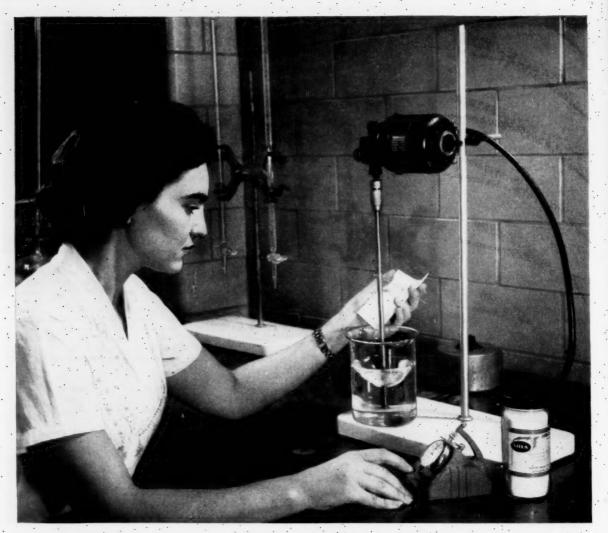


HIGH WETTING POWER of DECERESOL® wetting agents, important in many textile-treating operations, is demonstrated above. Yarn floats on plain water in the tumbler on the left, but sinks rapidly in water containing 0.025% DECERSOL wetting agent OT in tumbler on the right. This high wetting action promotes rapid wetting out of fabrics in scouring, desizing, bleaching, dyeing, finishing and other processes. Other DECERESOL wetting agents offer unusual combinations of solubility, emulsifying, detergent, salt-tolerance and wetting properties. (Organic Chemicals Division)

#### CYANAMID

AMERICAN CYANAMID COMPANY

For further information on these and other chemicals, call, write or wire American Cyanamid Company



# For faster-dissolving Tripoly and Tetra get Spray-Dried Shea® Phosphates made only by Hooker

Shea spray-dried sodium phosphates dissolve two to three times faster than conventional types. These hollow, air-filled granules have a large surface area which permits them to go into solution quickly and easily, without prolonged agitation.

#### Clear, Haze-Free Solutions

This exclusive spray-drying process also assures you of clear, haze-free solutions. Spray-dried phosphates will neither bridge nor cake. Because they are relatively dust-free, you eliminate many processing problems.

Their 70% greater bulk gives you a detergent package which is 20 to 30% larger—with no increase in price.

Sodium tripolyphosphate content is the highest in the industry—97 to 99%—thanks to our unique processing methods. Tetrasodium pyrophosphate content averages 99% or better.

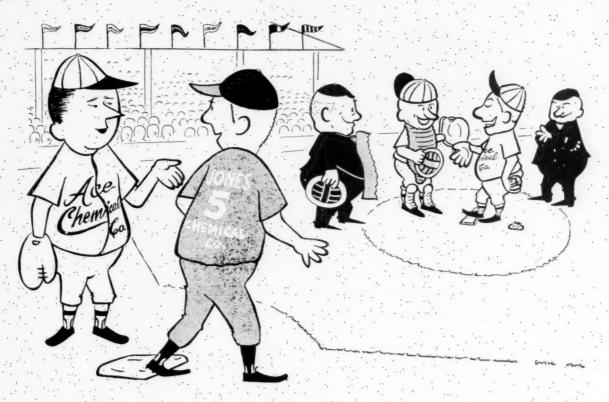
Hooker can ship spray-dried Shea phosphates by rail or truck from Jeffersonville, Indiana, or Dallas, Texas. Write for free samples and prices, or call your local distributor.

#### HOOKER CHEMICAL CORPORATION

PHOSPHORUS DIVISION

114 E. 40th Street, New York 16, N. Y. OXford 7-4553





"They're at it again...telling each other 'Spencer Service Is Wonderful!"



Get fast delivery of Spencer Ammonia from: (1) Pitrisburg, Ks.; (2) Henderson, Ky.; (3) Vicksburg, Miss.; or (4) Calumet City, III. (Aqua Ammonia only.)

#### NEED AMMONIA? . .

Discover for yourself why so many of our customers say Spencer Ammonia service is wonderful. Whether you use Aqua Ammonia, Commercial Grade Ammonia or Refrigeration Grade Ammonia, write, wire or phone your order to Spencer Chemical Company. Spencer also produces Metals Grade Ammonia, the purest ammonia on the market today. Ask about it!



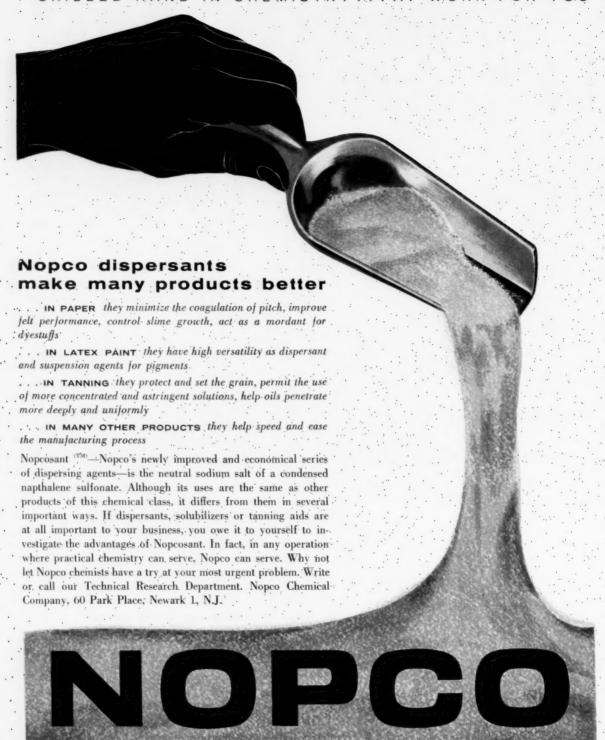
#### SPENCER CHEMICAL COMPANY

America's Growing Name in Chemicals

SPENCER PRODUCTS: Ammonia (Commercial, Refrigeration and Metal Treating Grades). • Aqua Ammonia • 83%, Ammonium Nitrate, Solution • Synthetic Methanol • Formaldehyde • FREZALL (Spencer Dry Ice).
• Liquid CO<sub>2</sub> • Cylinder Ammonia • Nitric Acid • "Brickaid" Brick Additive "Poly-Eth" Polyethylene
• Spencer Nylon • "Mr. N" Ammonium Nitrate Fertilizer • SPENSOL (Spencer Nitrogen Solutions)

. GENERAL OFFICES: Dwight Bldg., Kansas City 5, Missouri

DISTRICT SALES OFFICES: 500 Fifth Avenue, New York City; First National Bank Bldg., Chicago, Illinois; Candler Bldg., Atlanta, Georgia, Union Planters National Bank Bldg., Memphis, Tennessee





#### VITAL INGREDIENTS FOR VITAL INDUSTRIES

Lubricants • Detergents • Plasticizers Softeners • Emulsifiers • Dispersing Agents Wetting Agents • Defoamers • Thickeners Vitamins • Foamed Plastics • Sizes for complete information, see Chemical Materials Catalog, page 378

HARRISON, N.J. • RICHMOND, CALIF. • CEDARTOWN, GA. • BOSTON, MASS. • CHICAGO, ILL. • LONDON, CANADA

#### Three, Not Two

TO THE EDITOR: . . . In the interest of truth, please let us give you some brief facts on the electroless nickel situation (June 28, p. 56).

General American has been engaged in a vast research program for approximately nine years, based on the original National Bureau of Standards work. Without detracting from the very valuable contribution made by NBS, we pride ourselves on having made chemical plating a commercially desirable process. It is true that our initial interest was in the plating of the interior of tank cars, but our research led us into broader foolds.

As a result, we now have three plants (not two), at East Chicago, Ind., Los Angeles, and Sharon, Pa., engaged in the plating of large and small vessels, complicated parts and valves, and many special jobs for Atomic Energy Commission. We have developed methods of continuous plating, increasing the plating rate, improving the adhesion, augmenting the hardness and corrosion-resistance characteristics, and furthermore have led the way in being able to plate on aluminum, magnesium, titanium and nonmetals.

ROBIN DOUGLAS
General American Transportation
Corp.
Chicago

#### All About 'all'

To THE EDITOR: The purpose of this letter is to correct a misstatement that been circulating for some time and is repeated in CHEMICAL WEEK on page 25 of the July 19 issue. The statement that Monsanto Chemical Co. organized two subsidiaries in Ohio, one to package and the other to promote and sell the product "all," is not correct.

During World War II, Monsanto began the development of a controlled sudsing detergent, particularly for use in automatic washing machines. However, the company had no facilities for field-testing nor could it interest any soap company, large or small, in [the detergent's] further development and future sale.

I was the principal stockholder in an Ohio corporation organized by me in 1946 for the purpose of assisting

in the further development of the product and later its distribution and consumer sale. The name [of the product] was selected . . . by us, and the unique method of promoting its national distribution and sale initially through the appliance distributors was developed by our organization. Nationwide sale through the usual grocery channels followed rapidly.

Monsanto had nothing to do with the product other than to compound it. The company had no financial interest in the organization of Detergents Inc., nor did it take any part in its management or control. The only competition "all" had at that time was . . the big soap companies, and they made it very difficult. The other company, Eastern Packaging Co., was organized and owned by my family for the purpose of packaging the product "all."

By the year 1952, "all" was the major product used by owners of automatic washing machines. The sale of "all" had sky-rocketed... Earnings before taxes were substantial, but due to a very low excess-profits tax base, it was impossible to finance the capital requirements for its proper development and growth through retained earnings. The best answer for the situation was a sale or merger to change this base. For this reason and this reason only, both firms were sold to Monsanto Chemical Co. in 1953. . . .

Miles M. Elmers Custom Coach Corp. Columbus, O.

#### MEETINGS

"Atoms for Peace," second international exhibition, Geneva, Switzerland, Sept. 1-14.

American Chemical Society, 134th national meeting, Chicago, Sept. 7-12.

DCAT, 68th annual meeting, Sagamore Hotel, Lake George, N.Y., Sept. 11-14.

Society of Plastics Engineers, 4th annual regional technical conference; theme: plastics for the automotive industry; St. Clair River Inn and Country Club, St. Clair, Mich., Sept. 12-13.

American Institute of Chemical Engineers, national meeting, Utah Hotel. Salt Lake City, Sept 22-24.

#### VIEWPOINT

THE PASSAGE, after eight years of controversy, of a workable food additive bill is a triumph for all concerned.

We are happy that the willful distortion of facts and political opportunism that so characterized the early legislative discussions of food additives have been replaced by the enlightened discussion that resulted in this bill.

We are glad that the bill, as passed, leaves to the chemical maker the incentive to produce newer and better food ingredients, that it gives the food industry a better incentive to use such products and, above all, that it gives the consumer full reassurance that he may buy any food product he wants with the knowledge that it is as safe as science can make it.

We are happy, too, that such passage has not been the outcome of another one-in-a-million episode to parallel the elixir of sulfanilamide debacle that spurred the 1938 food and drug act into being.

But passage also highlights some areas that are not as happy:

- Too little has been done to demonstrate to the general public that no reputable chemical company has ever put a product designed for food use on the market without conducting exhaustive safety, tests.
- Some firms have used one side of a scientific dispute not to positively promote their own products, but to try to put competitive products into disrepute.
- There is still foo much thinking within the Dept. of Agriculture, the Food and Drug Administration and other regulatory agencies that the consumer should not be allowed to choose for himself between food products that make use of traditional or newer ingredients. It may be questioned whether this is in strict fulfillment of their statutory duty of insuring the safety of the food supply.

Kle John

Editor-in-Chief

# Here's why westend can recommend the right product for your special application immediately!

When you phone requesting data on a specific application of a WESTEND product or the development of a product to meet new specifications, the Sales Office Manager in Oakland with whom you speak can contact the plant at WEST END immediately. He talks by private wire teletype with the Plant Manager and the Director of Development. An answer is given immediately. It is relayed to you often while you are still on the phone. WEST END, 's Sales Office Manager sales representatives and plant executives work together as a team manning a system that is, in our opinion, uniquely outstanding in the chemical industry. Their confidence in the efficiency of this system is reflected in the enthusiastic, helpful and friendly manner in which they promptly serve you . . . our customers.

WEST END CHEMICAL COMPANY
DIVISION OF STAUFFER CHEMICAL COMPANY
1956 WEBSTER, OAKLAND 12, CALIF. PLANT, WESTEND, CALIF.



What

Can

Volu

do

With beta PROPIOLACTONE

With beta PROPIOLACTONE

(BPL by Celanese)

(BPL by Celanese)

(BPL CH2-C=0

CH2-CH2-C=0

HOCH2-CH2-C=0

Y--CH2-CH2-C=0

HYDRAGRYLIC ACID
HYDRAGRYLIC ACID
DERIVATIVES
ACID DERIVATIVES

## now available in commercial quantities

Latest news in intermediates is beta Propiolactone (BPL), a starting material with remarkable versatility—diffunctionality—that immediately suggests the synthesis of important new products. How can you use BPL—or its derivatives? In starch emulsions? In adhesives? In textile fibers? Why not find out immediately?

Write today for samples for your own evaluation, and for technical Bulletin No. N-61. Celanese Corporation of America, Chemical Division, Dept. 552-S. 180 Madison Avenue, N. Y. 16.



beta-Propiolactone, wt:, Physical state Liquid Colorless Odor Pungent; Boiling Point, deg. C. Refractive index @ 20°C 1.4131 Specific gravity @ 20/20°C 1.1490 Pounds per gallon @ 20°C 9.56 Flash point, Tag open cup, deg. F. 165



Export Sales: Amcel Co., Inc., and Pan Amcel Co., Inc., 180 Madison Avenue, New York 16, N.Y.

See Chemical Materials Catalog and Chemical Week Buyers' Guide for complete listing of Celanese Chemical Products.

# General American terminal keeps alcohol under "lock and key"!

Ethyl alcohol is a "problem" liquid when it comes to storage because close Federal tax supervision holds producers accountable for every gallon. A major producer who stores alcohol in General American's Carteret terminal doesn't have this problem—General American assumes it for him.

In addition to storage, the terminal provides a variety of services metering, blending, diluting, denaturing and packaging—all provided with the necessary accountability and accuracy that solves a difficult marketing problem.

If you have a storage problem involving hard-to-handle liquids, call on General American. Leased terminal facilities give you the privacy, safety, flexibility and service of your own terminal—without capital investment on your part. Phone or write today.

You'll find . . . it pays to plan with General American.

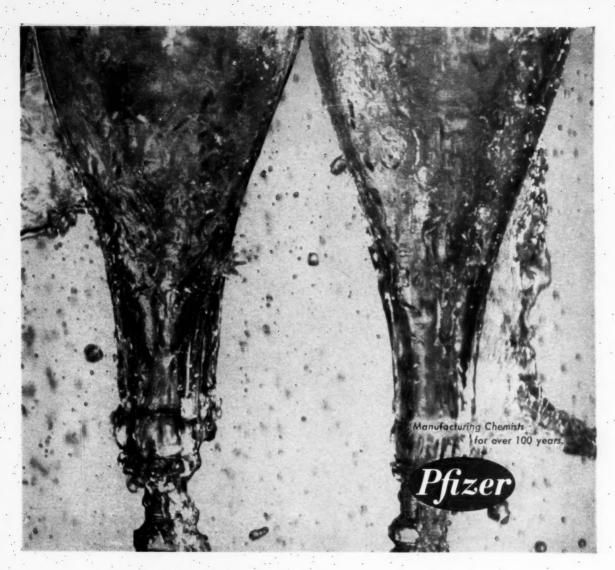


Six terminals at five key-market locations with over 14,000,000 barrels capacity: PORT OF NEW YORK (Carteret, N. J.), PORT OF NEW ORLEANS (Good Hope, La.), CHICAGO, ILLINOIS (Bedford Park), PORT OF HOUSTON (Galena Park and Pasadena, Texas), CORPUS CHRISTI, TEXAS.



GENERAL AMERICAN TANK STORAGE TERMINALS

a division of GENERAL AMERICAN TRANSPORTATION CORPORATION 135 South La Salle Street • Chicago 90, Illinois



# WASH AWAY RUST AND HAZE!

#### add Pfizer Gluconic Acid or Sodium Gluconate to your washing solutions

Why add Pfizer Gluconates to your caustic washing solutions? Because, of all commercially available sequesterants sodium gluconate has proved to be most efficient in preventing precipitation of those calcium and magnesium salts which spot your bottles.

The inclusion of Pfizer Sodium Gluconate in your hot caustic cleaning solutions will result in the following bottle washing benefits: In addition, Pfizer Sodium Gluconate almost entirely eliminates the problem of rust and scale fouling of washing chains, pockets, heating coils, tanks and carrier sections.

Write Pfizer for complete technical data from which you can readily deter-

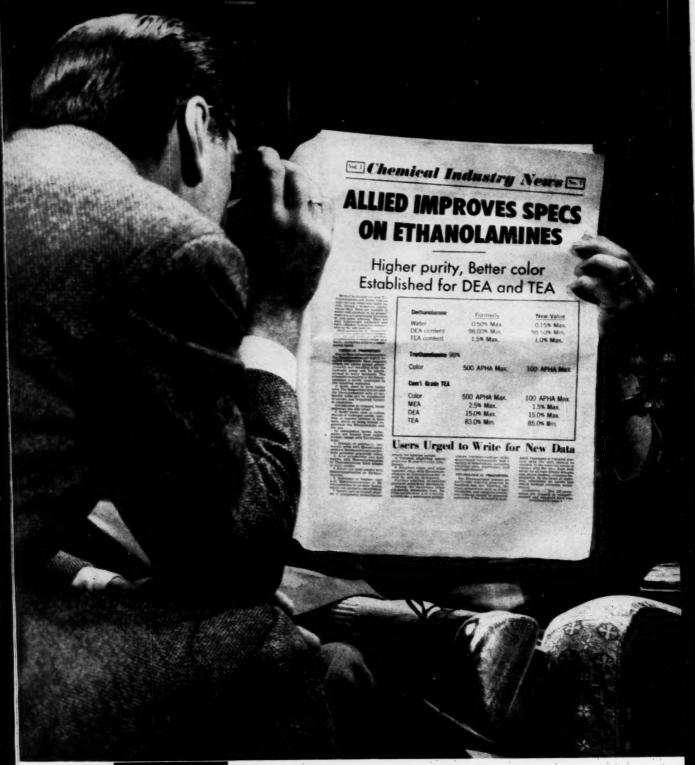
- 1. Elimination of haze
- 2. Elimination of rust spots on bottles
- 3. An increase in the efficiency of aluminum label removal
- 4. Reduction of maintenance costs

mine what level of sodium gluconate or gluconic acid is required to most effectively increase the efficiency of your bottle washing operations.

#### Chas. Pfizer & Co., Inc., Chemical Sales Division 630 Flushing Avenue, Brooklyn 6, N. Y.

Branch Offices: Chicago, III.; San Francisco, Calif.; Vernon, Calif.; Atlanta, Ga.; Dallas, Texas

- Prevention of rust and scale on washer equipment
- Free rinsing and the reduction of caustic "carryover"
- 7. Stability of solution





Ethanolamines • Ethylene Oxide • Ethylene Glycols • Urea • Formaldehyde U. F. Concentrate— 85 • Anhydrous Ammonia • Ammonia Liquor • Ammonium Sulfate • Ammonium Nitrate • Sodium Nitrate • Methanol • Nitrogen Solutions • Nitrogen Tetroxide • Fertilizers & Feed Supplements

## **Business** Newsletter

CHEMICAL WEEK
September 6, 1958

Does Olin Mathieson really have its back to the wall, financially speaking? Rumors to this effect have nourished on such incidents as the recent cut in common-stock dividends, the fact that several officers and directors recently disposed of some of their OM stock holdings, and the change in the company's Standard & Poor's rating, from Bl+ to Bl.

Nothing to it, says OM management. On the contrary, company executives tell CW, OM—emerging from the recession period with its mammoth expansion program virtually completed—should be in good position to capitalize on its greatly enhanced earning power during the more prosperous years foreseen by most economists.

With 12 new units in operation this year and one more to be in production by next spring, sales and income from established operations are expected to continue their uptrend this fall. And a new peak in sales—assuming no relapse in the general economy—is anticipated in 1959.

As to current criticism that OM (a) has tried to expand too fast, and (b) hasn't fulfilled some observers' expectations (since the company's formation by merger four years ago this week), OM management points out:

- The great bulk of new capital investment is in establishing an integrated aluminum operation—and economic considerations dictate that such plants be large, modern, and completed as promptly as possible.
- Performance of new units completed prior to 1957 was muted by the recession; and the big new aluminum plants, as well as the highenergy fuel plant, are just starting up.

OM still plans to sell some of its properties during the next few months (CW Business Newsletter, Aug. 30)—but stresses that these spinoffs will be relatively small "odds and ends."

Latest earnings reports and dividend payments continue their divergent ways.

Spencer Chemical reports earnings dropped 21% during the fiscal year ending June 30. The '58 total: \$4 million. Sales slipped 6.5%—to \$45.1 million—due largely to the spring slump in farm demand for nitrogen products. Agricultural products accounted for only 47% of last year's total sales, compared with a 53% share the year before. But polyethylene and nylon resin sales picked up 13%, accounted for 34% of total sales, against the previous year's 28%.

Net working capital dropped \$2.7 million. But along with most chemical companies, Spencer declared a regular third-quarter (calendar) dividend.

The industry, in fact, boosted dividend payments 2.7% during the first seven months of '58, compared with the same period in '57, the

#### **Business**

#### Newsletter

(Continued)

latest Commerce Dept. figures show. Payments by all manufacturers, in contrast, dropped slightly.

Last week's dividend notices reflect the trend in chemicals. Hercules, Commercial Solvents, and Pan American Sulphur all declared their regular dividends.

And an extra dividend of \$1.50/share, along with its regular 75¢/share payment, was declared by American Agricultural Chemical Co. Unlike Spencer, American Ag felt an agricultural chemical sales surge during the fiscal year that ended June 30. Per-share earnings rose from \$7.41 to \$7.78.

Add another to the growing list of companies getting into atomics (see p. 29). United Western Minerals, which owns oil and gas properties on more than half a million acres in three Western states, is actively negotiating to start up a fully integrated uranium business.

Though the company stresses that the deal is still in the talking stage, UWM—headed by Maj. Gen. Patrick J. Hurley (Ret.)—hopes to acquire 80% of the stock of a privately owned firm in Santa Fe, N.M. The latter is licensed by AEC to sell uranium salts, oxides and metals. If the acquisition goes through, UWM would build a \$7-9-million plant to mine and process the compounds, selling finished products for use in commercial reactors.

Michigan Chemical last week privately placed \$4.6 million in 5½% promissory notes to help finance its new sea-water magnesium plant in Port St. Joe, Fla. (CW, July 19, p. 27).

Joining the list of farm cooperatives expanding in fertilizer production is Cooperative Farm Chemicals Assn., blueprinting a new 100-ton/day ammonia plant and a 30-tons/day urea plant for its complex in Lawrence, Kan. The ammonia unit will have additional capacity to provide for expansion, Completion of the projects is slated for Aug. 31, '59.

Union Carbide is spurring Indian chemical development. Its Bombay-based subsidiary, National Carbon Co., is pushing construction of an \$8-million petrochemical plant, slated to go onstream in '60. Products: polyethylene resins (6 million lbs./year); a range of solvents, including butyl alcohol, butyl acetate, ethyl acetate, other acetic esters; acetic acid, ethylene dichloride, and a number of other chemicals.

Two well-known makers of chemical specialties are merging. Drackett Co. (Cincinnati) is purchasing the assets of Judson Dunaway Corp. (Dover, N. H.). Drackett produces Drano, Windex, and Twinkle copper-cleaning compound; Judson Dunaway's line includes Bug-A-Boo insecticides, Expello mothicide, and Vanish and Delete stain removers. Each company has three plants.



# HOW THE SILICONES MAN HELPED... PROVIDE THE "SLIP" THAT STOPS SKIDS

In a tire tread every slot, every angle must mold perfectly according to the design—because the total stopping safety of the tire on the road is the sum of all the grooves and biting edges.

Even complicated thin-groove treads slip easily out of molds with the correct UNION CARBIDE Silicone release agent. It prevents rejects due to sticking, and minimizes mold cleaning. For molded plastic parts, Silicone Fluids do the same kind of job.

For the manufacture of a growing variety of improved and new products, UNION CARBIDE also supplies Silicone Rubber compounds and gum stocks. Properties include flexibility at very low temperatures, stability at very high temperatures, extremely

#### Unlocking the secrets of silicones

Rubber, Monomers, Resins, Oils and Emulsions

The term "Union Carbide" is a trade mark of UCC.

low compression set, and extraordinary resistance to weather, electricity, ozone, and oil.

Whatever rubber or plastic product you make, you may find a better way to make it—or a way to make it better—by talking with a UNION CARBIDE Silicones Man. Contact our distributor, C. P. Hall Co., with offices in major cities, or write Dept. IC-4802, Silicones Division, Union Carbide Corporation, 30 East 42nd Street, New York 17, N. Y. In Canada: Bakelite Company, Division of Union Carbide Canada Limited, Toronto 7, Ontario.

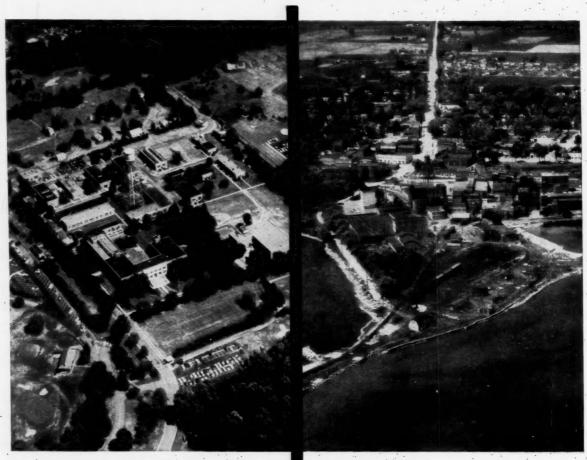


# TEAMWORK YIELDS BETTER PRODUCTS FROM HURON

## New improved Huron® Instant Starch example of plant-lab cooperation

The development of new improved Huron Instant Starch—the starch that dissolves readily in hot or cold water—was no accident. It reflects Huron's more than 50 years of experience and leadership in the starch field plus close cooperation between Hercules Research Center in Wilmington, Delaware, and the Huron Milling Division Plant in Harbor Beach, Michigan.

This combination of experience, research facilities, and modern production talents assures a continuing re-evaluation of Huron products. That's why for the best today and tomorrow—you can look to Huron.



RESEARCH—On this spacious site outside Wilmington, Delaware, Hercules maintains one of the most extensive research laboratories in the chemical industry. It is here that the entire line of Huron starches and the basic chemistry involved in their manufacture are continually studied. Such research is just one reason for Huron leadership.

PRODUCTION — At Harbor Beach, Michigan, this modern plant produces Huron starches. The finest in equipment and quality control methods mean you can depend on Huron starch products for consistent results every time. Production knowledge is another indication of the experience that stands behind every starch in the Huron line.

#### HURON MILLING DIVISION

Virginia Cellulose Department



#### HERCULES POWDER COMPANY

INCORPORATE

900 Market Street, Wilmington 99, Delaware

#### **NUCLEAR DEVELOPMENT:** the pace quickens Present Present Program: 25 reactors by 1965 Proposed New Program: Already under 3 boiling water In operationstudy-2 pressurized water 2 heavy water sodium-graphite gas-graphite experimental breeder intermediate (small) breeder as of 1958 1 experimental homogen-1 water-graphite to be in operation ous (small) by 1962-267 Under construc-2 organic tion or under 2 liquid metal fueled 4 boiling water Recommended 2 advanced industrial contractpressurized water for study-2. boiling water fast breeder pressurized water sodium-graphite steam-heavy, water sodium-heavy water fuzed salt to be in operation process heat to be in operation by 1959-'62 aqueos homogenous by 1962-'68 sodium breeder 1 high-temperature In planning-

## For CPI-Nuclear Scene Goes Critical

heavy water

gas-heavy water

aqueous homogenous

2 others not decided.

boiling water

organic-

Industry's stake in atomics markedly increased last week as a rash of new developments—all tending to speed the commercialization of nuclear energy—broke out across the country.

to be in operation.

by 1960-'65

• The Joint Congressional Committee on Atomic Energy — whose Democratic majority has long been irked at what members call "footdragging" on the part of the Atomic Energy Commission—put out a pro-

posed plan aimed at attaining economic nuclear power by 1970 (table, above). Chemical process companies would play a vital role.

• At the same time, industry was trying to assess the technical breakthrough scored by AEC's Arco, Ida., plant in successfully operating a plutonium-fueled reactor (CW Technology Newsletter, Aug. 30).

• Eight chemical companies reported varying degrees of progress on

a raft of nuclear processing projects.

sodium-graphite\*

I high temperature

gas-graphite\*

\* or heavy water

From Present Program 25 See left

• And the U.S. and Britain offered—subject to Russia's promise to follow suit—to stop testing nuclear weapons after Oct. 31.

Power and Prestige: The U.S. blessed with plentiful supplies of coal, oil and natural gas—won't soon have a pressing need for atomic power. But government leaders are generally agreed that we must nevertheless push ahead to maintain world technological leadership. Secondarily, they say, the U.S. should be ready for the day when fossil fuel supplies run low.

Accordingly, the new reactor development plan put forward by the joint committee's staff sets three broad goals: (1) U.S. world leadership in peaceful uses of atomic energy; (2) economic atomic power by 1968 in friendly countries that have high fuel costs; (3) attainment of competitive nuclear power in the U.S. by 1970.

So far, the staff document is only a recommendation, based on a series of conferences held last fall by representatives of AEC and the joint committee. The committee is asking for comments from industry, will hold a seminar sometime this fall to clarify industry's reactions. After that, AEC and the joint committee will try to agree on what kind of a program to adopt.

Bigger Outlays: Combined cost to the federal government and industry is estimated at \$875 million over a seven-year period—plus continuation of AEC's basic program of reactor research and development at a level of \$1.25-150 million/year.

Private industry would get a crack at the proposed new projects—and government help would be offered to companies interested in "partnership" development. But the rules would be tighter, aimed at avoiding the kind of delays that have plagued the cooperative power demonstration program up to now.

The committee staff estimates that, as experience is gained and some projects are weeded out, only about half of the suggested reactors would actually be built. And the staff notes that the expanded program does not include reactors now operating, under construction, or in planning; nor does it include any reactors of other types that may be built by private industry.

Attack on Costs: The staff reasons that present high costs of nuclear power stem from high capital costs of reactors and from high costs of the fuel cycle. To reduce fuel cycle costs, the staff urges a stepped-up research program working toward:

(1) Cheaper fabrication of fuel elements offering longer life and greater total burnup.

(2) Improvement of fuel element cladding and plant structural materials, to allow production of higher temperature steam.

(3) Cheaper reprocessing, involving development of improved methods for separation and recovery of uranium, plutonium and useful isotopes, "as well as pyrometallurgical methods to rejuvenate fuel."

(4) Cheaper waste processing and disposal, including ways to utilize atomic wastes in economic and beneficial ways.

(5) Use of plutonium and natural uranium as reactor fuels. This involves recycling plutonium with natural uranium.

Chemical Companies Moving In: Meanwhile, chemical process companies are continuing to move in on the nuclear field. Last week brought these developments:

Olin Mathieson began assembling reactor cores at its nuclear fuels plant at Montville, Conn. Minnesota Mining & Mfg. disclosed it would start full production of custom-made ceramic nuclear fuel elements through its subsidiary, American Lava Corp., at Chattanooga, Tenn. And Uranium Reduction Co. (Salt Lake City) rang up the first commercial sale of uranium concentrate. Customer: W. R. Grace's Davison Chemical Division, which will convert the concentrate (at Erwin, Tenn.) into uranium oxide and metal for use in reactors.

Early next year, Allied Chemical's General Chemical Division will start up the nation's first privately owned nuclear feed material plant. This will be a uranium hexafluoride unit at Metropolis, Ill., that will double U.S. capacity for this heavy gas AEC has contracted to buy total output—5,000 tons/year—for five years.

American Cyanamid is building a new radiation and ionization center at Stamford, Conn. to study radiation-induced chemical reactions. The Texas Co. started operating its radiation-reaction laboratory at Beacon, N.Y. Next month, National Lead Co. will begin making nuclear fuel at its Albany, N.Y., plant. And General Dynamics will study feasibility of a new concept of propulsion by controlled nuclear explosions.

For chemical companies, new opportunities for nuclear enterprises are opening each month. And an East-West treaty to halt production of nuclear weapons—if it can be negotiated—might well lead to intensification of efforts to develop peaceful atomic applications.

#### **Plastics Pad Nopco Net**

With polyurethane demand picking up, Nopco Chemical Co. (Newark, N. J.) management last week predicted that 1958 sales will total about the same as '57's \$28 million and that next year's will show a 15% increase.

Earnings also should be up substantially next year, says company president Ralph Wechsler, although this year's profits probably will be about 10% less than the \$1.6 million netted in '57.

Wechsler concedes that he—along with others in the industry—was overly optimistic about the timetable for growth of urethane markets.

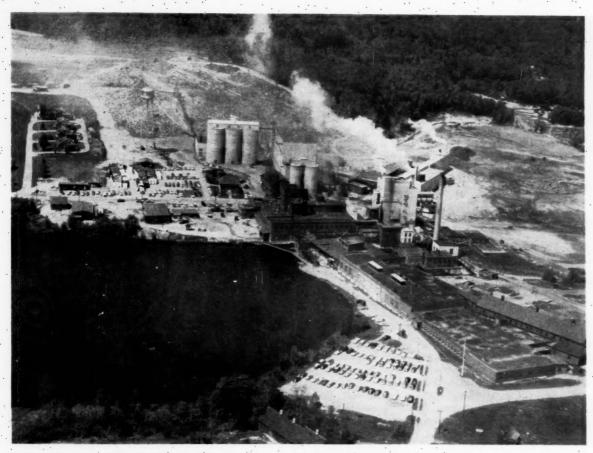
He still feels that this material will reach the peaks that were predicted for it several years ago, although later than first estimated.

Nopco's Plastics Division — which specializes in urethane foams and intermediates such as polyethers and polyesters—lost about \$500,000 in 1956 and again in '57, Wechsler told security analysts in San Francisco. But he expects that this loss will be cut in half this year and that 1959 will "see the end of the red ink". Among the newer applications brightening urethane prospects: insulation for refrigerator trucks and lightweight prefabricated military huts.

Pace-Setting Plastics: In sales, the Plastics Division is the company's fastest-growing unit. It moved \$600,000 worth of products in 1956, \$1.4 million in '57, and expects to sell \$2.5 million worth this year and \$4-5 million in '59. But Nopco's two older divisions, Industrial Chemicals, and Vitamins and Fine Chemicals, still provide the bulk of the income—about 55% and 37% of sales, respectively. Industrial chemical sales lost ground during the recession, but this was offset by the other divisions' gains.

Research expenditures this year will rise to about \$1.25 million, or  $4\frac{1}{2}$ % of sales—high-water mark for this company. Capital expenditures have been in the \$1-1.25 million range in each of the past two years, will probably hit \$1 million next year.

Wechsler said any merger would have to be in line with Nopco's present interests, but that no acquisitions are on the immediate horizon. Accordingly, he added, there are no present plans for diversification or for new financing.



Pulp and paper mills, such as Eastern Corp.'s new unit in Lincoln, Me., step up output as orders peg . . .

## August '58-Pickup Month for Papermakers

Things are looking up this week for one of the chemical industry's best customers—the pulp and paper industry. Preliminary four-week August figures show that paper and board output-to-capacity ratios are about equal to those of the comparable period last year: 90% for paper and 92% for board versus 91% and 94% in August of '57,

This is a sharp improvement over previous monthly totals, which found operating ratios lagging an average of 8% behind those of a year ago.

Moreover, pulp and paper executives are counting on a gradual rise for the rest of the year, with the fourth quarter slated to show the biggest gains of all.

In fact, by the end of '58, production of all grades will be over 30 million tons, estimates the American Paper and Pulp Assn. That's still below last year's output, but far from disappointing.

Upturn in July: The first hint of an upturn came in July, normally far less productive than the rest of the year, because of annual vacation periods. It was then that productioncapacity figures first approached '57's. But because of summer holiday, the pickup was less marked.

Now: the majority of top paper company executives have a more solid basis for optimism. Says David Luke, president of West Virginia Pulp & Paper: "The prospects for increasing volume and higher activity are encouraging... the upturn is continuing and has all the earmarks of a genuine business recovery." And John Hinman, chairman of the world's biggest paper company, International Paper, says: "We now look for a pickup in volume for the rest of '58."

These sentiments were echoed by William Adams, St. Regis Paper Co. chief executive, who noted that orders have been mounting. "This favorable trend should continue through November," he predicts.

Earnings Down 20%: But these and other executives point out that the recession did slice plenty from sales and profits in the first half of '58—especially during the first three or four months. The American Paper and Pulp Assn.'s quarterly survey of some '91 companies—which account for just about half of 'paper industry sales—shows earnings for the first half of '58 to be 20% lower than those of the same period last year. Sales slumped about 2½%.

The second quarter, however, was a little more encouraging. Sales edged up about 2%, compared with the first, with earnings steady.

First-half figures also reveal that large diversified paper companies did better than their smaller competitors. And all signs indicate that this will hold true for the rest of the year.

Overcapacity to 1960: Executives of

## SALES, EARNINGS: MOST MAJOR PAPERMAKERS POST GAINS

	Sales (\$ million)	Change from	Earnings (\$ million)	Change from
	2nd qtr. '58	1st qtr.	2nd qtr. '58	1st qtr.
International Paper	223.2	up 0.2%	14.1	down 12.8%
Crown-Zellerbach	114.8	up 5.4%	7.7	up 18,7%
Kimberly-Clark	82.9	down 2.6%	5.8	up 0.9%
St. Regis	90.7	up 11.2%	4.3	up 20.9%
Scott Paper	71.0	up 0.5%	5.5	up 4.2%
Mead Corp.	58.9	up 9.3%	2.3	down 2.4%
W. Va. Pulp & Pape	r 52.0	up 8.5%	2.8	up. 46.6%
Champion	40.5	down 5.0%	1.8	down 27.9%
Marathon	40.1	up .7.7%	1.8	up 25.0%
Union Bag Camp	36.9	unchanged	3.4	unchanged

the smaller firms voice a less favorable forecast.

One of the typical views: that of S. D. Warren Co. President George Olmsted, Jr., who believes overcapacity will continue to impair profits until 1961—perhaps even longer. Said Olmsted, "I see a gradual improvement starting in October, but no boom until 1961." He did say, however, that the

company's earnings will be between \$2.50 and \$2.75/share, which compares well with the \$2.75 earned in '57, but short of the record \$4.31/share chalked up in '56, the company's biggest year.

The larger diversified firms remain optimistic. Besides expected seasonal gains, and a general upturn in the economy, diversification is a strong

factor underlying their optimism.

One major trend is to production of plastic films as laminating products or, on a smaller scale, as transparent wrapping materials (CW, August 26, p. 24).

Plunge into Plastics: Crown Zeller-bach already is marketing Crown Seal, made of polyethylene resin purchased from Spencer Chemical; Ludlow Paper, Inc. got into the business on a large scale last month; and Mead Corp. has confirmed plans to market transparent film. Several others are seriously considering the plunge but have not yet drafted firm plans.

There's little doubt that transparent films will strongly challenge some paper wrappings. A sales manager of one of the largest U.S. paper firms says, "We don't use the word plastic around here without disguising our voice."

Happy Marriage Foreseen: But there's also the possibility that plastic and paper will be mutually beneficial. Papermakers are thinking of plastic films as laminators for products such as multiwall bags and wrappings. Object: to impart strength and better sealing qualities.

And, where bread wrappers—for example—are concerned, the paper-makers contend that paper-film combinations are more likely than film alone. One reason: paper-film combinations are said to make for easier-to-read labels, greater impact for visual advertising messages. Moreover, they say, the added expense of film may be too much for many packagers. Many resin makers dispute some; or all, of these points.

But even if the films gain wide acceptance, papermakers probably won't make plastic for film. All agree, the change-over and new equipment would be too costly. Thus, chemical resin suppliers may have a stable new market for polyethylene and some other plastics, which are, admittedly, in oversupply.

Although the packaging business is substantial, it's a relatively small percentage of total paper demand—and the competition from film is not likely to substantially disrupt chemical sales to papermakers. Chemical methods for making paper are solidly established, won't change quickly. And as the fortunes of the paper industry rise, so will its already vast requirements for chemicals.

#### OUTPUT IN RECESSION: DROPOFF IS SLIGHT.

	1st 6 mos.	1st 6 mos.	% change
	1958 (tons)	1957 (tons)	'58 vs. '57
Newsprint	862,236	944,296	down 8.7%
Fine Paper	781,666	774,370	up 8.7%
Coarse Paper	1,745,414	1,882,601	down 7.3%
Paper-Machine Coated			
Printing & Converting	809,060	782,722	up 2.1%
Book Paper, uncoated	810,557	827,097	down 2.0%
Special Industrial	287,393	338,667	down 13.9%
Sanitary Tissue Stock	857,349	837,207	up. 2.8%
Tissue, ex. Sanitary	114,222	125,871	down 9.3%
Groundwood Paper,			
uncoated	401,537	440,822	down 8.9%
Paper Total	6,669,434	6,958,053	down 4.1%
Container Board	3,585,903	3,859,496	down 7.1%
Bending Board	2,141,436	2,124,292	up .0.8%
Non-Bending Board	494,824	517,017	
Special Paper Board			
Stock	540,565	535,194	up 1.0%
Cardboard	56,629	47,362	up 19.6%
Paperboard Total	6,819,357	7,083,361	down 3.9%
Construction Paper & Boar	d 1,413,137	1,412,400	up 0.1%
Wet Machine Board	72,452	76,507	down 5.3%
All Grades Total	14,974,380	15,530,321	down 3.6%
	, ,		

#### EXPANSION

**Dyestuffs:** Geigy Chemical Co.'s Dyestuffs Division is taking construction bids for a 50,000-sq. ft. customerservice plant to be built near Charlotte, N.C. Geigy's plans call for the plant to contain offices, a warehouse, and a dyestuff application laboratory.

Industrial Chemicals, Oils: E. F. Houghton & Co. (Philadelphia) has purchased a five-acre industrial site in Carrollton, Ga. Buildings there will be modernized, expanded, and equipped for production of industrial oils and chemicals for the textile, paper, and metal processing industries.

Paint: Sherwin-Williams Co. of Canada is launching a "multimillion dollar" expansion program in Western Canada: First stage: a \$750,000 distribution center at St. James, Manitoba, due for completion by Feb. '59.

Cement: St. Lawrence Cement Co., a Swiss firm, plans to build a \$35-million, 6-million-bbls./day cement plant in Michigan. A Chicago producer, Marquette Cement Mfg. Co., has strongly opposed the plan on the ground that the industry is already suffering from overcapacity. St. Lawrence denies plans to undercut American prices but concedes that part of the plant's output will have to be sold outside of its local area.

#### COMPANIES

**Du Pont** has exercised its option (CW Business Newsletter, April 19) to buy the idle sulfuric acid plant of Cornwell Chemical Corp. (Cornwell Heights, Pa.). It will become part of Du Pont's Grasselli Chemicals Dept. Startup is planned for the end of the year, after some equipment modification.

Vitro Corp. of America's sale of its Wyoming uranium operations to Susquehanna Corp (Chicago) seems certain to go through, despite the objections of a minority group of Susquehanna directors. The majority are anxious to push the deal through early enough to bid for AEC permits, due to be awarded soon. Stockholders will vote within the next two months. Susquehanna will acquire all the capital stock of Vitro Minerals, which Vitro Corp owns "50-50" with Rochester & Pittsburgh Coal Co. (Indiana, Pa.), (CW Business Newsletter, Aug. 30). Vitro Minerals owns more than 310 uranium mining claims near Riverton, Wyo. Susquehanna will, in turn, give each parent company 150,-000 shares of capital stock (market value about \$2 million). After the holdings yield Susquehanna at least \$3 million in profits, the company will pay additional shares; aggregate paid is not to exceed \$8 million. (Susquehanna has 1 million shares outstanding, 2 million authorized.) Susquehanna will combine Vitro Minerals' mining operations with those of its subsidiary,

Fremont Minerals, Inc., which is building a 550-ton/day uranium mill and a sulfuric acid plant at Riverton. Under a proposed agreement with the AEC, Fremont plans to expand the mill to handle the new ore.

Flintkote Co. (New York) plans to extend its container operations to the East by acquiring Hankins Container (Cleveland). Hankins operates several plants along the East Coast. If stockholders approve (they will probably vote next month), Flintkote will exchange about 1.24 shares of common stock for each of the 267,458 shares of Hankins' outstanding capital stock.

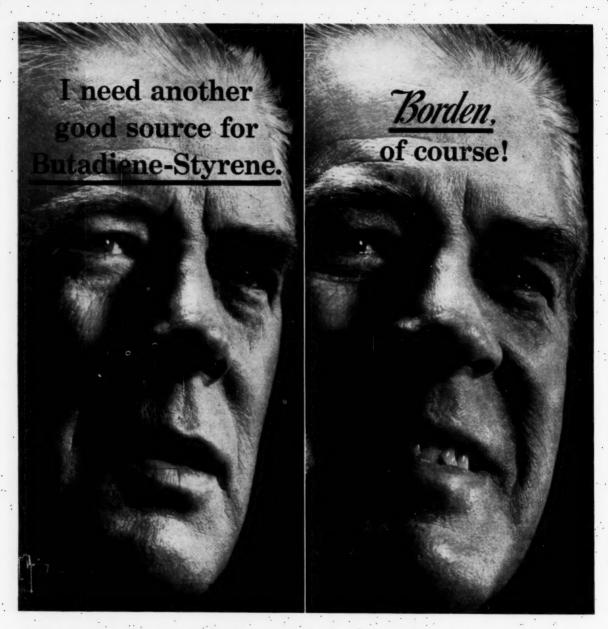
Foote Mineral Co. plans to spend up to \$2.8 million for capital expenditures this year, perhaps more in '59. Over the past three years the company has liquidated \$4.7 million in bank loans and retired a small preferred stock issue.

Chemetron Corp. is drawing operation of its four Colorado industrial and medical gas plants and regional direct sales activities into its National Cylinder Gas Division. They have been part of the Denver Oxygen Supply Co., subsidiary which Chemetron acquired in '56. Included are oxygen and acetylene plants in Denver, an oxygen plant at Pueblo, and a hydrogen plant in Louisville, Colo. Retail sales branches in Colorado, Wyoming, and Nebraska will still operate under the Denver Oxygen name. As part of the integration, a Rocky Mountain region was set up within the NCG division.

#### FOREIGN

Color Film/England: Imperial Chemicals Industries plans to enter the international market for retail color film by joining forces with Ilford Ltd., one of England's two largest film producers. ICI will provide processes and raw materials for its "Icicolor" negative-positive film, which it has been marketing as sheet film to professional photographers since last year. Ilford will manufacture the film and market it through its worldwide outlets (which include a U. S. subsidiary). Over a five-year period, ICI plans to acquire one-third ownership of Ilford and undertake color photography research for Ilford under a long-term contract. The deal awaits approval by Ilford stockholders and the government.

Chemicals/Chile: A new plant to produce glacial acetic acid, ethyl, butyl, and amyl acetates has been built in Vina del Mar, Chile. Initial capacity is 600 metric tons/year. Operating the plant is Oxiquim Ltda., a new firm owned "50-50" by Farmo-Quimica del Pacifico S. A. and Sintex Ltda. The company plans to produce solvents, insecticides and dyestuffs eventually, these now must be imported, either as finished products or in the form of intermediates.



Right! Borden has a complete line of butadiene-styrene emulsions, 13 different types. For paper, paint, adhesives, leather and textiles. You name the need—Borden has the emulsion.

Take POLYCO 2421 just for example. It's the latest development of the Borden Research and Development Laboratories. Outstanding in

machine and off-machine coating of paper. Special features? You bet— 3 important ones. Lower odor, better pigment binding and greater stability than any butadiene-styrene emulsion you ever used before.

Butadiene-styrene? Borden is the right place to come to! And that goes for acrylics, vinyl chloride, polyvinyl acetate, polystyrene and butadiene acrylonitrile emulsions and polyvinyl alcohols as well. In other words, all your polymer requirements can be satisfied at Borden. And we mean satisfied. Let us prove it! Write today to The Borden Chemical Company, Polyco-Monomer Dept. CW1-98, 350 Madison Ave., New York 17, N. Y.

Borden Chemical

MONOMERS . POLYMERS . COPOLYMERS . RESINS . CASEINS . FORMALDEHYDE

### Washington Newsletter

CHEMICAL WEEK
September 6, 1958

The new textile-fiber products identification act is identical in purpose to previously enacted laws—e.g., the wool products labeling act and the fur products labeling act—and will be enforced by the same government agency, the Federal Trade Commission.

It will require manufacturers and retailers to attach informative labels to textile products, to tell consumers the true fiber content of what they buy.

The law becomes effective 18 months after Eisenhower signs it. But in nine months, FTC will issue a set of regulations, spelling out the rules of the road. Among items already exempted from coverage are such textile products as inner linings, gloves, sewing thread and bandages. Other provisions: ban use of names of fur-bearing animals to describe textiles having no fur-fiber content; require identification of the country where any imported textile product was processed or manufactured.

The oil import base is being broadened. A new plan in the works would permit any domestic oil company with an operating refinery to bring in a share of foreign oil—probably about 12% of its refinery runs. The voluntary quota system heretofore had excluded all but long-established importers, plus a relative handful of newcomers. The new plan would apply only to the area east of the Rocky Mountains, excludes the Pacific Coast.

It will mean heavier imports. The existing program's goal is to restrict crude imports to 713,000 bbl./day. That figure probably will rise to about 750,000 bbl. Note: only unfinished oils are covered. Imports of gasoline, kerosene, distillates, etc., may continue without restriction.

Patent legislation was stalled entirely in the now-departed 85th Congress. Sen. Joseph C. O'Mahoney's (D., Wyo.) subcommittee on patents, trademarks and copyrights continues to issue scholarly reports on the system, but if it has made any impact on Congress it is not immediately discernible. In fact, O'Mahoney didn't even hold hearings on a bundle of his own bills. And the perennial effort to increase patent fees didn't even get out of a House committee.

All legislation has to be reintroduced, to start anew through the legislative gamut next January. At that time, you'll be hearing more about higher patent fees, as well as most of O'Mahoney's own proposals. Among these:

Creation of a single court of patent appeals; putting a shorter life on a patent's effectiveness; and reduction of the practice of "defensive" patenting—i.e., obtaining a patent not for commercial use but as a pre-

### Washington

#### Newsletter

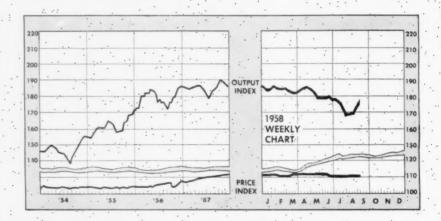
(Continued)

caution against another inventor's getting rights to the same invention. Unless something changes remarkably in the over-all legislative approach, however, none of these measures is likely to get very far in the upcoming 86th Congress, either.

Congress cut back on funds for the new space agency almost as soon as it brought it into being. The national Aeronautics and Space Administration—and its new head, Keith Glennan,—are charged with putting our lagging space program ahead of the Russians'. But NASA is going to get \$45 million less than it thinks it needs for maximum growth in the year ahead.

A total of \$20 million was cut from NASA's request for research and development, \$22.8 million from its construction program, and \$2 million from its budget for salaries.

This leaves NASA with about \$80 million instead of \$125 million. Officials had anticipated that Congress would vote them more than the Eisenhower Administration requested—as was done in the case of the Pentagon's program for missiles and other new weapons. But NASA will benefit from some \$117 million to be transferred from the Defense Department's own advanced research projects agency, and about \$100 million it inherits from its predecessor agency, the National Advisory Committee for Aeronautics.



### **Business Indicators**

WEEKLY	Latest Week	Preceding Week	Year Ago
Chemical Week output index (1947-49=100)	178.0	175.0	181.5
Chemical Week wholesale price index (1947=100)	110.7	110.7	110.9 .
Stock price index of 11 Chemical Companies (Standard-	. *		
& Poor's Corp.)	44.47	43.47	42.53

		Exports			Imports	
MONTHLY Trade (million dollars)	Latest	Preceding Month	Year Ago	Latest	Preceding Month	Year Ago
Chemicals, total	127.9	114.2	134.1.	24.4	25.0	24.7
Coal tar products.  Industrial chemicals	20.6	9.2 18.1	10.2 21.7	6.5 7.2	7.3	7.6

### HAMPSHIRE CHEMICAL ENTERS CHELATE FIELD

- New Corporation with New Patented Process, New Standards of Quality and Purity of EDTA
- New in Name but Old in Experience
- Special INTRODUCTORY OFFER Now Available to Current Users of EDTA

Nashua, N. H. (Sept. 2, 1958) Our brand new plant is now on stream producing EDTA (ethylene diamine tetra acetic acid) and other Chelating Agents. More important, we are concentrating on the production and marketing of chelates. Hampshire is using its own new patented processes to insure optimum quality and effectiveness. It is researching and developing other new chelates and related products. Hampshire will soon be the major factor in this field.

### NEW IN NAME — OLD IN EXPERIENCE

Hampshire is new in name but our corporate officers have a wealth of experience in chelation and other chemical fields. Our president, Dr. John J. Singer, previously headed Chelate Technical Sales for the Bersworth Chemical Company, Mark Weisberg, V. P., Research, formerly President of Alrose Chemical Co., is a leading authority on Chelate Chemistry. He was one of the first manufacturers of Chelating Agents in America. Alfred A. Lawrence, V. P., Sales, was responsible for all Dow Chemical sales to the New England market. Our Chairman of the Board, Bradley Dewey, Sr., has a distinguished record of achievement and is nationally known throughout the chemical world. All in all, this group probably represents more real knowledge and experience in the broad field of Chelate Chemistry than any other similar organization.

### MODERN THROUGHOUT

Hampshire's new home in Nashua, N. H. consists of one of the most modern and efficient, medium-sized chemical specialty plants in the country. Up-to-theminute equipment is designed to prevent any possible contamination of product. It has excellent "built-in" research facilities, along with extensive reserve capacity and ample space for expansion. Abundant fresh water, as well as rail and trucking facilities are available on an ideal industrial site.

### SPECIAL INTRODUCTORY OFFER

Our Special Introductory Offer to current users of EDTA may give you an attractive opportunity to try Hampshire's improved EDTA and realize a savings at the same time.

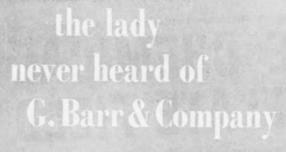
### ACT NOW

If you are already a user of EDTA, you are invited to write or telephone us at Nashua (Tuxedo 3-7727) regarding our Introductory Offer. Ask for Alfred Lawrence. Do it today.

Inquiries from potential distributors are invited and will be treated confidentially.

HAMPSHIRE C

**Chemical Corporation** 





... but we're contributing to her daintiness and charm

The famous brand of spray cologne, hair spray, tooth paste, antiseptic, car polish, room deodorant, and scores of other aerosol products found in homes all over America were in many instances developed in our research laboratories and private label manufactured by us.

While our name *never* appears on a package, G. Barr & Company's aerosol packaging know-how is the "hidden ingredient" that is helping to sell tens of millions of America's leading aerosol products today. Have you heard the G. Barr & Company story? Ask for facts today!

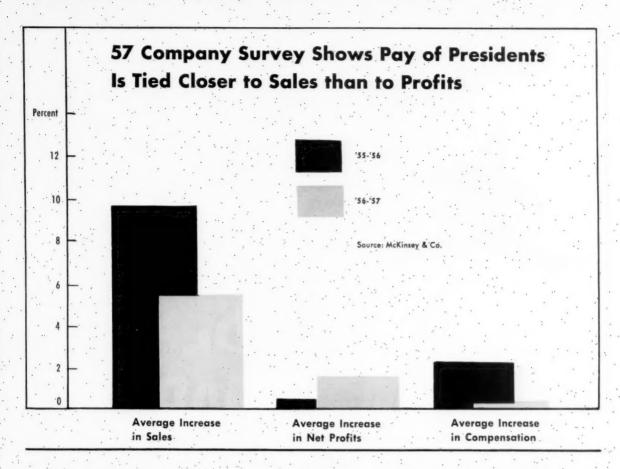
### G. BARR & COMPANY

Private Label Aerosols

3801 S. RACINE AVE.

CHICAGO 9. ILL





### Sales Downtrend Cuts Executive Pay Hikes

Pay increases for chief executives of 57 leading chemical companies were fewer and farther between in '57 than in '56, a survey conducted by McKinsey & Co., management consultants, indicates this week.

The survey also shows that increases in the pay of chief executives depend more on changes in a company's sales than on variations in net profits. While the net profit of the firms included in the survey showed a sharp improvement in '57 over '56, as compared to '56 over '55, the sales-increase comparison was not as favorable (chart). And top-executive compensation followed the sales trend.

Last year, chief executives got an average compensation increase of 0.2%, while in the previous year, the increase amounted to 2.4%. Chemical executives trailed their confreres in 17 other major industries, who

received increases averaging 1.0%, for '57. The latter, however, were down considerably from the 5.1% increase for '56 (CW, Sept. 7, '57, p. 47).

McKinsey's Richard Grieb made the survey of 642 companies' reports to the U.S. Securities & Exchange Commission. The 57 chemical companies represent about \$11 billion in sales, or half of the total \$22 billion in sales reported by Standard & Poors for the chemical industry.

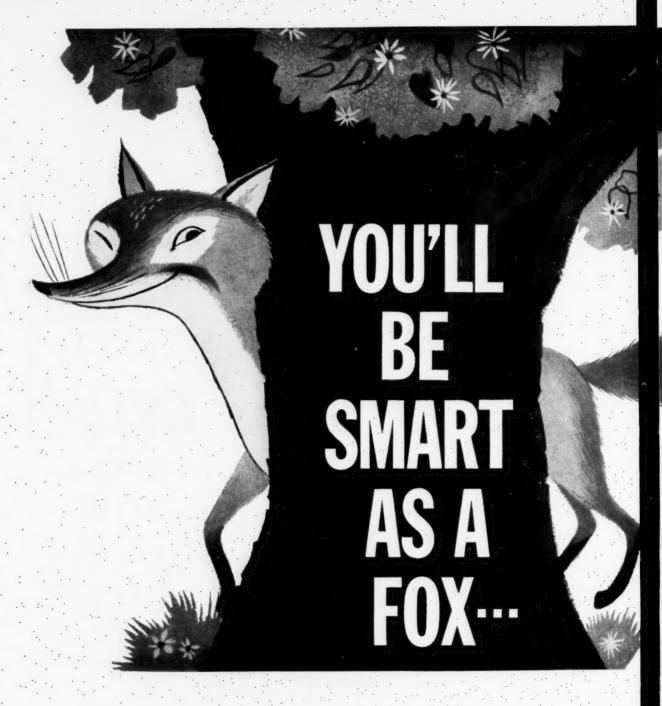
For five chemical process industries (nonferrous metals, paper, petroleum and natural gas, rubber, and chemicals) combined average sales increases amounted to 5.7% last year, with a profit decrease of 5%, while increases in compensation to chief executives was 2.4%. Much of the profit decrease is attributable to the nonferrous metals industry, whose profits dwindled 32.7% in 1957.

Though chemical chief executives

lagged behind those in other industries in compensation increases, a greater proportion of them received pay hikes; compared to all industry. Where, in industry in general, 39% of top executives got increases, 35% had salaries remain the same and 26% took decreases, 39% of chemical presidents got increases, 30% were the same and 27% were down. Smaller chemical firms' presidents did better, comparatively (table), than their counterparts in larger companies.

Second-, third-, and fourth-line chemical executives can take heart from their positions relative to the boss. Taking the boss' salary as 100%, second-line men received an average of 72% of presidents' pay, third-line men 61%, and fourth-line men 57%. This was better than the averages for all industries—69%, 57% and 52%.

Methods of Paying: Methods

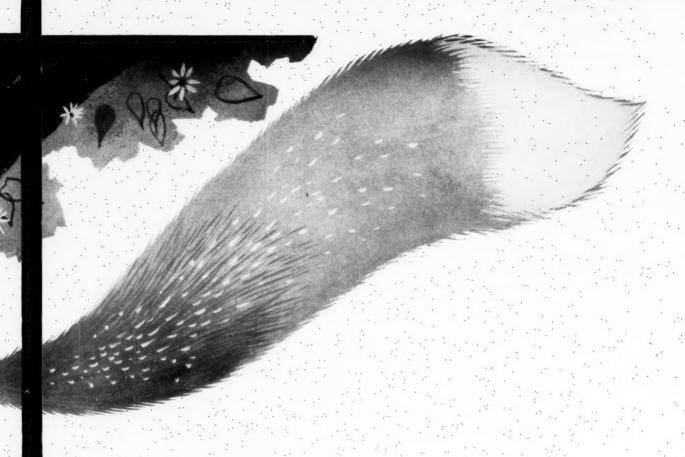




### PUBLICKER INDUSTRIES Inc.

1429 WALNUT STREET, PHILADELPHIA 2, PA.

NEW YORK-NEW ENGLAND-MIDWESTERN DISTRIBUTORS, PUBLICKER ALCOHOL & CHEMICAL SALES CORP.
PHILADELPHIA—LOCUST 4-1400 • NEW YORK—OX FORD 5-4160 • BOSTON—HOMEST EAD 9-0022
CHICAGO—RAND&LPH 6-6678



### when you depend on Publicker!

For Uniform Quality-Steady Supply-Prompt Delivery

- ★ Ethyl Alcohol
- \* Butyl Alcohol
- \* Butyl Acetate
- ★ Ethyl Acetate
- \* Amyl Acetate
- \* Acetone
- \* Acetic Acid
- \* Refined Fusel Oil

## this Harflex® Plasticizer is non-toxic

### **Dibutyl Sebacate**

Appearance	 Clear liquid	1
Color, APHA	 25 max.	
Odor	 Neutra	1
Specific Gravity, 20/20°C	 0.936 ± 0.003	3
Free acidity, as acetic acid.	 0.01% max	
Ester Content	99 not min	

#### Other Uses

Vinyl chloride resins, copolymers and plastisols, safety glass and safety plastic interlayers, cellulose acetobutyrate, neoprene and acrylonitrile-butadiene copolymer low temperature formulations, rubber hydrochloride films.

Dicapryl Phthalate-least expensive of the phthalate plasticizers-is FDA accepted for foods of high water content only.

HARCHEM also produces a full line of sebacate, phthalate, adipate and polymeric plasticizers. The Harchem Division laboratories will gladly assist you with your plasticizer problems, or will supply additional data including formulation test results and formulation suggestions for any Harflex Plasticizer.

Address inquiries to Dept. H-39.24



### HARCHEM DIVISION

WALLACE & TIERNAN, INC.
25 MAIN STREET, BELLEVILLE 9, NEW JERSEY
IN CANADA W. C. HARDESTY CO. OF CANADA V.D. TORONTO.

### PRESSURE SENSITIVE INSTRUMENTS

Accuracy to 1 part in 1,000 Sensitivity to 1 part in 10,000 Ranges from absolute zero to 500 psig

For measuring absolute, differential, vacuum or gage pressure.

For Instrument data and catalog write Dept. A-120.24.



#### WALLACE & TIERNAN INCORPORATED

25 MAIN STREET, BELLEVILLE 9, NEW JERSEY

#### ADMINISTRATION

through which chief executives are compensated vary widely. In the allindustries group about 33% of the companies had deferred compensation plans compared to only 12% in the chemical industry. About 60% of all companies covered had stock option plans while eight percent of the chemical companies included them as part of total compensation. Ninety percent of all the companies had pension plans compared to 93% for the chemical groups. Profit-sharing trusts were included by 11% of the all-industries groups compared to 10% of the chemical industries group.

### Powder Strike Ended

The strikebound employees of American Cyanamid's Grafton, Ill., powder plant have voted 35-31 to end their five-month strike and return to work under a contract virtually the same—minus pension plan—as that originally proposed by the company prior to the strike. The employees, members of International Chemical Workers Union Local 17, went out on February 28, 1958, in protest against a Cyanamid proposal that drastically altered terms under which they had worked for the plant's previous owner, Illinois Powder Co.

Biggest item of contention was discontinuation of the union shop, and replacement with a "maintenance of membership union security" clause under which employees voluntarily joining the union must remain in it until termination of the agreement. The union finally accepted this, as well as a 5¢/hour wage increase, also offered before the strike began.

Union spokesmen expressed disappointment at the settlement, saying, "We can't claim a victory." They said the events at Grafton would be studied as a case-history at the union's convention in September. The study will be made during a conference of company-wide bargaining units designed to discuss means of bolstering offensive apparatus in company-wide bargaining.

The one-year contract includes a company insurance plan, but no pension plan. Cyanamid had offered to include a pension plan if the union would accept a two-year contract.

The strike was highlighted by a company-wide protest, but only a minimal number of employees participated.

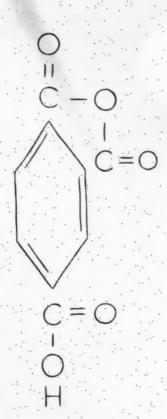
Amoco Chemicals
...a new resource
introduces

### Trimellitic Anhydride

available in development quantities

Amoco Chemicals is now offering literature and laboratory samples of Trimellitic Anhydride. This tri-functional compound is the first extension of Amoco's unique direct oxidation process. Evaluate Amoco Trimellitic in applications where aromatic dibasic acids are now used. Consider the opportunity it presents to synthesize many new resins and intermediates.

Write for a sample and additional information.





AMOCO CHEMICALS CORPORATION
Development Department
910 South Michigan Avenue, Chicago 80, Illinois

### CASH TIED UP IN INVENTORY?



release it through

Your inventory is prime collateral . . . and Lawrence specializes in providing inventory financing right on your own premises — quickly and economically! For full details call our nearest office collect or send the coupon.

Without of	oligation pleas	se send me
your broch	ure, Golden (	Catalyst.
(L-3)		
Name		
firm Name_		: :
Address		
Lawrence	on Warehouse	Receipts
is lil	ke Certified on	Checks
	System	
	-MAKES	
	111	
AWRE	NCE WARE	HOUSE
	NCE WARE	
	NCE WARE	

37 Drumm St., San Francisco, Calif.

100 N. La Salle St., Chicago 2, III.

79 Wall St., New York 5, N.Y.

OFFICES IN ALL PRINCIPAL CITIES



Hinton's population boomed to 7,500 overnight, the result of

### **New Industry in Small Town**

Process industry executives who think company towns are a thing of the past got new support from a just-released survey—a survey on the growth of a town built up in a remote Alberta prairie when a new pulp mill was erected.

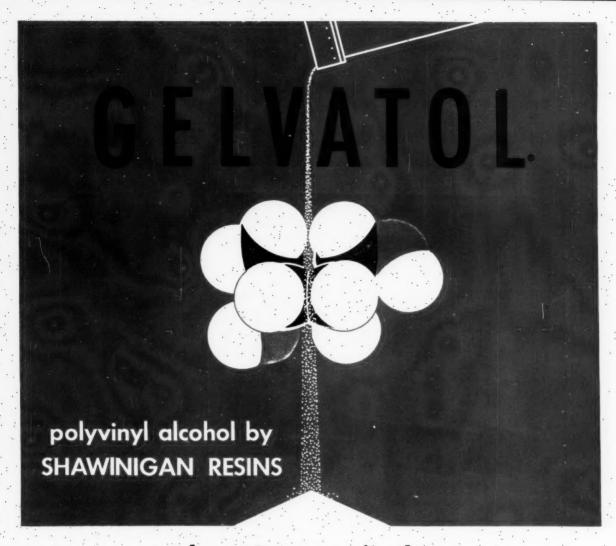
When Hinton, Alberta, was selected as the site for North Western Pulp and Power Ltd.'s \$42 million pulp mill (a joint venture with St. Regis Paper Co.), the town had a population of 200, its economy was based on small-scale ranching, farming and trapping. When the 430-ton/day mill began production in April, '57, the town's population had reached 3,000; it's now estimated at 7,500.

Open Town Planned: In planning creation of a new Hinton, company management and provincial officials agreed to make it an "open" rather than a company town. Their reasoning: the number of employees needed would be significant enough to make worthwhile substantial investments by

outside firms—realtors, retail industry, services and the like—that otherwise would have to be made by the company.

So far, while North Western has spent \$60 million on its plant and facilities, it has encouraged the expenditure of several millions more by noncompany-related private capital. The latter includes erection of \$2.8 million worth of homes, a \$500,000 school and a \$1 million hotel by Athabaska Valley Corp. In addition, Hudson's Bay Co. has invested \$250,000 in a department store.

The just-released survey—unique in that it registers the company's impact on a small community not affected by other industries, not serving a farm area and quite removed from a large city—reveals these significant facts: annual payroll to mill employees is \$2.5 million, retail sales in the town are expected to exceed \$3 million this year, tax receipts by the town totaled \$376,000 last year (an in-



### doesn't go up in dust

GELVATOL's high bulk density reduces dusting during handling to a minimum. GELVATOL's particle size distribution... most of the particles are between 40 and 80 mesh... contains fewer fines, keeps this wasteful nuisance at an insignificant level and makes dispersion easy.

Twelve grades of commercially proved GELVATOL...all above average in quality...are now available to you for more efficient, more profitable formulating. There are standard grades for adhesives, textile sizes, paper coatings, and films, as well as the new extremely low-viscosity grades for specialty applications.

These are important advantages:

- 1. Particle size that minimizes dusting.
- 2. GELVATOL requires 25-50% less storage space,
- 3. Notable uniformity from bag to bag, lot to lot.
- 4. Rapid water solubility, and clear solutions.

Write today for full technical information and sales service, to Shawinigan Resins Corporation, Department 1136 Springfield 1, Mass.

SALES OFFICES: ATLANTA CHICAGO LOS ANGELES
NEW YORK SAN FRANCISCO

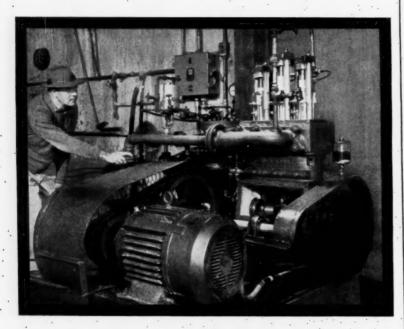
GELVATOL® - polyvinyl alcohol by



JACQUES WOLF & CO. SOLVES PROBLEM:

## How to maintain constant, undeviating pressure in the production of highly corrosive chemicals...

Precise, non-fluctuating pressures must be maintained in continuous processes at the Carlstadt plant of Jacques Wolf & Company. Erratic pressure caused by drop in volumetric efficiency could ruin an entire batch of costly material.



How Jacques Wolf solved the puzzle: Looking for an answer to the problem, Jacques Wolf called on Aldrich engineers to design a pump which provided the proper corrosion resistance, fluid velocity and wear characteristics to insure dependable, continuous operation.

**Result:** The Aldrich Triplex Pump shown above has met all guarantees. Working 24 hour days, 6 day weeks, it has maintained the precise, nonfluctuating pressures demanded by the application. It efficiently handles both alkaline and acidic materials.

We'll be glad to send you full information on Aldrich Pumps and their advantages to you. Simply write Aldrich Pump Company, 3 Gordon Street, Allentown, Pa.

the toughest pumping problems go to



#### ADMINISTRATION

crease from the \$41,000 received in '54), tax assessment increased by \$10 million, and there are now two hotels, three banks, two department and five clothing stores, four drug and three hardware stores, three barber shops, seven service stations, two jewelry stores and two theaters, 500 new homes, 11 apartment buildings and 75 new businesses in the booming community. In addition, a \$400,000, 25-bed hospital has been proposed and a \$125,000 civic center is under construction.

And even now as annual pulp shipments are valued at \$25 million (90% of which is exported to the U.S. as a duty-free raw material). North Western management is planning the first capacity increase on the way toward a reported ultimate of 900 tons/day.

#### KEY CHANGES

Thomas L. Perkins to board chairman, American Cyanamid Co. (New York).

William R. Kelty, Jr., to vicepresident sales, Winchester-Western Division, and Derek Richardson to vice-president aluminum sales, Metals Division, Olin Mathieson Chemical Corp. (New York).

Ralph H. Martin to vice-president Dixon Chemical & Research, Inc. and Dixon Chemical Industries, Inc., an affiliate, (Bloomfield, N.J.).

Roger V. Loutz to president, Cutter Laboratories Overseas Corp. and Ralph J. Richardson to general sales manager, Cutter Laboratories (Berkeley, Calif.).

George F. Polzer to executive vicepresident and director, Ultra Chemical Works, Inc., division of Witco Chemical Co., Inc. (New York).

Malcolm T. Murray to vice-president specialty products sales, Brown Co. (Berlin, N.H.).

John M. Keene, Jr., to vice-president and assistant sales manager, Kennecott Sales Corp., subsidiary of Kennecott Copper Corp. (New York).

Russell D. Richardson to vicepresident finance, Tidewater Oil Co. (San Francisco).

William H. McConnell to vicepresident marketing, Henry B. Clark to director of sales, and Samuel S. Savage to general manager, newly established International Division, Diamond Alkali Co. (Cleveland).



TRADENAME AND TRADEMARK OF ARACO

### American Potash & Chemical Corporation

3000 WEST SIXTH STREET, LOS ANGELES 54, CALIFORNIA OFFICES: LOS ANGELES, NEW YORK, CHICAGO, SAN FRANCISCO, PORTLAND (ORE.), APLANTA, COLUMBUS (O.), SHREVEPORT

Other Form Beron thempool (1998) [1935] For Structure 2010, Associated a conference of the Structure of the

### Eastman

## SOLVENTS

2-ethylhexyl alcohol 2-ethylisohexyl alcohol Tecsol®

proprietary ethyl alcohol 95% and anhydrous isobutyl acetate

n-butyl acetate
ethyl acetate
isobutyl alcohol
isopropyl acetate
2-ethylisohexyl acetate
acetone

Most Eastman solvents are stored in bulk in the major industrial centers of the United States. Write for information or call your Eastman representative.

Eastman

CHEMICAL PRODUCTS, INC.

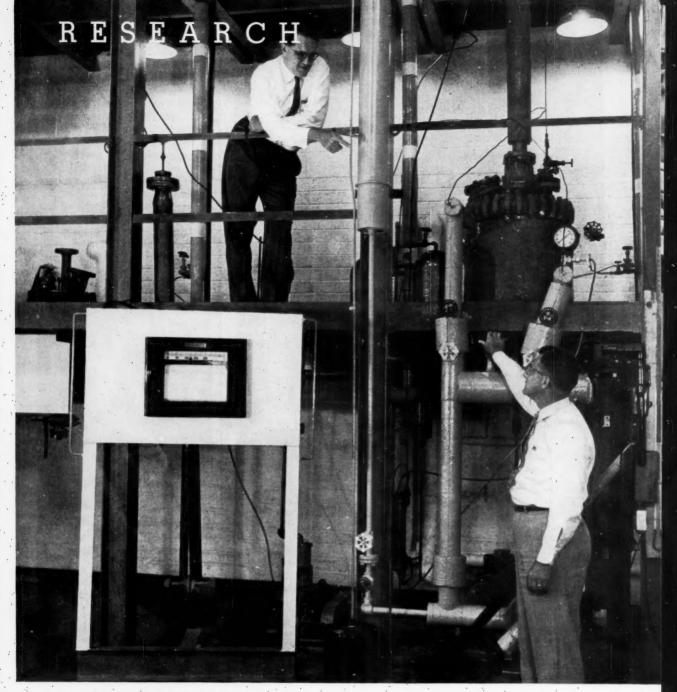
KINGSPORT, TENNESSEE

subsidiary of EASTMAN KODAK COMPANY

SOLVENTS

SALES OFFICES: Eastman Chemical Products, Inc., Kingsport, Tennessee; New York City; Framingham, Mass.; Cincinnati; Cleveland; Chicago; St. Louis; Houston, West Coast: Wilson Meyer Co., San Francisco; Los Angeles; Portland; Salt Lake City; Seattle.

SOLVEUS



At Neville Chemical's pilot plant, pure, nonpolymerized indene is readied for a new reactive role.

### Promoting Indene from the Pilot-Plant Class

At its pilot plant on Neville Island (Pittsburgh, Pa.), this week, Neville Chemical Co. is turning out the country's first commercial indene-a highpurity (98%) product that's bent on a brand-new chemical career in drugs, plastics and other products.

Known for about 70 years, indene has also been available for a long time in polymerized form in coumarone-indene resins sold by Neville, Pennsylvania Industrial Chemical Co. (Clairton, Pa.) and others. But it cially polymerized by treating coal-

product because of the high cost of isolating it from the coal-tar or cracked petroleum fractions in which limited amounts are found:

Coumarone and indene are commerhasn't been offered as an independent tar fraction containing both com-



VITRO'S weapon systems capability is dramatically demonstrated in the new Mark 39, a wire-guided torpedo which the U. S. Navy has just added to our growing arsenal of underwater weapons.

Spider-like, the torpedo pays out a wire as it drives through the water. Over this wire combat crews send electrical signals that guide it to its target, regardless of course changes or other evasive actions. Swimming deep, Mark 39 leaves no telltale wake, generates no pulsations for detection, relentlessly closes on its target regardless of defensive maneuvers.

The wire technology, the torpedo, and the fire control system were developed into a weapon system for the Navy by Vitro Laboratories, a division of Vitro Corporation of America.

Complete weapon systems-for torpedoes, missiles, aircraft armament and acoustic detection devices-are taking shape at Vitro, one of America's most advanced corporations.

Vitro makes tomorrow's technology available today



CORPORATION of AMERICA

261 Madison Ave., New York 16, N. Y.

- Research, development, weapon systems
- Nuclear and process, engineering, design
- Electronics development and production
- Refinery engineering, design, construction-
- W Uranium mining, milling, and processing.
- Thorium, rare earths, and heavy minerals
- Recovery of rare metals and fine chemicals. Aircraft components and ordnance systems
- @ Ceramic colors, pigments, and chemicals

#### RESEARCH

pounds with a catalyst, then separating the polymer from catalyst and volatiles.

Now, as a result of a process Neville won't disclose (patents have been applied for), indene is emerging as a potentially valuable commercial chemical. It won't be used in coumarone-indene resins, however, since their price (about 15¢/lb.) won't justify indene's \$1-1.50/lb. (in quantities up to a drum) initial cost.

According to John Freeman, Neville's Technical Director, the firm is staking the product's future on the fact that it has two reactive centers -the double bond and the methylene group of the molecule's five-mem-



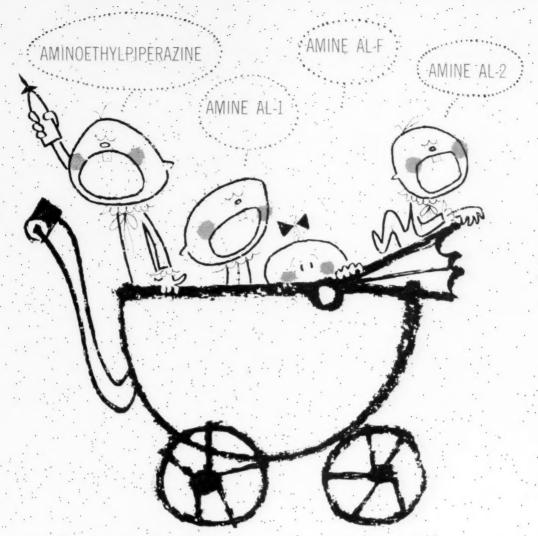
Neville's Freeman sees a bright future for indene in drugmaking.

bered ring-and therefore a wide potential as an intermediate and reactive monomer: There's a chance, Freeman believes, that indene-butadiene rubbers may be developed. Feature: properties superior to those of styrenebutadiene. For making polyester fibers, homophthalic acid prepared by oxidation of indene might challenge terephthalic or isophthalic acid. And there are a spate of other possibilities.

Esters of 1-indanol are reported to be plasticizers. Addition of chlorine to the indene double bond vields a product reported as an insecticide (Austrian patent 165,098).

In the drug field, Indene's commercial future looks particularly bright. Indene derivatives are being tested as bronchodilators, antihistamines, local anesthetics and antiseptics.

It may be at least a year, how-



### 4 NEW ARRIVALS...with a bright future!

#### Look at it this way ...

You'll find Jefferson an excellent source of these economical liquid polyamines...

AMINOETHYLPIPERAZINE — a high-boiling triamine combining a primary, a secondary, and a tertiary amine group in a single molecule.

AMINE AL-1—an economical mixture of heterocyclic and aliphatic polyamines of high nitrogen content.

AMINE AL-F—a distilled product of clear, amber color very similar in composition to Amine AL-1.

AMINE AL-2 — a light-colored, distilled mixture of primarily heterocyclic polyamines containing about 60-65 per cent aminoethylpiperazine.

We have found some very interesting applications for these Polyamines

Epoxy curing agents—these polyamines, containing the piperazine nucleus, impart good flexibility and high impact strength to the resin; excellent castings, laminates, and surface coatings are obtained.

#### And their Derivatives

Corrosion inhibitors — Asphalt anti-stripping agents — Surfactants — Emulsion breakers —

What uses can you find for them?

These polyamines are available from Jefferson in 55-gallon drums and tank cars. Technical bulletins and samples are available upon request. Jefferson Chemical Company, Inc., 1121 Walker Avenue, Houston 2, Texas.



HOUSTON • NEW YORK • CHICAGO • CLEVELAND CHARLOTTE • LOS ANGELES

Ethylene Oxide, Glycols, Dichloride • Ethanolamines • Morpholine • Piperazine • Polyethylene Glycols • Nonyl Phebol • Surfonc® Surface-Active Agents • Ethylene Carbonate and Propylene Carbonate • Caustic Potash • Caustic Soda • Soda Ash • Sodium Bicarbonate

Essential Chemicals From Hydrocarbon Sources

### Benzol

PRODUCTS COMPANY

glycine

AMINOACETIC ACID TECH and AMINOACETIC ACID N.F.



To fit your exact needs

Aminoacetic Acid N. F. is made in both coarse and fine crystals.

Benzol Products Company has served the pharmaceutical and chemical industries of the United States with American made products for more than 30 years. Write today for complete catalogue.

Other fine chemicals produced by Benzol Products Company:

Barbiturates:

Amobarbital Pentobarbital Phenobarbital Secobarbital Benzyl Alcohol Benzyl Cyanide Chlorbutanol Penicillin Precursors



PRODUCTS COMPANY

237 SOUTH STREET NEWARK 5, NEW JERSEY Manufacturers of Fine Chemicals

#### RESEARCH

ever, until the first firm use of the new synthetic indene shows up, Neville believes. But the company anticipates no problem at any time in scaling up its process in a hurry.

#### EXPANSION

- General Electric Co. (Schenectady, N.Y.) has started construction on its new \$1-million radiochemistry research building at the Hanford, Wash., atomic plant. For advanced research, the lab will handle high level radiation work (up to 1 million curies). On the East coast, GE has just completed its \$1.3 million silicone products laboratory (Albany, N.Y.).
- Washington Iron Works (Seattle) will establish a wood products research laboratory this fall in conjunction with Hill & Ingeman, consulting engineers. The new lab will act as an independent lab, concerned particularly with wood pulping problems.

#### APPARATUS

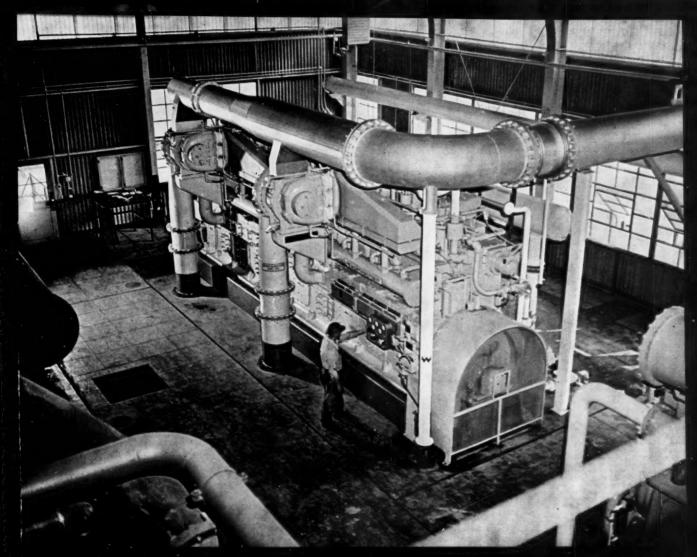
Liquid Nitrogen Refrigerator: Linde Co., a division of Union Carbide Corp. (New York), has developed a liquid nitrogen refrigerator which will maintain a temperature of —320 F. Features include: portability (it weighs only 11 lbs.), storage capacity of 392 cu in.

Hot Fluid: Burettes which will deliver heated liquids in small quantities have been developed by Pressure Products Industries Inc. (Hatboro, Pa.). Called Thermettes, they will maintain liquids at temperatures up to 350 F.

Pathogen Sampler: The Anderson Sampler developed by the U.S. Army Chemical Corps is a new device to collect and identify airborne pathogens, and separate them automatically into size categories. It reportedly will detect and classify particles which all-glass impinger equipment cannot. Suggested use: In air sampling for bacteriological studies.

#### PRODUCT

Chlorinated Xylenes: Diamond Alkali Co. (Cleveland) has three new chlorinated xylenes: terephthaloyl chloride, γ, γ'-hexachloro-m-xylene and isophthaloyl chloride. Suggested uses: as intermediates in fibers, films.



ANOTHER WORTHINGTON FIRST

# SUTC

THE ONLY 2-CYCLE ENGINE COMPRESSOR WITH SELF-SUSTAINED TURBOCHARGING!

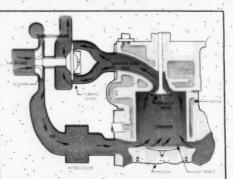
TURN PAGE FOR DETAILS



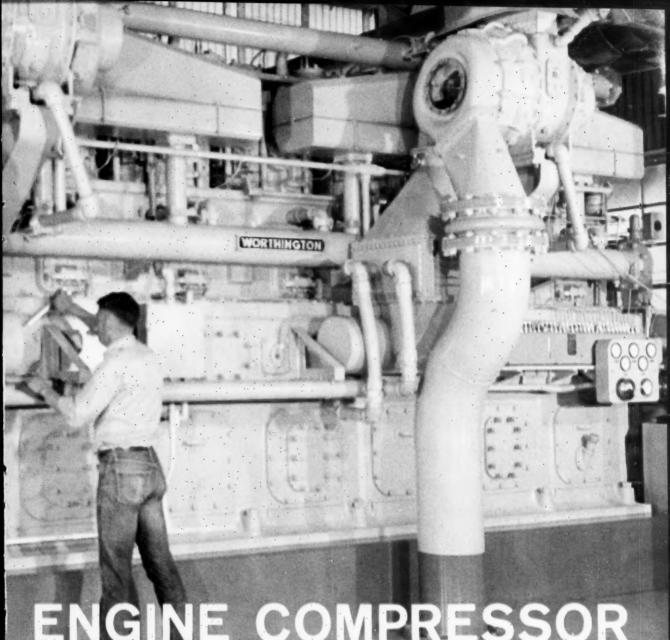
### Easier starting, quicker loading,

### TURBO-UNIFLO OPERATION

Straight through flow of air in the cylinder, the large inlet port areas (full 360 degrees), and the timed exhaust valves give maximum scavenging effectiveness with optimum back pressure.



Compact, reliable, efficient—the unique SUTC gas engine compressor with independent turbocharging has quickly become the outstanding engine compressor on the market. (Today, SUTC engines are in operation in chemical, petro-chemical plants and in pipeline service throughout the world!) Thanks to the self-sustained turbocharging feature the SUTC develops almost double the hp in the same space required by a nonturbocharged engine. Further, the field-proved Worthington TURBO-



### ENGINE COMPRESSOR

### most flexible in operation

UNIFLO system provides the most complete scavenging, resulting in a complete absence of residual gases in the combustion chamber.

Power. — The surc integrates exhaust-powered turbocharging with field-proved Uniflo scavenging design for unequalled stability of performance over the complete range of speed and load requirements. The SUTC range: 1250 to 2500 hp. Supplied in 5, 6, 7, 8 and 10 cylinder in-line units.

**Economy**—No engine compressor in this range is more economical. Low fuel consumption stems from the fact that sufficient exhaust gas energy is applied to give full turbocharged effect through all speeds and loads without added mechanical means for driving the supercharger.

Efficiency — Operating at relatively high compression ratio, the Turbo-Uniflo design affords much smoother combustion characteristics than other engines with lower compression ratios. This is due to the positively controlled timing arrangement, cylinder configuration and design of the exhaust manifolding.

For complete details on the SUTC turbocharged gas engine compressor, call your nearest Worthington District Office, or write: Worthington Corporation, Section 43-2, Harrison. New Jersey. In Canada: Worthington Canada Ltd., Brantford, Ont.





compressor-user survey shows

### **FEATHER VALVE PREFERRED 2 TO 1!**

FEATHER VALVE

VALVE A

VALVE B

A recent survey of compressor users put the amazing Feather\*Valve first by far in all four operating categories—simplicity of construction, efficiency, low maintenance cost and quiet operation. In addition, the Feather Valve was picked as the preferred compressor valve 2 to 1 over

the nearest competing type of valve!

The lightest, fastest-acting valve available, the amazing Feather Valve provides very sharp action with virtually no slip or back-flow. It works with no impact . . . has no buffer plates or cushioning devices. Practically indestructible it assures long life with negligible maintenance costs. When buying your next compressor, look into Worthington's complete line of Feather Valve units. Worthington Corporation, Harrison, N. J.

WORTHINGTON

### PRODUCTION



GE technician uses water-filled tank to test stator of motor with irradiated polyethylene insulation.

### "Wet" Motors Tackle Pump Seal Problems

This week, General Electric is taking the wraps off a new "wet" motor said to be the first immersion motor of its type designed and produced by a U.S. company. And the chemical industry, GE believes, may find it useful in pump drives where seal failure is a major problem—there's less chance of contaminating this kind of motor and, in addition, it may offer lower cost and greater efficiency than pumps with canned motors.

Key to the motor's operation: an insulation system of irradiated polyethylene that permits windings, bearings and magnetic components to be completely immersed in water.

"Submarine" motors of 250 and 350 HP, are already on trial at over 30 utility power plants, where they are driving water-circulating pumps in high-pressure boiler systems. The water being pumped is allowed to cir-

culate through the wet motor's internal electrical and mechanical components—there is no seal, no chance of seal failure. In a conventionally powered pump, the seal might have to withstand a pressure of 3,000 psi.

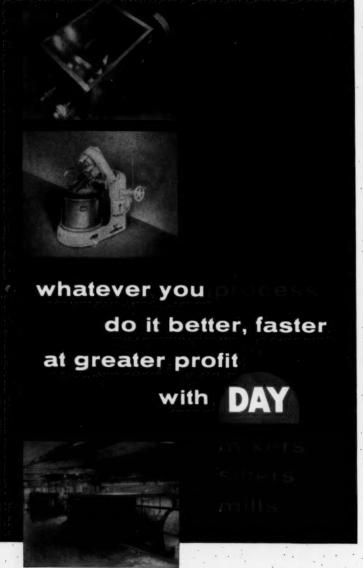
Wet motors of 50 HP, are on marine trial in salt water. Mounted on the rudder of a ship, they improve maneuverability at low speeds.

The Case for Chemicals: While the motor was designed only for immersion in fresh and salt water at temperatures up to 600 F, it might well operate in various chemical streams, since irradiated polyethylene has good chemical resistance, generally. And although GE emphasizes that it is not calling the motor a "chemical" motor, it is ready to look at specific chemical applications.

Before it will suggest any application for nonwater submersion, GE prefers to study each situation individually. Different liquids may require different bearings and magnetic materials. For example, the motor's use in salt water instead of fresh required a switch from Graphitar (molded carbon-graphite) to rubber bearings, and from silicon to stainless-steel punchings.

And while the irradiated polyethylene insulation is inert to water and water-soluble chemicals (including most acids and alkalis), it can't be used in chlorinated solvents, aromatic hydrocarbons or paraffins. However, the engineers in GE's medium acmotor and generator department, where the wet motor was developed after more than two years of research, feel that the insulation problem will soon be licked, are developing modified insulation that will withstand the attack of the petroleum-base materials.

Fitting In: GE points out that wet



DAY mixers, sifters, blenders, roller mills and pilot plant equipment are found in every major process plant, helping produce better products, that sell more profitably. Manufacturing techniques that achieve a high degree of efficiency allow you to purchase Day equipment economically. Lab facilities are available to test your product. Equipment Catalog sent on request.



### J. H. DAY Company Division of The Cleveland Automatic Machine

SERVING THE PROCESS INDUSTRY SINCE 1867
4928 Beech Street, Cincinnati 12, Ohio

#### PRODUCTION

motors are made in Germany and England. The British firm (Hayward Tyler & Co., Ltd.) has licensed U.S. firms producing immersion pumps for deep-well applications. Both polyethylene (not irradiated) and polyvinyl chloride have been used as insulation materials.

GE, however, is not interested in deep-well applications, unless high horsepower motors are required. The firm's lower limit for motor size is about 100 HP. (at about 900 rpm.). Frame size is the limiting factor—GE prefers not to make one smaller than about 15 in.—and although a 50-HP. motor is made for marine use, it is fitted to the larger frame.

The new wet motor may compete with some canned motors. On a volume-production basis, GE figures the wet motor's cost will run about 70% of that of comparable canned motors. (Canned motor cost will depend on type of construction—e.g., stainless steel, carbon steel—of course.)

Furthermore, GE says, wet-motor efficiency is higher—90 or 92%—than the average canned motor efficiency of 82-83%. The canned motor has higher electrical losses because of the air gap in the can between the rotor and stator.

Efficiency of the wet motor and oil-filled types probably runs about the same (windage losses in water and oil would be comparable). But the wet-motor cost will probably be about 10-20% higher than that of oil-filled types. The oil-filled type's disadvantage: leakage may cause product contamination problems.

The wet motor will not fit in as a substitute for splashproof-type motors, despite its chemically inert insulation system. Like all immersion motors, it is designed to operate completely submerged in liquids. By using the liquid in which it is immersed as a coolant, the motor can be mounted on a smaller frame than is required to dissipate the heat of air-cooled types.

Although the wet motor's advantages and disadvantages have been pinpointed, GE has only partially explored the potential applications. Chances are, it will complement, rather than compete with, existing motors. And if the insulation system meets the test of chemical attack, it may be the answer to the failure of pump seals at high pressures.

### HARSHAW

# FLUORIDES

manufactured in one of the largest facilities in the world



Unloading mineral fluospar which comes to us from various parts of the world.

Write tor your free copy of M.C.A.
Chemical Safety Data Sheet SD-25 on properties
and essential information about
HYDROFLUORIC ACID Anhydrous and Aqueous.



September 6, 1958 • Chemical Week

### BORON TRIFLUORIDE HYDROFLUORIC ACID

ANHYDROUS ... AQUEOUS

and a long list of other production-controlled high-quality fluorides

Ammonium Bifluoride
Ammonium Fluoborate
Antimony Trifluoride Sublimed
Barium Fluoride
Bismuth Fluoride
Boron Trifluoride
Boron Trifluoride
Complexes
Cadmium Fluoborate
Chromium Fluoride
Copper Fluoborate
Fluoboric Acid
Fluorine Cells
Fluorinating Agents
Frosting Mixtures
Hydrofluoric Acid Anhydrous

Hydrofluoric Acid Aqueous
Hydrofluosilicic Acid
Lead Fluoborate
Metallic Fluoborates
Nickel Fluoborate
Potassium Bifluoride
Potassium Fluoborate
Potassium Fluoborate
Potassium Titanium Fluoride
Potassium Titanium Fluoride
Silico Fluorides
Sodium Fluoborate
Tin Fluoborate
Zinc Fluoride

If required you are invited to draw on the knowledge and experience of our staff of technical specialists on fluorides.

### The Harshaw Chemical Company

1945 EAST 97TH STREET . CLEVELAND 6, OHIO

CHICAGO • CINCINNATI • CLEVELAND • DETROIT • HOUSTON • LOS ANGELES HASTINGS-ON-HUDSON, N. Y. • PHILADELPHA • PITTSBURGH

### No embrittlement! Lowest cost! ASME Code approved!

### In the subzero operating range . . . Specify Alcoa Aluminum equipment and piping

The flow chart details a tonnage oxygen plant now in actual operation where process temperatures average below minus 300° F. Notice that virtually all of the equipment and process piping are ALCOA® Aluminum. There's a good reason: aluminum is the lowest cost metal able to perform satisfactorily at low temperatures.

At subzero temperatures, ASME code approved aluminum alloys suitable for welded construction display improved yield and tensile strengths with no reduction in ductility or resistance to shock loading (see graphs). There is no embrittlement!

And in these operating temperature ranges, aluminum offers other valuable benefits . . . light weight

... excellent resistance to corrosion... great strength in alloys . . . high thermal conductivity . . . non-magnetic, nonsparking characteristics . . . nontoxicity . . . and excellent reflectivity. It is highly workable and lends itself readily to a variety of welding or brazing techniques for easy fabrication.

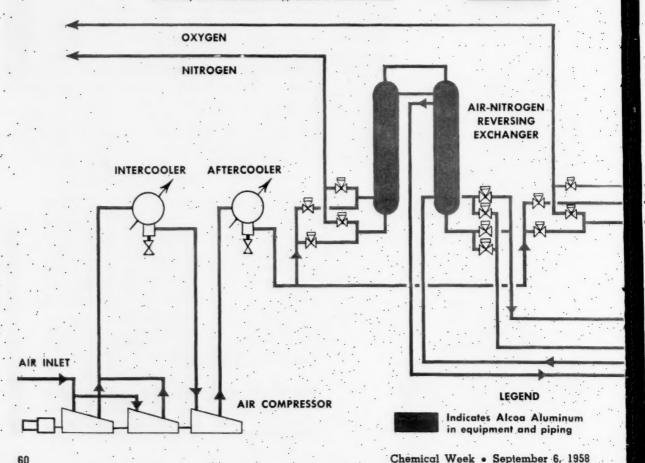
When you are looking for a low cost answer to the many problems of satisfactory equipment and piping performance in low temperature operations, it will pay you to specify Alcoa Aluminum. ALCOA engineers have worked with aluminum in the process industries for over 30 years. Use their accumulated knowledge to help you find satisfactory answers to your process equipment problems. Consult the nearby ALCOA sales office listed in the Yellow Pages of your telephone directory... or outline your equipment requirements in a letter to ALUMINUM COMPANY OF AMERICA, 906-J Alcoa Building, Pittsburgh 19, Pa.

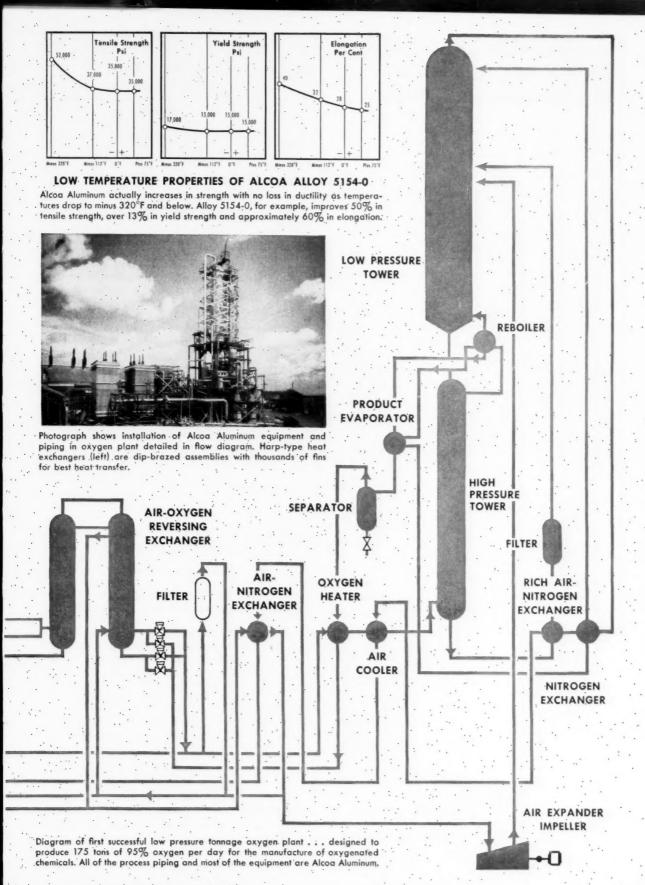






THIS FREE BOOK is filled with detailed data on the behavior of aluminum in the process industries ... the result of more than 30 years of Alcoa engineering experience with aluminum in a variety of applications in nearly every temperature range. Use it as your guide to trouble-free, corrosion-free process equipment and piping. Write today for Process Industries Applications of Alcoa Aluminum.







### "WAM" PUMP finest you can buy

Highest pumping efficiency, with faultless corrosion resistance. Hard rubber casing and impeller; Hastelloy C shaft. 80 gpm. Bul. CE-55.

# Why men of vision choose ACE equipment

Men with a weakness for profits

somehow manage to keep equip-

ment "on stream" full time with no

corrosion shutdowns. You'll find

they reach for Ace corrosion-

engineered equipment time and

again. Now nine kinds of Ace pipe

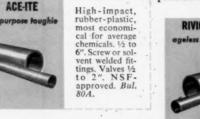
... plus pumps, valves, tanks, and

special equipment to solve most

any corrosion or contamination

THRIFTYTHROATED
VALVES

Liquids never touch metal in Ace diaphragm valves! Rubber or plastic-lined cast iron, or solid plastic bodies. Sizes ½ to 6". Ask for facts.





problem.

All-purpose rigid PVC. Sched. 40, 80 & 120, ½ to 4". Threaded or socket-weld fittings. Valves ½ to 2". NSFapproved. Free Bul. CE-56.



#### PRODUCTION

### EQUIPMENT

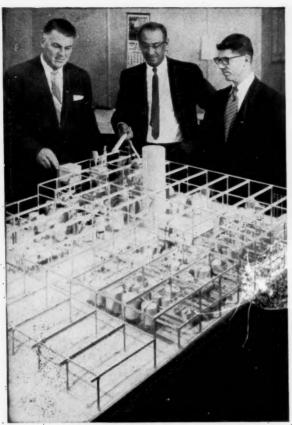
Liquid Nitrogen Generator: Arthur D. Little, Inc. (20 Acorn Park, Cambridge 40, Mass.) offers a new pushbutton-controlled liquid nitrogen generator system for supplying moderate demands—95 liters/day of 99.5% pure liquid nitrogen. Major components of the automatically controlled system: an ADL nitrogen column, modified Norelco (North American Philips, Mt. Vernon, N.Y.) gas lique-fier (CW, Sept. 29, '56, p. 59), and a 200-liter storage tank.

Identification Tabs: Self-adhesive, trade-identifying emblems for safety "hard-hats," are a new addition to the line of industrial safety products of the W. H. Brady Co. (727 W. Glendale Ave., Milwaukee 9). The vinyl-cloth emblems will stick without moistening to metal, plastic, painted and unpainted hats, conform to the hat contours. Emblems are easily removed when hats are changed. Thirty standard emblems, in two colors, are available for trades such as carpenter, electrician, machinist, pipefitter.

Temperature Probe: Texas Instruments Inc.'s Semiconductor-Components Div. (P.O. Box 312, Dallas) is out with a new monocrystalline silicon temperature probe, dubbed Sensistor. The glass-encased probe is 0.078-in. diameter and 0.5-in. long; has a large temperature coefficient of resistance claimed to permit quick, accurate temperature measurement. Sensistor is suggested for telemetering and liquid-fuel temperature measurement. Temperatures to 200C can be measured.

High-Vacuum Gauge: NRC Equipment Corp. (Newton 61, Mass.) offers Model 521 thermocouple gauge for measurement of vacuums in the 2,-500 to 1 micron range. Unit is built to withstand 60-psi. pressures.

Vacuum Pumps: F. J. Stokes Corp. (5500 Tabor Rd., Philadelphia 20) has redesigned its Microvac rotary vacuum pumps for larger pumping capacity, increased volumetric efficiency, low power requirements, minimized oil contamination, and more compact design. Model 212-H, first of the redesigned series to be introduced, has a 140-cfm. displacement, 5 HP. motor, ultimate vacuum of 10 microns Hg.



Project planned. Left to right: H. W. Schaffner, production vice president; C. W. Schwenzfeier, Jr., engineering vice president; and N. W. Bass, sales vice president — inspecting an intricate scale model of the new Brush Beryllium plant at Elmore, Ohio.



Project completed! The same executives in front of control panel in new Elmore plant, which contains the latest equipment for producing beryllium. Hydroxide plant has rated capacity of 240,000 lbs. of beryllium a year, but can be readily expanded.

### **\$6 MILLION DREAM COME TRUE!**

This is a success story.

It began in 1931 (after ten years of research).

The project: to pioneer the development, manufacture, and application of a new industrial metal — beryllium.

The Brush Beryllium Company, a privately owned enterprise, did it — without fanfare or fuss — overcoming obstacles in the design of facilities to perform newly developed chemical and metallurgical processes.

Today, their fondest dreams have come true in the shape of a new plant that embodies the most advanced equipment yet developed for producing beryllium. This new \$4.5 million plant completes a \$6 million complex for the production of beryllium and its alloys.

What is beryllium? The only light

metal with a high melting point, stiffer than steel and stronger for its weight than any other metal.

Uses? The surface has hardly been touched . . . but beryllium is already used in the atomic energy, electronic, and aircraft industries; in cars, appliances, and business machines, to name a few.

What does this new plant mean? It means that private industry, along with government agencies, now has ready access to sufficient supplies of versatile beryllium to adequately meet their present needs—as well as to meet expected future requirements.

Where does Wyandotte come in? In the words of Brush Beryllium executives: "We met a great challenge. Wyandotte is one of our trusted suppliers, and has aided us immeasurably with fine technical

service. Advice on forms of chemicals to buy, how to store and how to handle soda ash and caustic influenced the actual design of the new plant."

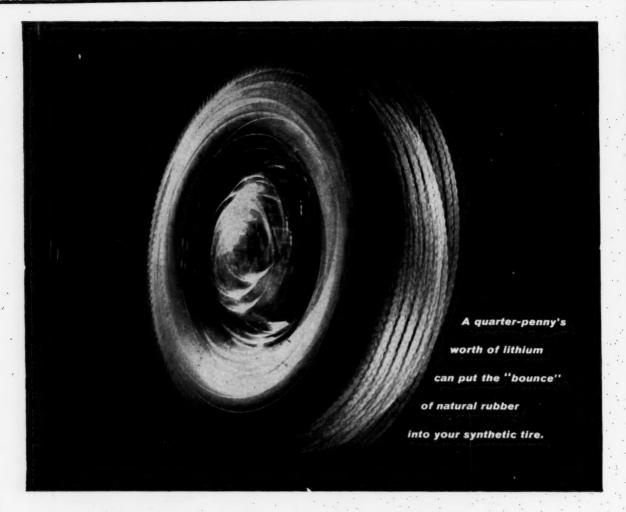
If you can use a supplier of Wyandotte's capabilities . . . contact us. Wyandotte Chemicals Corporation, Wyandotte, Michigan. Offices in principal cities.

### Wyandotte CHEMICALS

MICHIGAN ALKALI DIVISION

Pacing Progress with Creative Chemistry

SODA ASH • CAUSTIC SODA • BICARBONATE OF SODA CHLORINE • MURIATIC ACID • CALCIUM CARBONATE CALCIUM CHLORIDE • CHLORINATED SOLVENTS GLYCOLS • SYNTHETIC DETERGENTS • OTHER ORGANIC AND INORGANIC CHEMICALS



### A little lithium does so much

. . at so little cost!

Now . . . more than ever before . . . it pays to explore the advantages of lithium. The new low cost of lithium compounds opens the way for hundreds of products to benefit from the unique properties of this material. And the most rewarding part about it is that it takes so little lithium to get such big results—

- 55 cents' worth of lithium hydroxide is all that is needed to make one hundred pounds of multipurpose grease
- 89 cents buys all the metallic lithium needed to degasify one thousand pounds of molten copper

• 35 cents' worth of lithium citrate will stabilize one hundred pounds of ceramic casting slip

The fastest way for you to find out what lithium might add to your products—at so little cost—is to write for a sample of the lithium compound you are interested in. Be sure to ask for Foote's data folder entitled "The Chemical and Physical Properties of Lithium Compounds." For specific information on the application of lithium to your products, write Technical Literature Dept., Foote Mineral Company, 420 Eighteen W. Chelten Bldg., Phila, 44, Pa.



FOOTE MINERAL COMPANY

LITHIUM CHEMICALS, MINERALS, METAL . STRONTIUM CHEMICALS . ELECTROLYTIC MANGANESE METAL . WELDING GRADE FERRO ALLOYS . STEEL ADDITIVES . COMMERCIAL MINERALS AND ORES . ZIRCONIUM, TITANIUM, HAFNIUM (IODIDE PROCESS)

### SPECIALTIES

### Oldest Specialties Maker

There's more than one way to sell chemical specialties. It's possible to follow all the rules and go broke—or flaunt them and prosper. Here's nonagenarian Jacques Romano, who doesn't follow the book. His unorthodox sales methods haven't garnered him a fortune. Still, he's managed to stay in business a long, long time, a real trick in a field noted for a high percentage of failures.

Most of Mr. Romano's time is spent at his Maiden Lane office-a large single room, containing a lab in the back and a mailing room (decorated with Sunday-supplement covers) in the front. Near the entrance, just off a small fover (which has a painting by Romano for decoration), is Romano's desk — the top of which is covered with a battery of ball-point pens, an assortment of bottles and a box full of upended nose droppers. For aesthetic appeal there's a carefully cut out pin-up girl pasted to the desk. Romano does all the formulation of his products, all the wrapping and mailing, as well as writing his own direct mail litera-

Inside and Out: The products that Romano is currently pushing are J-R Liquidine #4, an iodine solution for internal use; Roma-Nol, for external use: and Monodine, for accessible mucous membranes. In addition, there are Ponaris oil, Bahim oil, and Modine oil, three vegetable oil compounds with iodine. He sells these products only through the mail, depending on word-of-mouth recommendation for new business. Manhattan General Hospital is one of his big customers and the West Coast is becoming more important to him-"the naturopaths out there love my products." He doesn't get on the road much to sell his wares.

And he is not much of a believer in advertising — "I never spent \$10 for it in my life" — but he's got some strong ideas on how it should be done: "One of the best things you can use are those ads in buses and subways. You know why? Because

you have to tilt your head back when you look at them. That causes you to constrict your vascular-muscular system in the back of your neck; you lose your sense of judgment."

Romano practices what he preaches, says, "Whenever I sell somebody a product, I hold it above their noses, like this."

In selling his products to doctors, Romano says he's found it good practice to send small gifts for their wives. "I usually send them some Chanel No. 5 — which I make myself. I'm not a technically trained man but I'm a first-rate chemist. You have to send them small bottles, about half an ounce, otherwise the wives think they're getting something cheap."

Romano got into the business of selling his iodine products because he was always interested in why people got sick — and well, too. "You've probably heard of my work in suggestive therapy."

When he was young, says Romano, he ran away to become a herbalist. "Talk about your tranquilizers if you want. I can produce the same effect without using habit-forming materials. Learned most of the stuff while visiting the monks at the Tibetan lamaseries."

Jacques Romano's day as a specialty inventor, maker, and merchandiser runs like this: He gets up around 5 a.m., has his breakfast, then takes the subway to the "new" headquarters of his Jamol Co. in downtown Manhattan. There he'll put in a 15-hour workday, turning out his line of iodine-containing proprietary medicinal oils. Romano, a spry and garrulous 94 years old, himself is the Jamol Co.

"I'm the president, vice-president and office manager," he told CW, "and when I get to the office and find that it needs sweeping out, I'm also the janitor. Then, when the place is all cleaned up, I elevate myself to president of the company — again, unanimously."

Romano isn't quite sure when he

I'm the president, vice-president, office manager, and sometimes the janitor, says Jamol's garrulous Jacques Romano.



CW PHOTOS-FRANK A



Chemical Week • September 6, 1958

### need an extra car in a hurry? call Olin Mathieson

When your inventory gets below a safe level and you need an extra shipment *yesterday*, think first of Olin Mathieson. We offer important services and facilities to smooth out inventory problems.

**ACTION.** Alert attention will activate your orders in minimum time through our high-speed private-wire system. Our fleet of cars in normal movement to wide-spread destinations can be a lifesaver in an emergency.

**RESOURCES.** Shorter in-transit time and smaller accounts payable are likely benefits from our multiple producing and shipping points.

**PLANNING.** A business of chemicals service for over 60 years, Olin Mathieson provides a wide range of experience applicable to your own situation.

A review of your current and long-range chemical requirements may point out ways for significant savings. Talk it over with your purchasing department today—then call Olin Mathieson Chemical Corporation, Chemicals Division, Baltimore 3, Maryland.



MATHIESON

6101

Ammonia • Bicarbonate of Soda • Carbon Dioxide • Caustic Soda • Chlorine • Hydrazine and Derivatives • Hypochlorite Products • Methanol • Muriatic Acid • Nitrate of Soda • Nitric Acid • Soda Ash • Sodium Chlorite Products • Sodium Methylate • Sulfate of Alumina • Sulfur (Processed) • Sulfuric Acid

### announcing new improved performance in

### **HYDROGENATION**

G-49, a new reduced, stabilized nickel catalyst in finely divided form, has been developed by Girdler Research and is now available in commercial quantities. Tests show it will provide better performance in certain applications than previously available types. There are no organic components and, being non-pyrophoric, it is safer to handle. Write for full details and sample of new G-49.

canother new development in GRDLER CATALYSTS

Standard and custom-designed to meet your needs

manufactured by

#### CHEMICAL PRODUCTS DIVISION

CHEMETRON CORPORATION

Louisville 1, Kentucky Telephone: Spring 8-4421

CHEMETRON

PROBLEM SOLVER...40-page data book to facilitate studies of chemical reactions as an aid to selection of catalysts. Mail coupon for Bulletin G245Å.

Louisville 1, Kentucky Send free copy of Data Book G245A. Company Name Company Address CityZoneState Your Name	CHEMICAL PR	ODUCTS D	IVISION	
Company NameCompany Address	Louisville 1, K	entucky		
Company AddressZoneState	Send free copy	of Data Boo	k G245A.	
CityState	Company Name			ď.
	company reame_			
Your Name		,	:	1.
1001110	Company Address		•	1

#### SPECIALTIES

started Jamol ("Ja" for "Jacques," "Mol" for his late wife, Molly) but he pegs the date somewhere around the early thirties — which would make him about 70 when he started his firm.

Turn of the Century: Of the work he did prior to setting up the Jamol Co. Romano speaks most fondly of his connection with Eastman Kodak. "Great crowd up there around the turn of the century," he says. "They couldn't do too much for me when I was with them."

Included among other occupations Romano mentions are aircraft design ("I was one of the men responsible for the development of the monoplane") and plant consulting work ("I helped the Japanese set up a photographic paper plant").

An unexpected talent Romano possesses is his way with cards. "I happen to be one of the really great sleight-of-hand men in the world," he says proferring a card pack. "By the way, look at my hands — did you ever see anything like that? Of course not. They're writing me up in some medical books right now. I've the body and brains of a middle-aged man."

Asked how business is these days, Romano says that Jamol's business is "not too good" but that it could be great if someone took it over and devoted some effort to it. He'd be willing to sell out for enough cash to insure the small needs that he has.

"There are three reasons" explains Romano, "why I haven't got out of the business so far. The first's lack of capital and the other two are the same."

Donning his jacket (he's a meticulous dresser). Romano, while moving down the corridor at a Trumanesque pace, gave CW's editor some tips on how to write the story and the photographer advice on developing the pictures. In the lobby, he told the photographer, "I'm going your way and you can come along with me—if you think you can keep up. I'm sort of in a hurry."

### Pointers on Paint

Paint sellers are looking more and more to the do-it-vourselfer for his sales dollar. Comprising only 40% of the market in '48, the amateurs are now buying seven out of every ten cans of paint. That's one finding of a



# METASAP METALLIC SOAPS FOR RESEARCH AND INDUSTRY

Whatever your industry, whatever your need in stearates, you will fill them best—fill them fast—through Metasap. Write for full information about our full line of metallic soaps. Our Technical Service Department will gladly make recommendations based upon your specific requests. Metasap Chemical Company, Harrison, N.J.

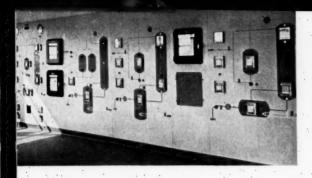


VITAL INGREDIENTS FOR VITAL INDUSTRIES

A subsidiary of NOPA



Harrison, N.J. • Richmond, Calif. • Cedartown, Ga. Boston, Mass. • Chicago, Ill. • London, Canada



REFINING
OF YOUR
BY PRODUCTS

The facilities and experience

of Truland may be employed advantageously

for the economical upgrading and disposal of solvent mixtures and organic by products.

Our technically trained personnel are available to discuss the refining of any solvent mixture or organic by product.

Acetone

Amyl Acetate

of materials processed

Amyl Alcohol

Benzene

n-Butyl Acetate

n-Butyl Alcohol

**Butyl Cresols** 

Butylene Glycol

Capryl Alcohol

Carbon Tetrachloride

Chlorbenzene

Chloroform

Dibutyl Phenol

Dibutyl Phthalate

Dicapryl Phthalate

o-Dichlorbenzene

Diethanolamine

Diethylene Glycol

Dimethyl Phthalate

Dimethyl Sebacate

Dipropylene Glycol

Dodecyl Alcohol

Dodecylbenzene

Ethyl Acetate

Linyi ricetate

Ethylene Dichloride

Ethylene Glycol

Ethyl-Hexanediol

Ethyl Lactate

Glycerine

Glycol Ethers

Hexyl Alcohol

Isobutyl Alcohol

Isodecyl Alcohol

Isooctyl Alcohol

Isophorone

Isopropyl Acetate

Isopropyl Alcohol

Methyl Alcohol

Methyl Amyl Alcohol

Methylene Chloride ·

Methyl Ethyl Ketone

Methyl Hexyl Ketone

Methyl Isobutyl Ketone

Monoethanolamine

Naphthas

Nitrotoluols

Nonyl Phenol

Octyl Acetate

Perchlorethylene

n-Propyl Alcohol

Propylene Glycol

Pyridine

Toluene

Trichlorbenzene

Trichlorethylene

Tricresyl Phosphate

Triethyl Amine

Triethylene Glycol

Trimethyl Borate

. Timethy bolate

Vinyl Acetate

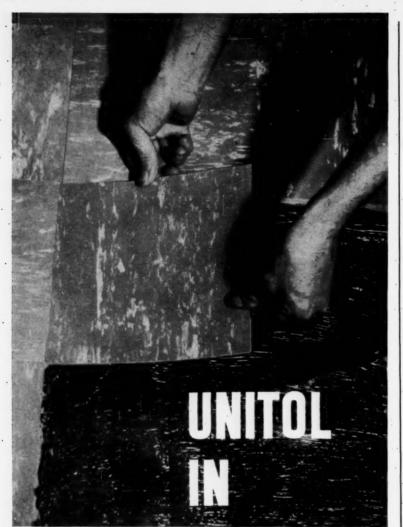
Xylene

Send for new booklet which describes our operation



TRULAND CHEMICAL COMPANY
EAST RUTHERFORD, NEW JERSEY

DIVISION OF THE TOTAL OF THE STREET



### FLOOR COVERING

### helps protect and beautify

UNITOL tall oil products are important, economical components in the manufacture of inlaid linoleum, asphalt tile and print goods.

Why not investigate the many cost-cutting advantages of using *UNITOL* in your process? Write for information, samples and prices.



Chemical Sales Division

### UNION BAG-CAMP PAPER

CORPORATION

#### SPECIALTIES

17-state survey by E. Norman Kagan Co., New York management consultants.

• The Survey produced some other market data: Washington D.C., and its environs is the best location in eastern U.S. to open a paint store. In the South Atlantic states, Florida, Georgia and Virginia show the greatest sales potential.

• Small-town residents, despite common belief, travel less to buy paint than their urban cousins. In towns under 10,000 most consumers buy within a five mile area, while median travel is over nine miles in towns with 10,000 to 100,000 population.

• Ten times as much paint is purchased for repainting purposes as for decorating new residential construction. Total breakdown: replacement, 60%; new residential construction, 6%; commercial, 24%; industrial, 10%.

• Paint stores don't always sell the most paint. In the South Atlantic states, the paint dealer (34% of sales) runs second to the hardware store (40.3%) and ahead of the lumber dealer (25.7%).

• Manufacturer-owned retail outlets have increased their total of paint sales 12-fold in the last 25 years. From less than 2% in '33, they now hold 25% of the market.

Kagan's group also uncovered this fact: although ½ of 1% of total number of companies in the paint industry is responsible for 37% of sales, over 1,400 paint manufacturers compete for the remaining 63%.

#### PRODUCTS

Liquid Thiram; Du Pont has developed what it calls the first commercial liquid suspension of thiram (tetramethylthiuram disulfide) for slurry treatment of seed and for use as a paint or spray repellent against rodents, rabbits, deer and birds. Called Arasan 42-3, the material is a stable suspension of extremely fine particles of thiram, contains four lbs. of active material per gallon.

Silicone Foam Killers: Two new antifoams have just been placed on the market by Union Carbide Corp.'s Silicones Division. Sag 47 Silicone Antifoam Emulsion Fluid is for non-aqueous systems and Sag 47 for aqueous systems.

## IN FIRE EMERGENCIES

## TRAINED PEOPLE DIFFERENCE

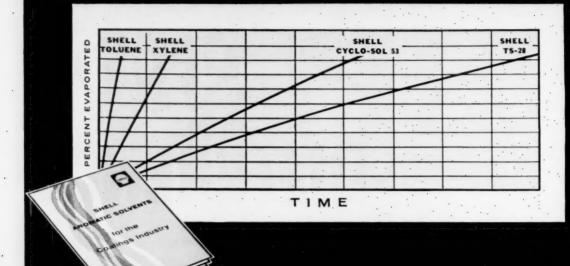
The finest fire extinguishing equipment won't help if your people aren't trained to use it. That's why training is such an important ingredient of the unique fire protection service Ansul offers. Included are plant, hazard surveys and visual training aids for your safety and fire fighting personnel. Fast, effective fire extinguishing equipment—plus trained personnel to man it. You get both from Ansul. Write us. We'll be pleased to tell you more about the complete fire protection service program you get with the purchase of Ansul equipment.

ANSUL

CHEMICAL COMPANY / MARINETTE, WISCONSIN

FIRE EXTINGUISHING EQUIPMENT / INDUSTRIAL CHEMICALS / REFRIGERATION PRODUCTS / NATIONAL DISTRIBUTORS OF "FREON" REFRIGERANTS

For industrial finish formulation...



## SHELL AROMATIC SOLVENTS

with a variety of evaporation rates

Typical properties are given in the booklet shown. Write for a copy.

## SHELL TOLUENE

... for applications where very fast evaporation and high solvency are required.

## SHELL CYCLO-SOL\* 53

... an excellent solvent with higher flash point and slower evaporation rate than xylene. Recommended for baking finishes and flow coating.

## SHELL XYLENE

... has an exceptionally narrow distillation range, is slower drying than toluene.

## **SHELL TS-28 SOLVENT**

... a still slower drying aromatic concentrate of medium high solvency. Recommended for baking finishes and flow coating.

These Shell solvents cover a very wide range of evaporation rates. Their individual characteristics satisfy specific requirements in a great variety of formulations.

## SHELL OIL COMPANY

50 WEST 50TH STREET, NEW YORK 20, NEW YORK 100 BUSH STREET, SAN FRANCISCO 6, CALIFORNIA



## Technology

## Newsletter

CHEMICAL WEEK
September 6, 1958

Flame-retardant high-density polyethylene in a range of colors was launched last week by W. R. Grace & Co. The high-density Grex polyethylene is now available in a range of colors that include: white, black, grey, dark blue, light blue, green, pink, orange, scarlet, yellow.

Du Pont has been offering its low-density material, called Rulan, in flame-retardant form and in a "limited range of colors." And some other makers say they will supply flame-retardant polyethylene if requested.

Call for such material thus far has been limited. Mostly, it has been used for wiring—although all polyethylene will burn, the flame-retardant type is self-extinguishing once the flame has been removed. But there are indications of increased interest in high-density (more rigid) material for television yokes (electrical-component tube housings), baby-bottle warmers, cylinder heads for tanks containing nitrogen, oxygen and acetylene.

The flame-retarding agent is a chlorinated wax and antimony oxide compound for which Du Pont holds U.S. Patent 2,480,298. But the patent situation is tricky: Diamond Alkali also holds a patent on the same materials and there is a cross-licensing agreement between Du Pont and Diamond. Grace is believed to be operating under license from Diamond.

And, while Grace is the only high-density polyethylene producer to offer the flame-retardant type in a color range, Koppers' high-density polyethylene is being made flame-retardant by converters; it, too, is said to be available in a range of colors, Koppers' material is Ziegler-licensed; Grace's is licensed from Phillips.

Chemistry continues to bulk big in West Germany's research effort. And more and more companies are making patent applications there. These facts have come out in the latest statistics of the Deutsches Patentamt, Munich. Total patent applications made in 1957 were 52,988. Chemical procedure patents accounted for 16% (8,079), second only to electronics. Of the total applications, 29.54% were by "foreign" companies. And U.S. companies have a stake in 33.6% of these.

Germany issued 20,467 patents in '57 (as opposed to patent applications); 1,761 were in the field of chemistry.

Nonanol may be the key to inhibiting potato sprouting during indoor storage. It's applied to potato stocks by standard fumigation methods. Imperial Chemical Industries Ltd. of Great Britain developed the method, still to be tested in the U.S.

The Astron—newest of the fusion devices being studied under AEC's Sherwood Project—was described for the first time last week by

## **Technology**

## Newsletter

(Continued)

inventor Nicholos Christofilos, a physicist at the University of California Radiation Laboratory (Livermore, Calif.). Described as a radical departure from all other approaches, the Astron will use relativistic (highenergy) electrons for confining the plasma and heating it to the required temperature (100 million C) for the fusion reaction.

The apparatus will consist of a long vacuum cylinder within which is established a magnetic field parallel to the axis. Under the influence of this field, electrons at an energy level of several million electron volts will be forced to travel in helical orbits, and thus form a concentric cylindrical layer of electrons (the E layer) within the vacuum cylinder. When the number of E-layer electrons exceed a certain critical value, they create an internal magnetic field that reacts with the external field to form a "magnetic bottle" capable of containing plasma. Then, when deuterium or tritium atoms are injected into the cylinder, the E-layer electrons produce ionization, and generate heat by colliding with electrons in the plasma.

New data on formulation of blister-resistant paints is available in a report issued by Western Red Cedar Lumber Assn. (Seattle). Research by Timber Engineering Co. for the association showed that the most satisfactory formulations of blister-resistant exterior paints for wood siding contained titanium dioxide and some form of silica or silicates. Most of them employed an alkyd resin vehicle. Conspicuous by its absence from satisfactory formulations was zinc oxide, a stand-by in older paint recipes:

But S. B. Coolidge, Jr., vice-president and director of auxiliaries for Sherwin-Williams, points out that zinc oxide imparts some distinct advantages to paint—clear appearance, mildew resistance, long life. Agreeing that it does adversely affect blister resistance when used in a prime coat, Coolidge says that use of zinc oxide in "second coatings" provides a highly satisfactory finish.

First large-scale rocket thrust firings utilizing liquid fluorine have just been completed by Bell Aircraft (Buffalo). Ray P. Whitman, first vice-president of Bell and general manager of the firm's Niagara Frontier Division, which did the fluorine research, revealed the accomplishment last week, called it the "last major breakthrough in chemical rockets."

This could be significant for producers of fluorine and other oxidizers for rockets. Fluorine has long been recognized as the best chemical oxidizer for rocket applications. And engine designers have been confident for some time that they could build a rocket using fluorine. The work at Bell should reinforce this confidence.

Apparently identical 16-β-methyl steroids were reported simultaneously (Journal of the ACS Aug. 20) by two different firms: Merck Sharp and Dohme, and Schering. Schering says its work was submitted for publication first. Merck has no comment.



## "Dutch Boy" research brings the newest look in vinyls

## ...crystal clarity with staying power

The latest from National Lead research is Invin\* 91 . . . new "Dutch Boy" liquid barium-cadmium vinyl stabilizer.

With Invin 91 stabilizer, vinyl producers can now give "clears" a new crystal clarity that lasts and lasts. Excellent freedom from initial heat yellowing. Exceptional heat, light stability.

When it comes to colored stocks . . . well, you've never seen clearer or truer shades maintained in vinyls. Even long exposure to severe heat . . . as under the rear window of a car . . . has little effect.

## National Lead research has bettered many products

All in all, some twenty widely used vinyl stabilizers have originated in National Lead laboratories. One overcomes a color problem in asbestos-filled vinyl flooring. Another provides outstanding protection for vinyls exposed to outdoor weather. Eight meet

specialized problems affecting life of vinyl electrical insulation . . . solve problems of other products as well. And so it goes! Vinyl after vinyl improved

as well. And so it goes! Vinyl after vinyl improved,
Then there are the "Dutch Boy" gellants...
BENTONE® 18-C, 34 and 38 and "Dutch Boy" BENA-GEL.® These versatile chemicals control flow properties, step up performance of a host of paints and other compounds.

Get more information on these useful "Dutch.
Boy" Chemicals. Send coupon below.

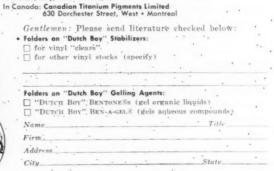
\*Trademark

See Invin 91 stabilizer application at our exhibit at Chicago, Nov. 17-21. Booth number 140, National Plastics Exposition,

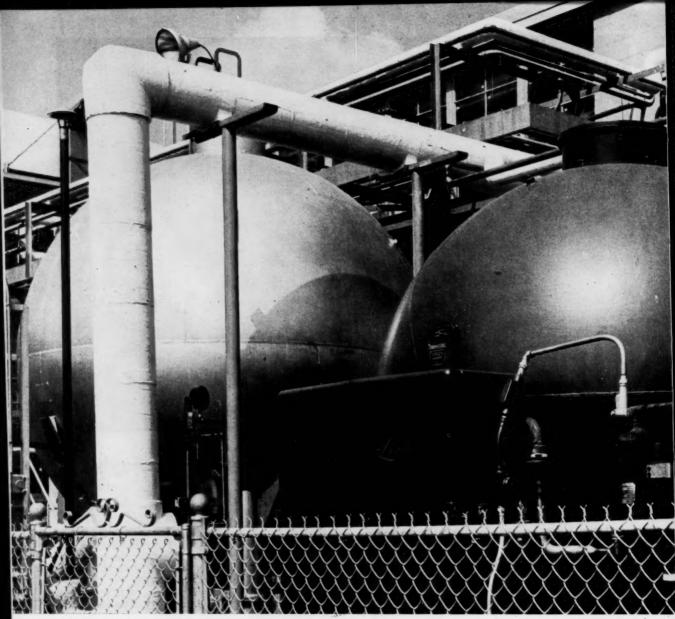
NATIONAL LEAD COMPANY 111 Broadway, New York 6, N. Y.

Dutch Boy<sup>®</sup>
CHEMICALS

... and get the plus of a name you know . . . for quality



KC-3321



Horton spheres for liquefied gas storage dominate Merck & Co.'s 25,000-lbs./year ultrapure silicon plant, now

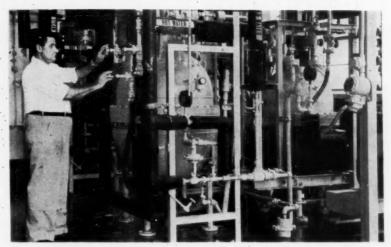
## Plenty of New Capacity Speeds Pace

New producers, new product grades, new plants highlight this week's news of semiconductor-grade silicon.

- Merck & Co. is now in full production—at a pace better than 25,000 lbs./year—at its Danville, Pa., plant, which has been in partial operation since the beginning of the year (CW, Jan. 18, p. 55).
- The Toa Alta, Puerto Rico, plant of International Metalloids owned by W. R. Grace & Co. and the French firm of Pechiney is expected to be ready for startup in a few weeks. It is rated at 20,000-lbs./year capacity.
- Mallinckrodt Chemical Works (St. Louis) is now marketing its limited production of the semiconductor.

- Foote Mineral Co. plans to join the parade by year's end with a commercial unit at its recently acquired tract of land near Exton, Pa.
- Philco Corp. is now building a pilot-size silanedecomposition unit for the Signal Corps at Lansdale, Pa., which is expected in operation in a few months.
- Du Pont is developing its new purer-than-ever grade (made by a process licensed from International Telephone and Telegraph (CW Technology Newsletter, June 7) at its Newport, Del., facilities. It has also licensed a crucible-free "crystal-puller" (a technique for forming crystals) from IT&T's British subsidiary, Standard Telephones & Cables.

## ENGINEERING



Raw material purification step precedes actual silicon production. Merck has licensed the Siemens process for its \$5-million plant.



Panel has controls for purification of gas prior to decomposition.



## of High-Purity Silicon Production

• Sylvania Electric Products is making a new type of silicon at Towanda, Pa. Sylvania's product is said to be more readily "doped" (i.e., the controlled addition of impurities to gain desired electrical properties).

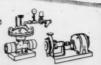
Supply and Price: The full entry of Merck and the impending debut of International Metalloids insures a plentiful supply of semiconductor-grade silicon. Combined capacity of these plants is over 45,000 lbs./year, Du Pont can produce 50,000 lbs./year and Sylvania, Texas Instruments (Dallas), Eagle Picher (Miami, Okla.,) and Westinghouse (a captive producer) add to available capacity. Trade sources put current capacity in excess of demand, but estimates of future

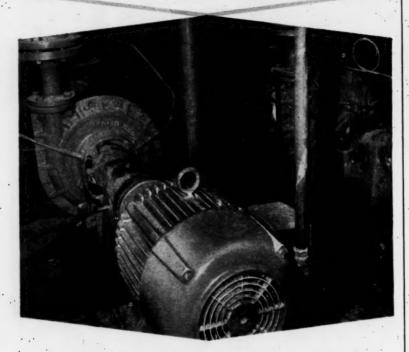
requirements are high enough to encourage new producers.

Merck's main selling point will be the purity of its new grade of silicon: it has less than 1 part of boron per 6 billion parts of silicon and minimum resistivity of 1,000 ohm-cm. Currently, the only other producer claiming production of silicon of this purity level is Westinghouse—like Merck, a licensee of the Siemens process.

However, the customers will have to weigh their need for the new purity against its price. The high-purity material is priced at about \$750/lb. for polycrystalline rod form, ready for floating-zone refining; and

## only DORR-OLIVER makes 3 DIFFERENT PUMP TYPES for complete chemical coverage





## First Dorr-Oliver Hypalon-lined PUMPS STILL GOING STRONG at Kennametal Inc.

Handling neutralized wastes from nitric, muriatic, and hydrofluoric acid leaching operations which occasionally, due to large process surges, are not completely neutralized calls for corrosion and abrasion-resistant pumps.

The job is handled at Kennametal's Kingston Station Plant, Latrobe, Pennsylvania, by four Olivite pumps, two of which are shown above. Still going strong after long and continuous use, these pumps have the distinction of being the first units manufactured by Dorr-Oliver with a lining of Dupont's Hypalon elastomer. Kennametal reports that no repairs have been necessary.

Satisfactory performance has made this type of pump the choice for a wide range of applications where resistance to corrosion is the important factor. It is one of the three specialized pump types made by Dorr-Oliver—the only major manufacturer offering complete coverage of chemical industry pumping requirements. For more information, write for Bulletin No. 5000.



Hypgion-Reg. T.M. E. J. duPont de Nemours &

## ENGINEERING

\$2,000/lb. for monocrystalline silicon, already zone refined. This compares with \$330/lb. generally asked for the 100 ohm-cm. grade (which Merck also offers).

International Metalloids will produce a monocrystalline product containing 1 ppb. of boron with a resistivity of 300-400 ohm-cm. sell it for \$330/lb. Grace Electronic Chemicals, Inc., a newly formed Grace subsidiary (CW; Aug. 9, p. 25), will do the actual marketing.

Mallinckrodt is offering a 3-ppb. boron, 100 ohm-cm. grade at \$730/kg, (about \$330/lb.). Mallinckrodt still in lab scale and pilot-plant production, won't tell its expansion plans.

Plants Aplanning: Foote is now building facilities at its 54-acre site near Exton to produce silicon of ultrahigh purity by a new process. To follow: a \$3-million research and engineering lab and "hazardous operations" facility for work with a variety of materials.

Philco's plans for a pilot plant housing government-owned equipment are not clear yet. Present goal: production of 500-ohm-cm. silicon.

Oldtimer Readies New Grade: Du Pont, which pioneered semiconductorgrade silicon production, says its IT&T license will allow it to produce a grade "expected to surpass all types of silicon presently commercially available". When Du Pont will decide to produce this commercially, however, is a matter largely dictated by the market.

Neither Du Pont nor IT&T will give details on the process, but some clues may be found in patent applications made by IT&T subsidiaries. For instance, British patent 793,718, issued to Standard Telephones & Cables (London), describes a key improvement in producing high-purity silicon by the silane-decomposition route. First, highly pure silane is made by reacting an excess of lithium aluminum hydride with silicon tetrachloride. Troublesome diborane is kept to a minimum in the silane by the lithium compound, which converts trace quantities of boron trichloride in the reagents to lithium borohydride.

Australian patent applications 31,951/57 and 31,952/57, issued to Standard Telephones & Cables (Sydney), provide clues to other phases of production. According to these applications, a stream of silane is played on an inductively heated seed of silicon,

Olivite-T.M. Reg. U.S. Pat, Off.



## NEW TAX CLIMATE

for your new plant

The fact that Pennsylvania manufacturers will save an estimated \$45 million in taxes during the current biennium proves our point. To create this "tax climate" favorable to new and expanding industry, the state legislature has taken these steps:

- 1. Exempted manufacturers from capital stock and franchise tax.
- Eliminated local ad valorum property taxes on machinery and equipment (there is no state-level general property tax).
- 3. Repealed tax on stock transfers.
- Made 3% sales tax permanent—now the principal source of state revenues.
- 5. Reduced the sales tax on purchases by manufacturers.

Add the fact that Pennsylvania has no state personal income tax, and you can see how all this creates a favorable tax climate. Use the coupon below for details.

## WEST PENN POWER

an operating unit of the WEST PENN ELECTRIC SYSTEM

## Hello ...

I'm Charlie Fife. I want to stress the point that this good tax news is only one of many facets that interest manufacturers in expansion in WESTern PENNsylvania.

For example, we have communities offering 100% financing in attractive lease/purchase agreements; interest as low as 2%, with deferred amortization, can be applied on up to 50% of total plant cost.

Skill surveys and labor inventories in our files show the true picture of labor availability, both male and female.

We'll gladly assign a plant location specialist to personally assist in your evaluation of WESTern PENNsylvania. There is no charge for this professional service. And, you can be sure that West Penn Power will respect your confidence.

CHARLES M. FIFE, Manager Area Development Department



es, I'm intere	sted in W	ESTern	PEN	Nsylvani	a:						
Please send	details or	n taxes.		□ Ple	ease send bo	oklet, "Pl	ant Loca	ation Se	rvices."		•
Jame				1.1		Title					
ompany						Street				 ٠.	

## Custom production to fit your needs

The facilities and staff of Gamma Chemical Corporation are geared for the custom production of most synthetic organic chemicals. We have successfully produced for others such diverse products as tranquilizing drugs and rubber intermediates.

We are also prepared to act as your interim plant until such time as your own facilities are completed.

Plenty of room (80 acres) few neighbors—not near enough for us to bother them—our own railroad siding good labor.

Combine these advantages with the fact that we are small enough to move quickly, economically and efficiently, and we are sure that you will find it profitable to discuss your problems with us—in confidence, of course,





chemical corporation

SOLE SALES ACENTS

Fisher

Chemical Co., inc. 220 E. 42nd STREET, NEW YORK 17, N. Y. MUTTAY HIII 2-2587 CABLE ADDRESS: PHARCHEM

## ENGINEERING

which is gradually withdrawn from the field of the induction coil, forming a rod of silicon. The IT&T "crystal-puller" is one method that could be used to convert the rod thus formed into a single crystal of silicon.

Tailored Silicon: Sylvania, with over two years of commercial experience in high-purity silicon, is now out with "uncompensated" silicon, which it says will allow closer calculation of doping agents by customers. Thus, according to Sylvania, there is a higher yield of usable material per treated crystal, with resultant cost savings. Highest specified minimum resistivity is 100 ohm-cm., but boron level has been reduced to 1 ppb. Sylvania has kept its \$790/kg. (\$359/lb.) price, in spite of the Du Pont price cut of last May (CW Market Newsletter, May 24), which was followed by most producers.

Sylvania has not revealed any of its process, but its Australian patent application 31,346/57 describes a method of producing high-purity silicon tetrachloride—possible starting material—by extraction with fuming sulfuric acid.

On the Sidelines: In addition to those companies actively moving plants toward commercialization, other firms are engaged in research and development of various processes. The Air Force is sponsoring research on silicon tetraiodide processes at General Electric's Pittsfield, Mass., plant, and on silane at Metal Hydrides Inc.'s Beverly, Mass., facilities. Metal Hydrides has reported laboratory quantities of several-thousand-ohm-cm. silicon produced without zone refining.

Monsanto Chemical Co. and Kawecki Chemical Co. are others watching the scene closely.

Plainly, the boom in semiconductor silicon is just beginning.

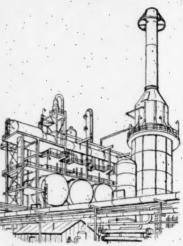
## PROCESSES

Gas Synthesis: A new process that reportedly boosts yields of synthetic petroleum products has been developed by the Dairen Petroleum Institute of the Chinese Academy of Sciences. Raw materials are coal (anthracite, bituminous and inferior grades) and natural gas; yield is 191 grams of synthetic gasoline per cubic meter of gas (carbon monoxide and hydrogen). Process requires fused iron in a fluidized reactor, instead of the more conventional cobalt catalyst in fixed beds.

## Firestone

For process design, engineering, procurement and construction of its new 40,000 TPA Butadiene plant at Orange, Texas, Firestone Tire and Rubber Company chose CATALYTIC.

Construction started—June 26, 1956 Plant was Completed—March 15, 1957 (less than 9 months in the field)



## PERFORMANCE BY CATALYTIC

This outstanding performance demonstrates the worth of undivided responsibility which has enabled CATALYTIC to complete this multi-million dollar facility...on time and on budget.

## CATALYTIC

CONSTRUCTION COMPANY

Philadelphia 2, Pennsylvania Toledo, Ohio

In Canada: Catalytic Construction of Canada, Limited; Sarnia, Ontario; Toronto, Ontario; Montreal, Quebec



## When your business depends on a refining process...you can depend on UOP

Proper functioning of new processing equipment is important to every established refiner-large or small. But to the "grass roots" refinerwho has built a new refinery from the ground up-it is a matter of survival. This is the reason so many "grass roots" refineries are based on UOP processes-for refiners the world over have learned to rely on Universal to come through when the chips are down. They know the careful development, the pilot plant testing, the sound engineering, the construction and operating follow-through and the process that UOP makes available will satisfy every requirement for dependable operation. And there are UOP petroleum refining and petrochemical processes suitable for any refining application, regardless of geographical location or the size or scope of the operation. 30 Algonquin Road, Des Plaines, Illinois, U.S.A. More Than Forty Years Of Leadership In Petroleum Refining Technology



TITANOX\* helps color her choice! A little TITANOX titanium dioxide . . . added during drumming and in pigmented white and pastel finishes . . . goes a long way in glamorizing leather. Using anatase TITANOX-A or rutile TITANOX-RA-50, you unlock the full whitening, brightening and hiding power of titanium dioxide . . . and you enjoy the processing economies that stem from uniform pigments.

In fact, TITANOX is the No. 1 choice for *anything* that needs whitening, brightening and opacifying . . . paint, rubber, plastic, paper, porcelain enamel, ink, floor covering and many more. Titanium Pigment Corporation, 111 Broadway, New York 6, N. Y.; offices and warehouses in principal cities.



## TITANIUM PIGMENT CORPORATION

Subsidiary of NATIONAL LEAD COMPANY

\*TITANOX is a registered trademark for the full line of titanium pigments offered by Titanium Pigment Corporation.

5731-A

## Market Newsletter

CHEMICAL WEEK
September 6, 1958

Two new acrylonitrile capacity boosts are giving total U.S. acrylo capacity a healthy push toward the 300 million lbs./year expected by the end of '58 (CW, July 20, '57, p. 88).

Union Carbide has just doubled capacity at Institute, W. Va. Spokesmen for the firm won't say precisely how much acrylonitrile the plant can now turn out, but *CW*'s estimate last year—now confirmed by industry experts—puts Carbide's post-expansion acrylo capacity at some 70 million lbs./year.

And within the next week or two American Cyanamid's capacity-doubling will probably be completed. Cyanamid spokesmen—less secretive than their competitors—say the plant's total capacity is 100 million lbs./year.

U.S. output of acrylonitrile is even harder to pin down, but will probably run between 170-176 million lbs. this year (CW, April 19, p. 99). The sizable margin between total U.S. capacity and actual output points up the industry's well-established practice of building for the future—a future that looks very bright to acrylonitrile producers because a major outlet for the chemical is the fast-growing synthetic fiber industry.

No more reduced price on pentaerythritol. The low tags buyers have enjoyed since last spring (CW Market Newsletter, March 15) were stripped off last week by Heyden Newport. Price increases posted, ranging from  $\frac{1}{2} \not\in$  to  $\frac{4}{\cancel{c}}$ /lb. and effective Aug. 28, are attributed to climbing production costs.

Current quotes: mono pentaerythritol is up by  $\frac{1}{2} \phi$ , to  $30 \phi/lb$ . in car- and truckloads. A similar increase puts less-than-carload prices to  $31 \phi/lb$ . Increases of  $4 \phi/lb$  boost cost of the di- and tri- materials to  $39 \phi/lb$ . in 50-lb bags, to  $38 \phi/lb$  in car- and truckloads. Powdered technical pentaerythritol was increased  $2 \phi/lb$ , to  $31.5 \phi/lb$ . Price of regular technical material remains unchanged  $(29 \frac{1}{2} \phi/lb)$  in truckloads).

## New plants and products announced this week:

- Commercial production of iminodiacetic acid by Dow Chemical. The difunctional acid can be used as an intermediate for making surface-active agents, complex salts, chelating agents.
- A new polyvinyl acetate emulsions plant put onstream by Manhattan Adhesives (Brooklyn, N. Y.). Products are tailored for adhesives manufacture.
- Expansion of boron carbide capacity by Carborundum, at Niagara Falls, N.Y. This important abrasive reportedly also shows useful semiconductor properties.

## Market

## Newsletter

(Continued)

Sales of detergents bounced back during the second quarter of '58. The midyear total was within 1.3% of record sales established in the first half of '57, according to the Association of American Soap & Glycerine Producers.

The association's midyear survey shows that close to 1.97 billion lbs. of soaps and detergents were sold in the first half of '58—slightly less than the 1.99 billion lbs. sold in the same period of '57. Dollar sales, so far this year: \$495.6 million, 3.9% more than in '57.

Sales of synthetic detergents (solids and liquids), which represent 72% of the total market, amounted to nearly 1.43 billion lbs., worth \$349 million. Compared with '57, that's a 1.7% increase in tonnage, 7.8% in value. Sales of liquid synthetic detergents in '58 hit 202.3 million lbs.—25.2% more than in the first six months of '57.

Soap sales slumped to about 538.2 million lbs., worth \$146.6 million; that's an 8.5% decline in volume, 4.4% in dollar value when compared with the first half of '57.

Walking on the levee may be a little different in the future. Plastic levees for rice fields that save labor and money will be shown this week at the University of California Rice Experiment Station, during U. of C. Rice Field Day. Advantages cited—release of 5% more land for crops, elimination of weeds on dirt levees—may appeal enough to growers to open a substantial new plastic market.

A new oxygen-producing plant is in operation at U.S. Steel's Gary Works. The unit will produce 94 million cu. ft./month (135 tons/day) of high-purity oxygen for operations such as cutting, scarfing and scrap preparations. The installation was built and will be maintained and operated for U.S. Steel by Linde, division of Union Carbide. It follows, by a week, the opening of a similar unit by Granite City Steel (CW Market Newsletter, Aug. 23).

Use of oxygen in steel production has soured from about 30 cu. ft./ton in 1930, to the current national average of some 200 cu. ft./ton.

A new pricing policy for wood rosins is posted by Hercules Powder's Naval Stores Department. Effective Oct. 1, prices of pale-grade rosins will be quoted firm for three months, subject to change on a quarterly basis. Prices for all grades will be announced in mid-September. Purpose: to eliminate daily fluctuating markets, simplify setting of prices of end products made from rosin.

## SELECTED PRICE CHANGES - WEEK ENDING SEPTEMBER 1, 1958

Monopentaerythritol, c.l., t.l.,		New Price \$0.30
Folic acid, U.S.P., bots., fib. dms., kilo-lots or more, gram	\$0.22 0.005	\$0.48 0.26

## Did you say 7 cents?



That's right! Just a shade over 7¢ for the all new 16-OUNCE PLASTIC CONTAINER by PLAX.

Tough, feather-light, colorful and gentle to touch, the low-cost PLAX•PAK® containers herald a new age for plastics—and new profits for you!

Over 10 years ago Plax pioneered the "squeeze-bottle" features of the earlier polyethylenes. Now, after several years of intensive research, creative engineers and chemists at Plax have harnessed the new HIGH DENSITIES.

With this breakthrough, the "fill-andpour" concept for plastics becomes a reality... containers designed to function as "carrier" packages will now compete in the market place with glass bottles and metal cans.

The PLAX•PAK Line is now available from stock for high-volume mass-market selling. A complete range of other sizes to be available soon . . . ideal for household liquids, cosmetics, chemicals . . . and a wide range of consumer products!

SAVE

weight
cubage
freight
breakage
carton costs
handling costs
warehouse space

## PLAX CORPORATION

P. O. BOX 1019 . Hartford, Connecticut

In Canada, Plax Canada Limited, Feronto, Montreal

REGIONAL OFFICES

500 Fifth Avenue, New York 36, N. Y. 911 Busse Highway, Park Ridge, III.

## Synthetic Organics Close the Book on '57

The U.S. Tariff Commission's preliminary reports on '57 synthetic organic chemicals sales and production are now complete. It was, for makers of synthetic organics, a year that fit no single pattern: some segments made significant gains in production and/or sales; many others suffered equally significant setbacks (graph, opposite page).

Seven categories were able to report gains in both production and sales in '57, as compared with '56. They are: medicinals, plastics and resins, plasticizers, surface-active agents, cyclic intermediates, flavors and perfumes, miscellaneous synthetics. Only medicinals and the plastics and resins categories made roughly comparable advances in both sales and output. In the remaining five categories, sales gains were appreciably smaller than production increases.

Two categories—dyes, and toners and lakes—felt severe declines in both output and sales. Although pesticide production dropped off considerably, this was countered by a comparably greater pickup in sales. On the other hand, production increases of elastomers and crude products from natural gas and petroleum were made in the face of declining sales.

Plastics and Resin: Total 57 domestic output of all synthetic plastics and resins (excluding cellulosics) was a little more than 4.3 billion lbs., or about 8.8% more than the near 4 billion lbs. reported for '56, says the Tariff Commission. (Some of the increase is due to inclusion of data from companies which did not report in '56.) Total sales climbed to 3.78 billion lbs. (worth \$1.23 billion) from 3.46 billion lbs. sold in '56. Output of all cellulosic plastics last year amounted to 146 million lbs.—one million pounds less than in '56.

It was a good year for vinyl and vinyl copolymer resins; they continued to hold top-volume position, with an output of 887 million lbs. This was significantly more than the 760 million lbs. produced in '56. About half of the reported increase in '57 may be accounted for by production of companies not previously included in Tariff reports. Total vinyl resin sales of 797 million lbs. were valued at \$267 million.

Polyethylene resins production, easily pushed styrene resins out of the second-place position. Poly production amounted to 708 million lbs., and sales were 662 million lbs., valued at \$215 million. Styrene resins ranked third in volume of production in '57; 673 million lbs. were turned out.

Output of phenolic and other tar acid resins in '57 amounted to 532 million lbs.; it was 563 million in '56. Production of urea and melamine resins in '57 totaled 349 million lbs., of which 321 million lbs. were sold for \$98 million.

**Plasticizers:** Along with the plastics, plasticizer production in '57 increased. Plasticizer gain was 5.9% to 442 million lbs.—a slightly greater increase than the 5.3% scored in '56 (compared with '55). Sales in '57 of those plasticizers covered by the Tariff report, amounted to 363 million lbs., valued at \$114 million; this compares with 331 million lbs. (worth \$106 million) sold in '56.

Production of cyclic plasticizers—principally esters of phthalic anhydride and phosphoric acid—amounted to 329 million lbs. or slightly more than the 315 million lbs. reported for '56. Sales in '57 totaled 265 million lbs. (worth \$76 million), compared with 244 million lbs. (worth \$73 million) in '56.

Production of acyclic plasticizers (esters of adipic, azelaic, oleic, phosphoric, sebacic, stearic, and other acids) hit 113 million lbs. in '57, roughly a 12% gain over the 101 million lbs. of '56. Sales volumes and dollar values for '57: 97 million lbs., worth \$37 million; for '56, 88 million lbs., worth \$34 million.

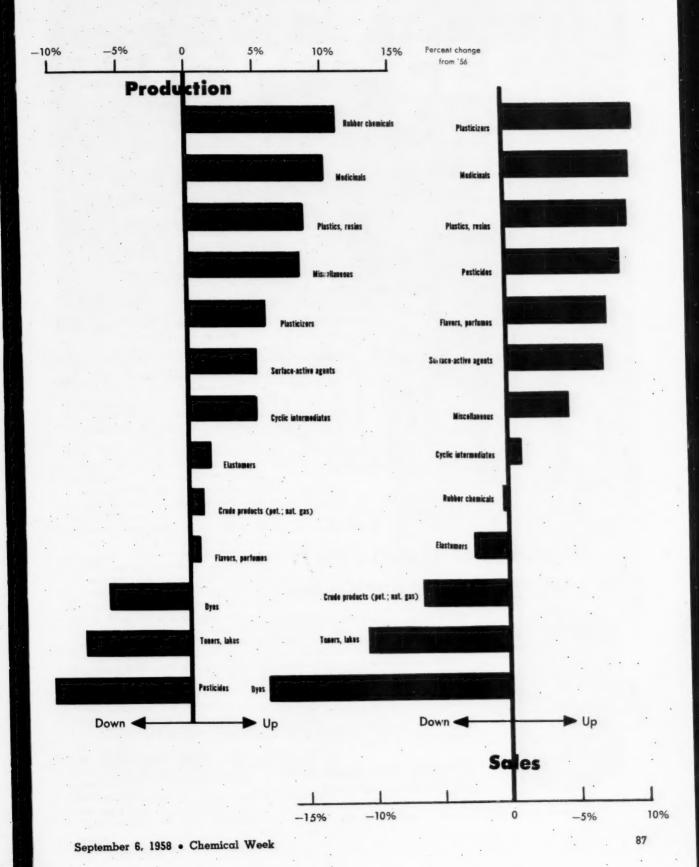
Medicinals: Total output of medicinals (in bulk) was 98.5 million lbs. in '57, according to the Tariff report. That's 10.2% more than the 89.4 million lbs. reported for '56. Sales in '57 totaled 79.9 million lbs. (\$576 million); they were 73.1 million lbs. (\$506 million) in '56. That's a 9.3% increase in quantity and 13.8% hike in value.

Antibiotics as a group were most important in terms of value. Sales in '57 amounted to 2 million lbs., worth \$324 million—an increase of 17.6% over '56 in quantity and 19.6% in value. Production in '57 was 2.4 million lbs., or 20% more than the 2 million made in '56 (including all antibiotics for human and veterinary purposes). Output of antibiotics for animal feed supplements, food preservation, crop spraying was 870,000 lbs. in '57, 779,000 lbs. in '56.

Some 526 trillion International units of penicillin were produced in '57, of which 456 trillion units were sold for \$66.3 million; in '56, 478 trillion units were made, 449 trillion sold for \$63.5 million.

Surface-Active Agents: Total output of surface-active agents (excluding oil soluble petroleum sulfonates, which are grouped with miscellaneous cyclic chemicals) was just over 1.2 billion lbs. in '57, or 5% more than in '56. Sales volume was up 7.2%, to 1.12 billion lbs. (\$217 million) from a near 1.05 billion lbs. (\$208 million) in '56.

Production of cyclic surface-active agents in '57 amounted to 775 million lbs.—about 3% more than the 752 million lbs. made in '56. The dodecylbenzene sulfonic acid type was the most important product in this class. Cyclic sales ran up to 741 million lbs., worth about \$119 million in '57, compared with 690 million



## SHIPPING OR STORING **CHEMICALS**



## CONTINENTAL steel containers for positive packaging protection



You can be sure your chemicals will be shipped and stored safely in highest quality Continental steel containers. And you can be sure you'll receive all the benefits of Continental's steel container service, from faster delivery to research and engineering assistance that helps you solve any packaging problem. And for hard-to-hold chemical products, Continental Perma-Lined containers guarantee 100% protection. Perma-Lining enamels are airless hot sprayed after fabrication to assure complete interior coverage. Call Continental today.



Eastern Division: Central Division:
100 E. 42md St., New York 17 135 So. La Saile St., Chicago 3

## MARKETS

lbs., worth \$110 million, in '56.

Acyclic surface-active agents did better than in '56 when a decline in production was reported. Output in '57 amounted to 431 million lbs., or about 9% more than the 396 million reported in '56. Sulfated and sulfonated acyclic compounds represented more than half the total output; alcohols and esters were most important products. Sales of acyclic surfactants climbed to 382 million lbs., worth \$98 million, in '57, from 357 million lbs. valued at-significantlythe same amount.

Flavor, Perfume Materials: Total output of flavor and perfume materials was 45 million lbs. in '57, or about the same (up only 0.8%) as in '56. Sales amounted to 42 million lbs. valued at \$59 million in '57, compared with 39 million lbs. valued at \$55 million in '56.

Production of cyclic flavor and perfume materials continued to increase, climbed to 27 million lbs. or 8% more than the 25 million made in '56. Sales. too, made gains-to 22 million lbs. (\$36 million) from 21 million lbs. (\$33 million) in '56. (Important products in this group include methyl salicylate, terpineols, and phenethyl alco-

Reported for the first time in preliminary Tariff reports are synthetic sweeteners: production of these chemicals-which include derivatives of cyclohexane-sulfamic acid and saccharin-totaled 2 million lbs: sales of 2 million lbs. were valued at almost \$4 million.

Production of acyclic flavor and perfume materials in '57 amounted to 18 million lbs., or 5% less than the 19 million made in '56. By far the most important acyclic was monosodium glutamate, of which 17 million lbs, were made. Sales volume of the group as a whole was 20 million lbs. (18 million lbs. in '56), valued at \$23 million (\$1 million more than

Cyclic Intermediates: Small gains in production and sales were made by the cyclic intermediates category -output climbing 5% higher to over 6.9 billion lbs. About 66% of the '57 output was consumed by the producing firms in captive manufacture -the remainder was sold, and sales increased 1% to 2.58 billion lbs. Dollar values of sales increased from \$444 million in '56 to \$447 million in '57.

## Have you tried

## MICRO-CEL®

- to absorb liquids
- to provide bulk
- to prevent caking
- to control viscosity
- to extend pigments
- to aid suspension
- to reduce surface sheen

## New Johns-Manville mineral filler can help you improve products and cut costs

Want to absorb liquids or control viscosity? Try Micro-Cel—it absorbs up to 6 times its weight in water, remains a free-flowing powder even after absorbing twice its weight in liquids.

Want to bulk up your compound for better control of package density? Try *Micro-Cel*—a cubic foot weighs as little as 5 pounds.

Want to prevent caking? Try Micro-Cel—its high absorption works wonders in controlling deliquescent products.

Want to extend pigments or reduce surface sheen? Try *Micro-Cel*—it combines fine particle size, large surface area and inertness with high absorption suggesting many applications.

Want to assure better suspension of heavy solids? Try *Micro-Cel*—its particle size, as low as .02 micron, provides uniform dispersion and blending.

Micro-Cel is a brand-new line of synthetic calcium silicates produced by combining lime with diatomaceous silica under carefully controlled conditions. Its unique combination of properties has already brought important benefits and savings to many processors.

Maybe you will be next. Just mail coupon for further information, samples and technical essistances



## Johns-Manville MICRO-CEL

SYNTHETIC CALCIUM SILICATES

A PRODUCT OF THE CELITE DIVISION

September 6, 1958 • Chemical Week





DELIVERY

ANOTHER REASON TO

## BUY BERKSHIRE CHEMICALS

- Hydrofluoric Acid
- Ammonium Bifluoride
- Sodium Fluoride
- Sodium Silicofluoride

\*Direct to you from one of our strategically located warehouses.

Write for new catalog!

## Berkshire Chemicals

420 Lexington Avenue, New York 17, N. Y.
Sales Offices: New York • Chicago • Philadelphia
Cleveland • Boston • Pittsburgh • San Francisco

## MARKETS

Output of many individual intermediates in '57 remained almost up to the '56 levels. Again in '57, production of two largest-volume intermediates exceeded the billion-lbs. mark. Nearly 1.17 billion lbs. of styrene were made, representing a less than 1% decrease from '56. Production of ethylbenzene decreased 0.5% to somewhat more than 1.16 billion lbs.

Percentage production increases chalked up by other intermediates included: cyclohexane, up 73%; bisphenol A, 47%; alpha-methylstyrene, 26%; alpha-chlorotoluene, 18%; pdichlorobenzene, 15%; phthalic anhydride, 13%; cyclohexanol, 10%.

But the production of other intermediates slipped in '57—e.g., refined cresylic acid, down 19%; chlorobenzene, 17%; refined naphthalene, 11%; aniline, 9%; and dodecylbenzene, 6%. (Production of naphthalene, aniline, nitrobenzene, and phthalic anhydride also declined in '56, compared with '55.)

Dyes Take a Drubbing: The poorest showing of all categories was by dyes, whose domestic output of 143 million lbs. in '57 was 6% less than the 152 million lbs. in '56—of dubious consolation is the fact that this decline was smaller than the 9.5% drop recorded in '56.

Sales of dyes fared far worse. The 127 million lbs. sold (earning \$164 million) was a whopping 18% less than the 155 million lbs. (worth \$185 million) sold in '56. The decline in dollar values figured out to 11%.

Production and sales of dyes grouped by Color Index number showed greatest decreases. Production of Color Index dyes was 99 million lbs. in '57, compared with 109 million in '56—a 9% decline. Sales of these materials totaled 88 million lbs. in '57, considerably less than the 112 million lbs. sold in '56; dollar values declined to \$85 million from \$99 million, a 14% drop in value compared with the 21% decrease in quantity sold.

On the other hand, output of prototype dyes in '57 was 29 million lbs. or 4% more than the 28 million turned out in '56. Sales, however, were down in both quantity and dollar value: 25 million lbs. and \$44 million in '57, 28 million lbs. and \$51 million in '56.

Production of ungrouped dyes totaled 15 million lbs. in both '56 and '57, but sales dropped to 13 million lbs. (\$35 million) in '57 from 15 million lbs. (\$36 million) in '56.

Some of the big production declines reported for individual dyes included: synthetic indigo, down 14%; Algol Yellow GC, 37%; Orange II, 30%; anthraquinone vat jade green, 28%; anthraquinone vat brown R, 22%.

Production of some important dyes, however, increased in '57, compared with '56. Some examples: chrome blue black R, up 108%; indanthrene brown BR, 39%; anthraquinone vat green B and black B, up 37%.

Four chemical classes of dyes accounted for 77% of the total quantity of dyes produced. Azo dyes accounted for 35% of the total (34% in '56), anthraquinone vat dyes, 19% (same as in '56), sulfur dyes, 16% (21% in '56), and indigoid and thioindigoid dyes, 7% (8% in '56). Production of sulfur dyes declined 30% in '57, compared with '56. Other declines were: indigoid and thioindigoid, down 21%, anthraquinone vat dyes, down 8%, and azo dyes, down 1%.

Toners and Lakes: According to the Tariff report, production of full-strength toners and lakes in '57 continued the decline which began in '56. Output in '57 was 37.8 million lbs. or 7.8% less than the 41.0 million reported for '56—in fact, the lowest record since '49.

Sales of toners and lakes also declined, though relatively little compared with the production slump. In '57, 29.6 million lbs. were sold for \$56.9 million, compared with 33.1 million lbs. sold for \$57.8 million in '56. That represents a 10.6% decrease in quantity, 1.6% in value.

Output of full-strength toners was 27.8 million lbs. in '57—2.5% less than the 28.5 million in '56. Sales declined 5.8% in poundage, but increased 3.1% in value: 21.1 million lbs. and \$47.1 million in '57, compared with 22.4 million lbs. and \$45.7 million in '56.

Total production, in '57, of extended toners and lakes amounted to 10 million lbs., of which 5.5 million lbs. were extended toners. 4.5 million were lakes. Total production of these materials, in '56, was 12.5 million lbs.

**Pesticides:** Output of all pesticides and other organic agricultural chemicals slumped 10%, from 570 million lbs. in '56 to 512 million in '57. This was in striking contrast to the 13%



## Where can <u>you</u> use the unique characteristics of persulfates?

All peroxygens carry active oxygen in their molecules, but the persulfates offer these special properties as well: Unusually high oxidation potential, good resistance to catalytic decomposition, and a reactive anion that gives reactions quite different from those of other peroxide compounds.

You'll find persulfates have particular values in processes involving emulsion polymerization of monomers and depolymerization of organic polymers. Persulfates excel in such applications as processing color films, etching printing plates, and modifying starches; and are of interest as reactive oxidizing agents for many other purposes.

Perhaps your processing techniques can be improved through the use of Becco Persulfates. A Becco field engineer will be glad to discuss this with you, at no obligation... drop us a line. At the same time, ask for your free copy of these booklets:

Nos. 34 and 68, "Uses or Persulfates"

No. 63, "Action of Persulfates on 1, 2-Glycols"

No. 90, "Etching of Printed Circuits with Ammonium Persulfate"

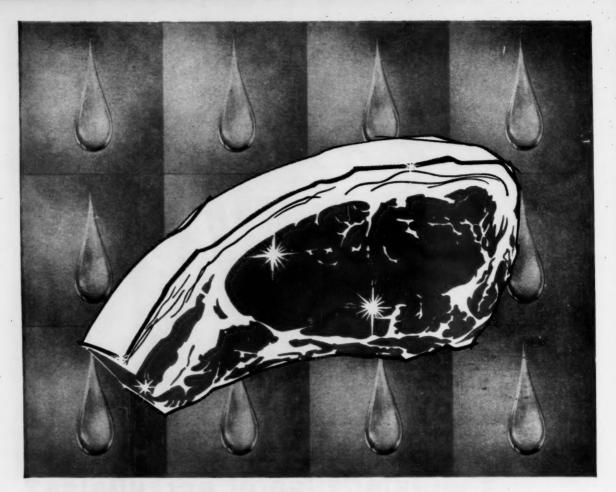
## BECCO CHEMICAL DIVISION

Food Machinery and Chemical Corporation Station B, Buffalo 7, New York

Progress in Peroxygens B E



FMC CHEMICALS INCLUDE: BECCO Peroxygen Chemicals • WESTVACO Phosphates, Barium and Magnesium Chemicals • WESTVACO Alkalis, Chlorinated Chemicals and Carbon Bisulfide • NIAGARA Insecticides, Fungicides and Industrial Sulphur • OHIO-APEX Plasticizers and Chemicals • FAIRFIELD Pesticide Compounds and Organic Chemicals



## A"liquid dip" for wrapping meat

A more attractive way of packaging frozen meat is now being tested. It's an all-around airtight wrap that seals in fresh red color that's ordinarily lost after freezing. The process is simple: An initial immersion in an ethyl cellulose base hot melt followed by a liquid dip in the insulating coating of which one of the ingredients is glycerine. The glycerine acts as a plasticizer and humectant. It helps keep the package clear and prevent slip.

Another approach is described in a recent Belgian patent. This time a dip of hot 60-80% Glycerine solution heat-seals polyethylene into an airtight film around the meat.

Ideas like these can be extended throughout the whole world of packaging. They're examples of the many things to come with Glycerine. And more, the unique balance of properties that won such wide acceptance for Glycerine in the past will surely continue to open new doors to chemical progress.

We'd like to send you our 18-page booklet: "Glycerine Properties and Uses." Address your request to the Glycerine Producers' Association.

## **Properties**

HYGROSCOPICITY • STABILITY
SOLVENT POWER • VISCOSITY
MONVOLATILITY • NONTOXICITY
TASTE • COMBINING WEIGHT



## **Applications**

HUMECTANT . CARRIER

SOLVENT . LUBRICANT

SOFTENER . EMOLLIENT

ANTI-FREEZE . ALKYD BASE

GLYCERINE PRODUCERS' ASSOCIATION . 295 MADISON AVENUE, NEW YORK 17, N. Y.

production jump scored in '56. Sales volume, however, increased in '57 to 433 million lbs. valued at \$178 million—an 8.5% increase from the 399 million lbs., worth \$173 million, sold in '56.

The production decrease was due primarily to lower output of cyclic pesticides and other cyclic chemicals which totaled about 407 million lbs. in '57, compared with 474 million lbs. in '56—a drop of 14%. Sales, though, were up: 340 million lbs., valued at \$132 million, in '57; 343 million lbs., valued at \$135 million, in '56. The chemical in this group produced in greatest quantity was DDT—125 million lbs. made in '57 (138 million lbs. in '56).

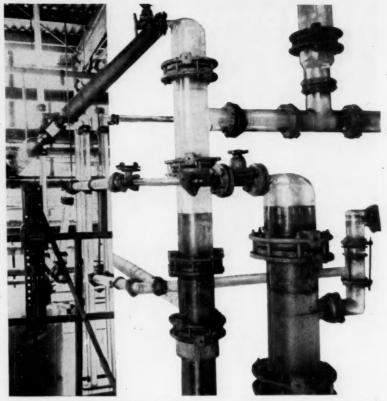
Production of acyclic pesticides and other acyclic organic agricultural chemicals increased to 104 million lbs. in '57, from 96 million lbs. in '56. Sales volumes, too, moved up, far more so than did sales value. Sold in '57 were 94 million lbs., worth \$46 million; in '56, the values were 57 million lbs., worth \$38 million. The pesticides report, says the Tariff Commission, is more than 95% complete.

Rubber-Processing Chemicals: Paradoxical though it seems, production of rubber-processing chemicals in '57 didn't reflect cutbacks in auto production; output of these chemicals increased to 186 million lbs., or 11% more than the 167 million produced in '56. Sales, however, stood at the same volume as in '56—132 million lbs.—but dollar values climbed to \$84 million, or \$4 million more than in '56.

Production of cyclic rubber-processing chemicals (used chiefly as accelerators and anti-oxidants) totaled 156 million lbs., compared with 141 million lbs. in '56. Sales dropped to 110 million lbs., valued at \$70 million, from 111 million lbs. valued at \$67 million in '56.

Output of acyclic rubber-processing chemicals (chiefly accelerators and peptizers) amounted to 30 million lbs. in '57—4 million lbs. more than in '56. Sales figures for the respective years: 22 million lbs., worth \$14 million, and 21 million lbs., worth \$13 million.

Elastomers: Total domestic output of all types of synthetic elastomers increased 1.7% to somewhat more than 2.35 million lbs., while sales declined some 2.6% to a near 2.1 bil-



More than 2000 feet of PYREX Pipe carry chlorinated acids and organics for the Velsical Chemical Corporation. Complicated arrangements such as this can be completed in less than half the time ordinarily taken to install metal piping.

## Why even chlorinated compounds do not corrode this pipe

Pump boiling HCl through PYREX brand Pipe for 200 years and you'd still find the pipe intact, still trustworthy, still strong, still transparent.

This single fact was enough to convince the engineers at Velsicol Chemical Corporation's Memphis Tennessee plant that PYREX piping is ideal for their chlorinated acids and organics.

It's also a fact that of all the thousands of corrosive chemicals you might pump through PYREX Pipe only hydrofluoric acid and hot alkalies would have any appreciable corrosive effects on the pipe.

Blocks side reactions. No metal traces can enter your process from Pyrex Pipe and the glass itself can never act as a catalyst, so you never get contaminating side reactions.

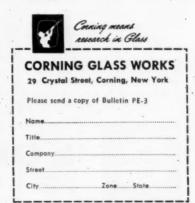
Makes processing visible. Transparency is a terrific advantage in piping.

You can see the condition of your product and process at all times.

Your maintenance crew saves time with visual inspections, too. Because of its smooth glass surface, PYREX Pipe seldom allows scale or sludge build-up. But should this occur or should something block this pipe, your men can

locate the trouble exactly and determine its nature without tearing out the entire pipeline.

Complete bulletin now available. The PYREX Pipe bulletin tells you something of the long history of this pipe in chemical processing, examines its many advantages over conventional piping, lists sizes and fittings, and offers information on installation. Send the coupon for a copy.





## another plus value when you get TAR ACIDS FROM KOPPERS

Few suppliers of tar acids, starting material for many plastics, pharmaceuticals, dyestuffs and other chemicals, have had the experience of Koppers' Tar Products Division in the production and application of these coal chemicals.

Through intimate knowledge of tar acid technology, Koppers knows the importance of continued uniformity to production processes utilizing these chemicals ... makes careful analytical checks on tar acids before shipments are made.

Many grades and concentrations of phenol, cresol, cresylic acid and xylenol are available from Koppers. Your nearby Koppers Coal Chemicals Specialist can be of assistance in selecting the tar acid formulation which is best suited—and most economical—for your particular usage. And if your production problem requires special study, the full facilities of the Koppers Technical Department are at your service. It pays to buy coal chemicals from the best-known maker . . . Koppers' Tar Products Division, Pittsburgh 19, Pa.



KOPPERS COAL CHEMICALS

## MARKETS

lion lbs. Value of material sold in '57 was \$577 million, compared with \$588 million in '56.

Cyclic elastomers made in '57 consisted mainly of polybutadiene-styrene type (S-type) materials, amounted to 1.85 billion lbs., compared with 1.8 billion in '56. Sales were down to 1.62 billion lbs., valued at \$390 million, from 1.68 billion lbs., worth \$403 million in '56.

Production of acyclic elastomers—including neoprene, butyl, N-type, silicone—amounted to 504 million lbs. in '57, or about 2 million less than in the preceding year. Sales of 479 million lbs. and dollar values of \$187 million reflected increases of 3 million lbs. and \$2 million, respectively.

Miscellaneous Synthetics: Total output of miscellaneous chemicals in '57 was 27.3 billion lbs., or 8.3% more than the 25.2 billion lbs. turned out in '56. Sales in '57 totaled 10.9 billion lbs., valued at \$1.7 billion, compared with 10.4 billion lbs. valued at \$1.6 billion in '56.

The '57 output of the more important cyclics in this group: lubricating oil additives, 400 million lbs.; tanning materials, 36 million lbs.; hexamethylenetetramine, 23 million lbs.; naphthenic acid salts, 21 million lbs.

Total output of miscellaneous acyclics in '57 was 26.5 billion lbs., compared with 24.6 billion lbs. in '56. Sales were 10.4 billion lbs. (\$1.5 billion) in '57, 9.9 billion lbs. (\$1.4 billion) in '56.

Chemicals whose outputs exceeded 1 billion lbs. in '57: synthetic methanol, 1.5 billion lbs.; 37% formaldehyde and ethyl alcohol, each 1.4 billion lbs.; and ethylene oxide, ethylene glycol, isopropyl alcohol, and acetic anhydride, each 1.2 billion lbs.

Crudes: Total output of crude products from petroleum and natural gas was the largest on record—more than 18 billion lbs. in '57 or about 1% more than in '56. Sales were 10.33 billion lbs., valued at \$376 million, representing a decline of 6.3% from the approximately 11 billion lbs. produced in '56.

Production of all aromatic and naphthenic compounds amounted to near 3.57 billion lbs. in '57.

Output of benzene (1 and 2 degree) from petroleum was 852 million lbs. last year, or 4% more than in '56. Production of toluene was





Your needs and desires, your specifications are fulfilled when you order urea from Grace.

Grace is a leading source for urea, the basic, versatile chemical with applications in ...

**RESINS · PHARMACEUTICALS** ADHESIVES · CHEMICALS PLASTICS AND MANY OTHER FIELDS

And Grace has "A WORLD OF EXPERIENCE" in producing urea with you in mind!



Write for samples, specifications and further information.



## Grace Chemical Company

A Division of W. R. Grace & Co. MEMPHIS, TENNESSEE

MEMPHIS - Home Federal Bidg., JAckson 7-1551 • CHICAGO - 75 E. Wacker, FRanklin 2-6424 TAMPA-2808 S. MacDill Ave., 82-3531 • NEW YORK-7 Hanover Square, Digby 4-1200

## MARKETS

up, too, to more than 1.12 billion lbs. in '57, from 947 million in '56. Output of xylene decreased to 830 million lbs., from 895 million in '56.

Production of aliphatic hydrocarbons inched higher, to more than 14.5 billion lbs., from somewhat more than 14.4 billion in '56. Sales slipped, however, to 7.9 billion lbs., valued at \$289 million, from 8.5 billion lbs.. valued at \$288 million, in '56.

Output of ethylene crept close to the 4 billion lbs. mark from the 3.6 billion made in '56. Production of propane, too, was up-to 2.46 billion lbs. in '57, from 2.18 billion in the preceding year. Some 1.5 billion lbs. of propylene were made in '57, compared with 1.4 billion in '56. Production of butadiene was 1.54 billion lbs., or slightly more than the 1.5 billion turned out in '56.

Tar and Tar Crudes: Domestic output of all tars (coal tar, water-gas tar, and oil-gas tar) amounted to 916 million gallons in '57-a near 4% more than the 881 million gallons reported for '56.

Production of industrial and specification grade benzene (including that produced from petroleum and imported crude materials) amounted to 332 million gallons in '57, compared with 337 million gallons in '56. Sales of such benzene in '57 amounted to 277 million gallons, valued at \$98 million. That's a decline from the 284 million gallons, valued at \$103 million, sold in '56.

Production of toluene (including material produced from petroleum for use in aviation fuel) amounted to 198 million gallons-up 13.8% from the 174 million gallons reported for '56. Output of xylene in '57 (including that produced for blending in motor fuel) amounted to 127 million gallons. Production of crude naphthalene in '57 was 420 million lbs., compared with 491 million lbs. in '56.

Production of creosote oil in '57 was 127 million gallons, down from the 132 million gallons in '56. The output of road tar was 95 million gallons-slightly more than the 92 million gallons reported for '56.

Although the Tariff Commission statistics on the various categories of synthetic organics are labelled "preliminary," much of the data is virtually complete, will show little change when the commission's final report is published later this year.

## You can depend on plasticizers made from CARBIDE'S 2-Ethylhexanol

Manufacturers of plasticizers—such as di-2-ethylhexyl phthalate, di-2-ethylhexyl adipate, di-2-ethylhexyl sebacate, di-2-ethylhexyl azelate, and phosphates—know from years of experience that they can depend on CARBIDE as a constant source of top-grade 2-ethylhexanol.

Extremely low colored esters can be made with Carbide's 2-ethylhexanol—this means lower production costs. Reason—new specifications ensure minimum carbonyl content.

In addition, plasticizers made from Carbide's 2-ethylhexanol, offer excellent compatibility with vinyl chloride resins . . . good stability . . . low volatility . . . flexibility at low temperatures . . . and resistance to extraction by oil and water.

Find out how you too can profit with 2-ethylhexanol from Carbide. Get in touch with your local Carbide Technical Representative, or write Union Carbide Chemicals Company, Division of Union Carbide Corporation, Room 328, Dept. H, 30 East 42nd Street, New York 17, New York.

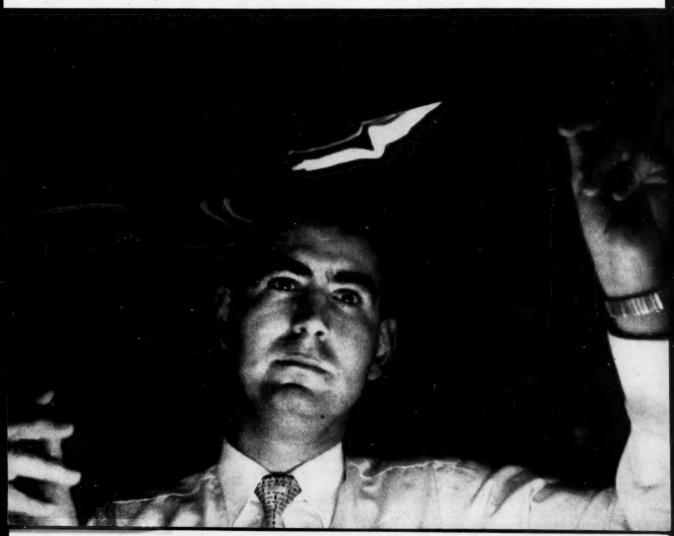
## UNION CARBIDE CHEMICALS COMPANY

DIVISION OF



CORPORATION

The term "Union Carbide" is a registered trade mark of UCC.



# TANK CAR NEWS 0F 1958



## GATX cars lined with Kanigen... new nickel-alloy coating

KANIGEN, a unique patented process, deposits a hard, uniform, corrosion-resistant nickel-alloy coating on tank car interiors... lasts four to six times as long as phenolic, epoxy or neoprene linings. You can load at high temperatures that would destroy other linings. For example, 73% caustic soda can be piped in at unlimited temperatures.

Tank cars lined with KANIGEN are also being successfully

used for liquids such as tetraethyl lead, ethylene oxide and glucose.

If your product is a liquid, GATX furnishes or can build a tank car to transport it. GATX maintains a nation-wide network of shops for servicing.

No capital investment . . . when you ship GATX.

KANIGEN is a trademark which identifies chemical nickel coating by GENERAL AMERICAN TRANSPORTATION CORPORATION and its licensees, the product resulting therefrom and compositions produced by them for use in chemical nickel coatings.



## **GENERAL AMERICAN TRANSPORTATION CORPORATION**

135 South LaSalle Street • Chicago 90, Illinois Offices in all principal cities

## Toxicity Data: Wide-Open Policy Pays Off

I was right pleased to receive copies of the Industrial Hygiene ulletins that you and Ed have prepared. May I comment:

- I commend you on their practicality -- format, content and
- They obviously are for in-plant use and wide company distri-bution. This takes the "hocus-pocus" out of industrial hygiene and insures better engineering, improved process control; and greater rapport when special problems requiring your personal
- 3. The wide distribution to other industrial hygiene people is ne wide distribution to other industrial nygiene people is really monumental. So many of us have had to work up material that could be available from one of our confreres — if we only I urge you to send out supplementary material from time to
- I request it for myself.

lowever, it is to be expected that when a job is well done, human nature is to ask for more. In this respect, I am no different and would like to request 12 additional copies of the bulletins. It is my plan to distribute them to each of the Safety Engineers of our eleven operating divisions. These men are not industrial hygienists but are expected to recognise occupational disease exposures and to recommend protective measures through our own Industrial Hygiene Service or that of our insurance carrier. Therefore, I feel the bulletins will be well

I was most pleasantly surprised and much impressed upon resurprise as copy of your binder of Industrial Hygiene Bulletine. By
surprise was quickly abouted, however, when I noted on the enclosed
memo who had been responsible for doing such an admirable job. So
in thanking you and Mr. Schamfer, together with your company, for
in thanking you and Mr. Schamfer, bulletine, I would like to cothis
favoring me with a volume of the bulletine, I would like to cothis
my admiration of the splandid job you have done in assembling company
my admiration of the splandid job you have done in same with a splandid job you have done in same with a volume of the splandid job you have done in same with a volume of the splandid job you have done in same bing to the occupational health aspects of your company
my admiration of the splandid job you have done in same bing to the occupational health aspects of your company
my admiration of the splandid products. processes and products.

want you and your associates to know that they are the finest bulletins of this nature which I have seen. The idea of publishing the two separate bulletins on various materials is of particular interest. It has been our experience that industrial hygienists can be very helpful as technical advisors to safety and fire personnel on problems of chemical and fire safety. It is for this reason we believe it is necessary to have information on all It is for this reason we believe it is necessary to have information on all the hazardous properties of materials, not merely toxicity data. Your safety data sheets are a step forward in filling this need. The choice of the binder and colors on the bulletin add to the appeal of the manual.

In all sincerity I want you to know that even before receiving a copy of your fine manual we have considered the Shell Chemical Corporation one of our most cooperative manufacturers in supplying us with the information we need to know in our work.

Typical comments that show wide interest in new hygiene bulletins.

In just a few weeks, Shell Chemical will complete the wide distribution of 18 additions to its new series of industrial hygiene bulletins about the toxicity of its products. The distribution is a follow-up to an earlier mailing that produced an unexpectedly large response, answered an industry problem of long standing and gave Shell a bonus in customer goodwill.

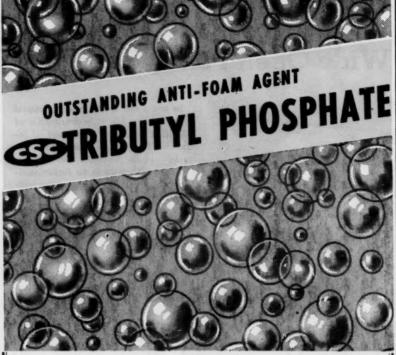
The initial distribution, some months ago, to nearly 500 industrial hygienists, toxicologists, physicians and technical personnel elicited over 160 favorable comments. This indicated that Shell was on the right track in solving the problem of how to distribute toxicological information.

Most chemical producers evaluate the toxic properties of their products. These evaluations, however, are usually made available only to customers requesting such information. Shell, besides undertaking an unsolicited distribution, is also making another departure from standard practice. Hygiene bulletins are now sent out, with product samples, as a matter of routine. And district offices also have supplies of the literature readily avail-

The response to Shell's first mailing isn't the only indication that there's a need for wider dissemination of toxicity data. Next February, Academic Press will launch a new bimonthly scientific journal, "Toxicology and Applied Pharmacology." A largeportion of its coverage will include toxicity studies of chemicals, drugs and other formulations-information that because of its rather routine nature usually isn't published in other journals.

Telling it Twice: Shell hygiene bulletins consist essentially of two sets of brochures, one technical, the other nontechnical. The technical toxicity data sheets are similar to those put out by several firms, presenting physi-. cal data, sensory perception limits, detailed technical descriptions of experiments on laboratory animals and, in some cases, suggested medical treatment. The safety data sheets, believes Shell, are somewhat of an innovation. They are much less tech-





FOR SYNTHETIC LATEX PAINTS — as little as 1% Tributyl Phosphate reduces foam during manufacture, can-filling and application.

OTHER FOAM APPLICATIONS — Preferred for paper coatings, water adhesives, casein solutions, inks, textile sizings and detergent solutions. Tributyl Phosphate offers excep-

tional cost-efficiency value and minimal residual odor.

Colorless and odorless, CSC Tributyl Phosphate is miscible with most common organic solvents and is an excellent selective solvent for a great variety of materials.

## **CSC CHEMICALS FOR INDUSTRY**

## **ALCOHOLS**

Methanol Butanol Ethyl Alcohol

## AMINES AND AMMONIA

Ammonia, Anhydrous and Aqua Ammonium Nitrate, Solid and 83% Sol. Methylamines

Benzyltrimethylammonium Chloride Hydroxyethyltrimethylammoniumbicarbonate

## ESTERS

Amyl Acetate
Butyl Lactate
Dibutyl Phthalate
Tributyl Phosphate

Butyl Acetate
Ethyl Acetate
Tributyl Phosphate

## **NITROPARAFFINS**

Nitroethane 2-N Nitromethane 1-N Alkaterges Dia Aminohydroxy Comp

2-Nitropropane 1-Nitropropane Diamines

Aminohydroxy Compounds Nitrohydroxy Compounds Chloronitroparaffins

## PHARMACEUTICALS, BULK

Bacitracin Cycloserine Riboflavin, U.S.P. and U.S.P., R.S.

## OTHER CHEMICALS

Acetone Formaldehyde Pentaerythritol

## COMMERCIAL SOLVENTS

260 Madison Avenue, New York 16, New York

ATLANTA, GA. • BOSTON, MASS. • CHICAGO, ILL. • CINCINNATI, OHIO • CLEVELAND, OHIO DETROIT, MICH. • HOUSTON, TEXAS • INDIANAPOLIS, IND. • KANSAS CITY, MO. • LOS ANGELES, CALIF. • LOUISVILLE, KY. • MEMPHIS, TENN. • MILWAUKEE, WISC. • MINNEAPOLIS, MINN. NEWARK, N. J. • NEW ORLEANS, LA. • PHILADELPHIA, PA. • PITTSBURGH, PA. • PORTLAND, ORE. ST. LOUIS, MO. • ST. PAUL, MINN. • SAN FRANCISCO, CALIF. • STERLINGTON, LA. • IN MEXICO COMSOLMEX, S.A., MEXICO 7, D.F. • IN CANADA: MCARTHUR CHEMICAL CO., MONTREAL, QUE.

nically written and are aimed at interpreting test results for the chemist, operator, or layman.

Thus, the safety sheets for ally alcohol show a "sensory response" table that describes human response to various vapor concentrations. They also tell how much compound produces various concentration levels under specified conditions. This expands the value of the traditional "threshold limit"—usually stated in hard-to-evaluate parts per million.

Norman White, Shell's industrial hygiene manager terms the new bulletin program an attempt at mass education of the industrial public in the safe use of hazardous chemicals. Broad distribution helps place the bulletins where they will do the most good at the time they are most needed, eliminating the need for costly individual mailings.

Sales Aid: Also important is the role of the bulletins in making product toxicity less of a negative factor in marketing. Toxicity is a subject that many salesmen shy away from. And if adequate data is lacking, it's only natural for a potential customer to have questions.

The bulletins, therefore, suggest safety precautions that help counter purchasers' fears of workmen's compensation cases, union claims for special pay, and the like. Open discussion of a product's hazardous properties, says White, has helped cap many a sale

Industry Agreement: Other chemical producers also believe that candidness about toxicity is desirable. Dow, for example, considers toxicity information "of paramount importance" in sales development work. The company distributes (on request only) three types of toxicity data sheets. One set, highly technical, is aimed at the toxicologist, industrial hygienist and physician. A second type summarizes the hazards of using a chemical and presents precautions for its safe handling. This sheet is edited primarily for plant operating personnel. The third type outlines toxic properties and suggests first-aid steps.

American Cyanamid relies on its catalogs to present toxicity data. Product catalogs present a concise but thorough discussion of toxicity hazards. Cyanamid hopes to supplement this information by publishing its studies in the new coming toxicology journal.



## WKE TAKES A LONG LOOK AT PLANT FEASIBILITY

Look to the men of WKE to anticipate the hidden factors of successful plant development. Evaluations, detailed studies and reports project the profitable approach to plant problems — through every phase.



W K E

WESTERN-KNAPP ENGINEERING CO. SAN FRANCISCO . NEW YORK . CHICAGO . HIBBING

## Bio-Chemical Department



THE ARMOUR LABORATORIES

SPECIALISTS IN ENZYMES OF ANIMAL ORIGIN

offer

ARMALASE\* A-100 (CATALASE)
HYALURONIDASE—LYOPHILIZED or SOLUTIONS
PANCREATIN, N. F. X
PANCREATIN POWDER, TRIPLE N. F. STRENGTH
TRYPSIN POWDER 1:75
CRYSTALLIZED TRYPSIN

and for experimental purposes

ACYLASE
CARBOXYPEPTIDASE
Cx CELLULASE
CHYMOTRYPSIN

CHYMOTRYPSINOGEN LIVER COENZYME LYSOZYME RIBONUCLEASE

For expert technical assistance on enzyme utilization problems write to P. O. BOX 511. KANKAKEF ILLINOIS

## SALES

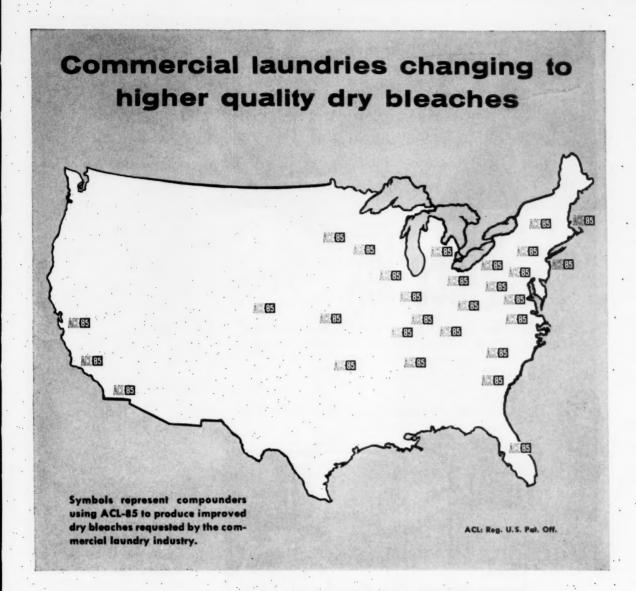
Union Carbide Chemical's approach to toxicity data distribution takes the form of "Toxicity Study Sheets" on specific compounds and toxicity charts in product-line catalogs. The study sheets are concentrated summaries of laboratory tests.

Union Carbide supports an extensive toxicological research program at Mellon Institute. Dow, Cyanamid and Du Pont also maintain laboratories. Many producers, such as Shell, have outside consulting laboratories check their products for toxicity.

Many industrial hygienists feel that the trend to more extensive toxicological research is a healthy step. And it is evident, too, that many producers are taking a liberal attitude toward dissemination of such data. It may never be possible to gauge exactly the hazards eliminated or the sales made by the number of data sheets sent out. But Shell's program is successful enough to call for its continuation.

## DATA DIGEST

- Organic chemicals: New catalog tabulates technical data and typical applications for Armour Chemicals' line of fatty acids, primary, secondary and tertiary amines, diamines and diamine salts, quaternary ammonium chlorides, aliphatic amides and nitriles, cationic and nonionic surface-active agents, fuel oil additives and antistripping agents. Armour Chemical Division (1355 West 31st St., Chicago).
- Radiation-resistant fluids: Chart gives physical data on polyphenyl, its alkyl derivatives and mixtures that may be suitable for use as coolants in nuclear power reactors or as radiation-resistant impregnants for capacitors. Organic Chemicals Division, Monsanto Chemical Co. (St. Louis).
- Solvents: 8-p. booklet provides specifications for aliphatic naphthas, paraffinic hydrocarbons and aromatic hydrocarbons. Charts are used to simplify solvent selection and to present principal industrial uses. American Mineral Spirits Co. (Murray Hill, N.J.).
- Sodium benzoate: Folder briefly describes major applications for sodium benzoate and benzoic acid in wide range of industries. Hooker Chemical Co. (Niagara Falls, N.Y.).
- Vinyl stearate: 18-p. bulletin discusses physical properties, sol-



## **DOES YOUR BLEACH MEET THIS NEW DEMAND?**

In October 1957, following extensive industry testing, Monsanto started commercial production of ACL-85 and related chlorinated cyanuric acids.

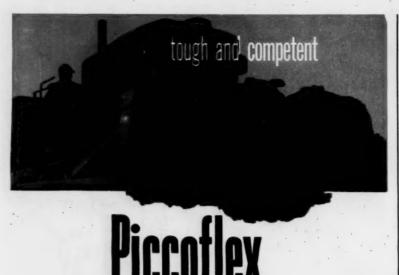
**Today,** ACL-85 has been accepted nationally as the new *stand-ard* organic source of available chlorine for *higher quality* dry bleaches.

The solid form and high available chlorine content of ACL-85 make it ideal for easy and flexible compounding. Bleaches made with ACL-85 are easier and safer to handle and ship than liquid bleaches and can be made fully equivalent in performance to sodium hypochlorite solutions.

Write or phone Monsanto for information and technical literature on ACL-85.



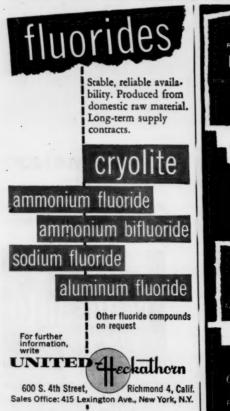
MONSANTO CHEMICAL COMPANY Inorganic Chemicals Division St. Louis 24, Missouri



Piccoflex Resins are a new line of tough and flexible hydrocarbon resins. Because of its unusual grease and oil resistance, Piccoflex shows utility in the manufacturing and converting industries.



PENNSYLVANIA INDUSTRIAL CHEMICAL CORPORATION
Clairton, Penna.





## SALES

ubility, gum and resin solvency, monomer reactivity, polymerization, various copolymers, synthetic intermediate applications and tabulates 28 specific applications of vinyl stearate. Air Reduction Chemical Co. (New York).

- Catalog: Chart tabulates chemical formula, lbs/gal., color, specific gravity, analysis and container information for Eastman Chemicals' acids and anhydrides, aldehydes, aromatic intermediates, solvents, alcohols, plasticizers and several other products. Eastman Chemical Products, Inc. (Kingsport, Tenn.).
- Plastic carboy: Folder describes specifications for 5, 13 and 14 gal. polyethylene containers protected by steel drum overpacks (Jal Boys). Jones & Laughlin Steel Corp., Container Division (405 Lexington Ave., New York).
- Silicone fluids: New guide presents data on stability, volatility, oxidation and shear resistance, sound and light transmission, compressibility and other factors. Applications tell how silicone fluids can be used in damping, springing and coupling operations. Dow Corning Corp. (Midland, Mich.)
- Surfactants: High molecular weight carboxylic acids and sodium salts are subject of new bulletin describing Sarkosyl surfactants. Detailed descriptions of applications on cosmetics, toilet goods, food products, detergents, fungistats, metal finishing, drugs and petroleum products are presented. Geigy Chemical Corp. (Saw Mill River Road, Ardsley, N. Y.).
- Polypropylene: New 10-page booklet gives thermal, mechanical, permanence, electrical and other properties of new polypropylene resin. Hercules Powder Co. (Wilmington, Del.).
- Pine oil replacement: Folder gives brief technical description of Hodag PX-1, a combination of alcohols, hydrocarbons and surface-active agents. It can be used as an antifoam leveling agent and solvent. Hodag Chemical Corp. (7247 N. Central Park, Chicago 45, Ill.).
- Plasticizer: Harflex 375, a highpolymeric plasticizer is subject of 4-p. folder. Permanence and stability characteristics stressed. Data includes solubility, compatibility, and vinyl chloride resin test result information, Harchem Division, Wallace & Tiernan, Inc. (25 Main St., Belleville, N. J.).





Just as the entire nation is proud to welcome Alaska as the 49th State, Warwick Wax is proud to welcome as its distributor for Alaska... DON CHEMICAL COMPANY, Anchorage, Alaska. Phone: Anchorage 42464.

With the addition of Anchorage, Warwick Wax now maintains stock and service centers in 34 principal cities of North America.

Whatever your product or your problem—for technical help on formulations, for samples, for technical data—our chemists are at your service.

Write or phone today. Ask for our latest price list.



## Warwick Wax Co., Inc.

750 Third Avenue, New York 17, N.Y. · YUkon 6-5500

## CHEMICAL WEEK . ADVERTISERS INDEX

## September 6, 1958

ALDRICH PUMP CO	GULF OIL CORP 12-13 Ketchum, MacLeod & Grove, Inc.	VITRO CORP. OF AMERICA 56 Molesworth Associates
ALLIED CHEMICAL CORP., NITROGEN DIV. 24	HAMPSHIRE CHEMICAL CORP 37 Meissner & Co., Inc.	WARWICK WAX COMPANY INC 105 Ben Sackheim, Inc.
M. Bastord Co.  ALUMINUM CO. OF AMERICA 60-81 Ketchum, MacLeod & Grove, Inc.	HARCHEM DIV., WALLACE & TIERNAN INC. Branstater Assoc., Inc.	WEST END CHEMICAL CO 20. Norton M. Jacobs Co.
	HARSHAW CHEMICAL CO	WEST PENN POWER 78 Fuller & Smith & Ross, Inc.
AMERICAN CYANAMID CO	HERCULES POWDER CO	WESTERN-KNAPP ENGINEERING CO 102 Westcott-Frye & Assoc., Inc.
AMERICAN HARD RUBBER CO 52 W. L. Towns Advertising	HINDE & DAUCH PAPER CO 90 Howard Swink Adv. Agency	WORTHINGTON CORP 53-54 Needham, Louis & Brorby, Inc.
AMERICAN POTASH & CHEMICAL CORP. 47 The McCarty Co.	HOOKER CHEMICAL CORP	WYANDOTTE CHEMICAL CORP 63 Brooke, Smith, French & Dorrance, Inc.
A MOCO CHEMICAL CORP 43 D'Arcy Advertising Co.		Brooke, Smith, French & Dorrance, Inc.
ANSUL CHEMICAL CO 71 The Brady Co., Inc.	JEFFERSON CHEMICAL CO 51 Hazard Adv. Agency	
ARMOUR LABORATORIES	JOHNS-MANVILLE CORP	tracers SECTION (Classified Advertising)
BADGER MANUFACTURING CO 8-9 F. P. Walther Jr. & Assoc.	Marsteller, Rickard, Gebhardt & Reed, Inc.	F. J. Eberle, Business Mgr.
G. BARR & CO	LAWRENCE WAREHOUSE CO 44 Grant Advertising, Inc.	CHEMICALS: Offered/Wanted 107
	MEMPHIS INDUSTRIAL DEVELOPMENT	EMPLOYMENT
BECCO CHEMICAL DIVISION, FOOD MACHINERY & CHEMICAL CORP 91 John Mather Lupton, Inc.	Archer and Woodbury Adv.	EQUIPMENT: Used/Surplus New 107
BENZOL PRODUCTS CO	METASAP CHEMICAL CO. SUB. OF NOPCO CHEMICAL CO	WANTED 107
BERKSHIRE CHEMICALS, INC. 90 Marsteller, Bickard, Gebhardt and Reed, Inc.	Gardner Adv. Co	MANAGEMENT SERVICES
BLOCKSON CHENICAL CO	NATIONAL LEAD CO., THE	
BORDEN CHEMICAL CO., THE	NOPCO CHEMICAL CO	ADVERTISING STAFF
CATALYTIC CONSTRUCTION CO 80 Doremus-Eshleman Co.	OLIN MATHIESON CHEMICAL CORP 66-67 Doyle, Kitchen & McCormick, Inc.	Atlanta 3 Robert H. Powell, 1301 Rhodes-Haverty Bldg., JAckson
CELANESE CORP. OF AMERICA 21 Ellington & Co., Inc.	PENNSYLVANIA INDUSTRIAL CHEMICAL	3-6951
CHICAGO BRIDGE & IRON CO 3rd Cover Bussell T. Gray, Inc.	Downing Industrial Adv. Inc.  PFIZER & CO., CHARLES	Boston 16 Paul F. McPherson, 350 Park Square Building, HUbbard 2-7160
Fuller & Smith & Ross, Inc.	PLASTICS & COAL CHEMICALS DIV., ALLIED CHEMICAL CORP	Chicago 11 Alfred D. Becker, Jr., R. J. Claussen, 520 N. Michigan Ave., MOhawk 4-5500
Batten, Barton, Durstine & Osborn, Inc.	PLAX CORP 85 The Charles Brunelle Co.	Cleveland 13 Vaughn K. Dissette. 1164 Illuminating Bldg., SUperior 1-7000
CORNING GLASS WORKS	PUBLICKER INDUSTRIES, INC 40-41 Al Paul Lefton Co., Inc.	Dailes 1 Gene Holland, Gordon Jones, The Vaughn Bldg., 1712 Commerce St.,
CROSSETT CHEMICAL CO	RODNEY HUNT MACHINE CO 6-7	Riverside 7-5117
DAY, THE J. H. COMPANY 58 The Keelor & Stites Co.	SCIENTIFIC DESIGN CORP 4th Cover Michel Cather, Inc.	Denver 2 ALpine 5-2981 J. Patten, 1740 Broadway,
DIXON CHEMICAL & RESEARCH INC 2 Ray Ellis Advertising	SHAWINIGAN RESINS CORP 45 Wilson, Haight, Welch & Grover, Inc.	Detroit 26 H. J. Sweger, Jr., 856 Penobscot Bldg., WOodward 2-1793
DORR-OLIVER, INC. 78 G. M. Basford Co.	SHELL OIL CO	Frankfurt/Mein Michael R. Zeynel, 15, Landgraf-Wilhelm, Germany
Rives, Dyke & Co., Adv.	SILICONES DIV. UNION CARBIDE CORP. 27 J. M. Mathes, Inc.	London E. E. Schirmer, McGraw-Hill House, 95 Farringdon St., E.C. 4, England
Fred Wittner Advertising	· · · · · · · · · · · · · · · · · · ·	Les Angeles 17 John B. Uphoff, 1125 West Sixth St., MAdison 6-9351
The Mattle Co.	SOLVAY PROCESS DIV. ALLIED CHEMICAL CORP 2nd Cover Atherton & Currier, Inc.	
ESSO STANDARD OIL CO	SPENCER CHEMICAL CO	B. A. Johnson, P. F. McPherson, Charles F. Onasch, L. Charles Todare, 500 5th
FISHER CHEMICAL CO., INC 80 Sam J. Gallay Adv.	TITANIUM PIGMENT CORP. SUB. OF NATIONAL LEAD CO	Ave., Oxford 5-5959
FOOTE MINERAL CO	TRULAND CHEMICAL CO	Philedelphie 3 William B. Hannum, Jr., 6 Penn Center Plaza, Rittenhouse 6-0670
GENERAL AMERICAN TRANSPORTATION CORP. 22, 98	UNION BAG-CAMP PAPER CORP 70 Smith, Hagel & Knudsen, Inc.	Pittsburgh 22. Duncan C. Stephens, Room 1111 Henry W. Oliver Bldg., ATlantic 1-4707
GIRDLER CO., THE	UNION CARBIDE CHEMICAL CO. DIV. OF UNION CARBIDE CORP	Son Francisce 4 William C. Woolston, 68 Post St., DOuglas 2-4600
GLYCERINE PRODUCERS ASSOC 92 G. M. Basford Co.	UNITED HECKATHORN	
GRACE CHEMICAL CO	UNIVERSAL OIL PRODUCTS CO 21 Tobias, O'Neill & Gallay, Inc.	St. Leuis 8 R. J. Claussen, 3615 Olive St., Continental Bldg., JEfferson 5-4867

## Want the New CW Index or CW Reprints?

**Pharmaceuticals** How the industry is flourishing despite attacks **Dyes and Pigments** \$1. CW Index To Vol. 82, Jan.-June '58 .50¢ □ Market for Waxes \$1 🗆 Outlook to '75 Cost-Cutting Methods How to ease pressure of profit squeeze Man-Made Fibers Where the big gains will be Motivation Research How to put it to work for your \$1 🗆 Shutdown Planning How to save profits, eliminate headaches Petrochemicals Fastest-growing member of the \$1 🖸 Plastics Outlook \$1 End-use trends Ideas from Outsiders How to deal with unasked-for ideas from outsiders \$1 Paperwork Control How to cut nonproduction. \$1 How to Turn the Atom to Profit -Pesticides Past, present, future \$1.50 Seaweed Colloids A fast-growing industry \$1 Guided Missiles Chemicals' opportunities \$1. Synthetic Detergents

## Chemical Week Reprint Dept., Room 2400 330 W. 42nd Street New York 36, N. Y.

Detailed product data \$1

Please send me the CW Reports checked above. Enclosed is \$ . . . . . . . . . . . . . . . . Send price of ..... copies (Bulk prices are available on request;)

CHEMICAL PROCESS INDUSTRIES

## SYNTHETIC DETERGENTS AND EMULSIFIERS, FOURTH EDITION,

available as a 78 nags bound reprint. Over 2,000 products alphabetically listed with manufacturer, formula, form type, per cent active and principal uses. Price: \$2.50 single espies. Special prices on lots of 20 or more. Order direct from

## FOR SALE

Pfaudler glass-lined Reactors: 1000, 750, 500, 300, 100, 30 gal. Perry Equipment Co 1415 N. 6th St., Philadelphia 22, Pa.

Buflovak 5' x 12' Single Drum Dryer, Vacuum Unused, Perry, 1415 N. 6th St., Phila., Pa.

Niagare #510-28 vertical leaf filter, 510 sq. ft., st.st. Perry, 1415 N. 6th St., Phila., Pa.

Tank Trailers for Chemicals Stainless Steel-new and used. Hackett Tank Company, Inc. P.O. Box 803, Packers Sta., Kansas City, Kas. May-fair 1-2363.

## CONTRACT WORK WANTED

Pilot plant available. Let us run your product. Save capital outlay. Stainless steel tanks 200-600 gal., agitating and jacketed; rotary dryer, centrifuge, high pressure steam-water etc. Located on U.S. 1—25 miles west of New York City. Railroad siding—plenty of land. CWW-8712, Chemical Week.

## BUSINESS OPPORTUNITY

Will Invest \$10,000 or more, in manufacturing or distributing set up: No Promotions. BO-8784, Chemical Week.

THIS TRACER SECTION: 5 TRACER SECTION.

Be used whenever you are leeking for or offering
EQUIPMENT PLANTS
SUPPLIES CHEMICALS
OPPORTUNITIES SPECIAL SERVICES

1 rates are lew—just call or write
CLASSIFIED ADVERTISING DIVISION
C Roy 12
Chemical Week

P: O. Box 12, NY 36 NY

BUYER

A leading pharmaceutical house desires a young man with a cellege degree, experience in buying desirable and a knowledge of chemicals and MRO supplies to fill the position of a Buyer. Excellent opportunities for advancement. Send resume to:

P-8758 Chemical Week 520 N. Michigan Ave., Chicago 11, III.

ADDRESS BOX NO. REPLIES TO: Box No. Classified Adv. Div. of this publication.
Send to office magnest you.
NEW YORK 30: F. O. BOX 12
CHICAGO 11: 520 N. Michigam Ave.
SAN FRANCISCO 4: 68 Post St.

## POSITIONS VACANT

Wanted—Male: Chemistry or chemical angineering graduate with laboratory experience, interested in technical demonstrating for a chemical company which has interest in the following nelds: agriculture, textile, paper, adhesives and plastics—located in the Southeast. Salary, transportation and expense account. Applicants should submit complete educational and experience resume and picture. P-8695, Chemical Week.

Technically trained and experienced sales representatives (2) Wanted by leading and progressively sound distributor and manutacturer of industrial chemicals and specialties in Northern New Jersey area. Salary plus incentive. Excellent opportunity. Submit completely detailed resume. P-8766, Chemical Week.

Wanted: Plant Supt. An individual with experience and know how in the manufacture of automobile polishes and waxes and general auto clean up chemicals, to assume managership of Southern plant on a salary and profit sharing or partnership basis. The best opportunity for right individual. All replies confidential. P 8763, Chemical Week.

## SELLING OPPORTUNITIES WANTED

Active Manufacturer's Representative interested in representing a new principal in the sale of Polyvinyl Acetate Emulsion in the Philadelphia territory. Present commitment on Polyvinyl Acetate Emulsion precludes selling action before November 1st. RA-8782, Chemical Week.

Need mfgr's rep in Chicago area? Am seeking

## Management Services

IES ASSOCIATES, INC.
Technical and Economic
Consultants to the Chemical Industry.
New Products & Precesses
Technical & Economic Studies
Design and Initial Operation of Complete
Plants
Process Analysis—Market Research
77 South St.
DA 5-2236 Stamford, Conn.

DA 5-2236

Consulting Engineer Professional Engineering for the Petroleum and Process Industries

39 Broadway New York 6, N. Y. Beaumont, Texas

## BERG BOAT COMPANY Specialists in

## MARINE TRANSPORTATION OF CHEMICALS

Transportation Systems
Coastwise and Inland Waterways
Studies—Reports—Contracts Frederick C. Berg.—Marine Engineer
410 North American Bidg., Wilmington, Delaware
Telephone Olympia 6-0522

## THE C. W. NOFSINGER CO.

"In Engineering, It's the PEOPLE that Count"

Engineers and Contractors for the Petroleum and Chemical Industries

307 East 63rd Street Kansas City 13, Missouri Phone EMerson 3-1460

## Robinette Research Laboratories, Inc.

Industrial Research : : Consultation Technical and Economic Surveys : : Product Development : : Chemical Market Research

16 East Lancaster Avenue, Ardmore, Pa. Tel. Midway 2-6457

## **Professional** Assistance

JAMES P. O'DONNELL'

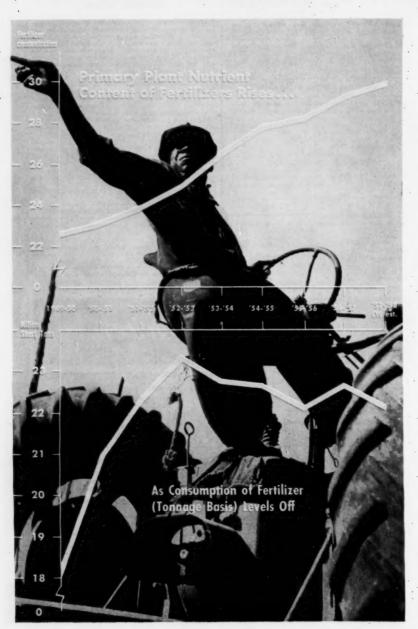
in solving your most difficult problems is offered by consultants whose cards appear in this section.

## CHARTING

## BUSINESS

September 6, 1958

## Fertilizers Pack More Primary Nutrient



At the close of the '57-'58 agricultural year (July 1), total U.S. fertilizer consumption was estimated to have decreased to 22.2 millions tons, 2% under the 22.7 million tons consumed in the previous corresponding period,

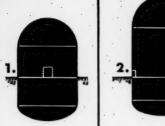
While fertilizer demand has leveled off, however, total consumption of primary plant nutrients has increased at a phenomenal rate. During '57-'58, some 6.4 million tons of available nitrogen, phosphorus and potash were used by U.S. farmers. That's 14% more than the 5.6 million tons applied to the soil during '52-'53, and some 60% more than the 4 million tons used in '49-'50.

Reason for such a healthy spurt is, of course, the trend toward higher nutrient concentration in fertilizers. In this past fertilizer season, the average primary plant-nutrient content was some 30% by weight; it was 23% in '49-'50.

Of the three primary plant nutrients, nitrogen has had by far the most spectacular growth. During the '57-'58 agricultural season, some 2.25 million tons were used for plant food. This is 100% more than the 1.1 million tons consumed in '49-'50.

Demand for phosphorus has also moved briskly, while not at nitrogen's pace. During the past fertilizer season, some 2.3 million tons of available phosphorus were used. In '49-'50, about 1.9 million tons, some 21% less, were used. Latest potash use by the fertilizer industry is estimated at 1.9 million tons; it was 1.1 million tons in '49-'50.

About 68% of the primary plantnutrients were applied in the form of mixed fertilizers, while the remainder was applied directly (to provide a single primary plant nutrient). This ratio has changed little since '49-'50.





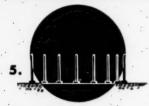


LAST PLATES GO IN AT DRESDEN STATION. 100-ton derrick with 170-foot mast lowers plates into place from 210-foot towers as 190-foot diameter Hortonsphere<sup>®</sup> nears completion at Dresden, Illinois Nuclear Power Station. CB&I-built structure will house atomic reactor. Station is a General Electric Co. project.

## SHAPES OF things to come in the atomic age









## Structures to Silhouette Major Reactor Projects

For CB&I engineers, fabricators and erection specialists, the challenge of things to come in the atomic age is, to a large extent, a reflection of existing accomplishments.

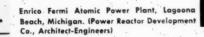
In 1954 the world's largest sphere, a Hortonsphere® measuring 225 feet in diameter, was built by CB&I for the AEC Knoll Atomic Power Laboratory at West Milton, New York, for testing a prototype of the atomic power plant which now serves our atom sub fleet.

Today, near Chicago, a skilled CB&I crew is completing the erection of a 190-foot diameter Horton-

sphere to house an atomic reactor for the Dresden Nuclear Power Station. Near Detroit, another CB&I crew erected a reactor containment vessel of a different design for the Enrico Fermi Atomic Power Plant. Silhouettes of similar structures, being designed, fabricated or erected by CB&I, are shown here.

Yes, for CB&I, the shape of things to come in an atomic tomorrow had their beginnings *yesterday*. Experience gained in almost 70 years of furnishing *craftsmanship in steel* to serve Industry, Government and scientific research is now meeting the exacting requirements for reactor containment vessels.

E53CBR





Atomic Energy Commission, Livermore, California. (Foster Wheeler Corp., Engineers)

Massachusetts Institute of Technology, Cambridge, Massachusetts. (John W. Cowper, Purchaser)

Dresden Nuclear Power Station, Dresden, Illinois. (Bechtel Corp., Constructor-Contractor)



## Chicago Bridge & Iron Company

Atlanta • Birmingham • Boston • Chicago • Cleveland • Detroit • Houston.

New Orleans • New York • Philadelphia • Pittiburgh • Solt Lake City

San Francisco • Seattle • South Pasadena • Tulsa

Plants in BIRMINGHAM, CHICAGO, SALT LAKE CITY,

GREENVILLE, PA. and at NEW CASTLE, DELAWARE.

In Canada HORTON STEEL WORKS LTD, TORONTO, ONTARIO

REPRESENTATIVES AND LICENSEES:

Australia, Cuba, England, France, Germany, Italy, Japan, Netherlands, Scotland



## SD is the only designer-builder of

## CHEMICAL PLANTS offering all these 8 KEY FACTORS

## Independent company, owner-managed

SD management takes direct responsibility for your project. There is no outside financial control or interest.

## Specialization in the chemical field

SD's management and technical talents concentrate exclusively in the chemical field—recognized to be the most formidable for engineering and construction companies.

## Leadership in process design, development and creative engineering

SD's important original process contributions to the industry are acknowledged throughout the world. Whether the knowhow is the client's or original with SD, the company takes process responsibility—it is not simply a purveyor of man-hours of engineering.

## World-wide operating experience

SD's world-wide network of commercial and technical affiliations and associations is centrally coordinated for prompt assimilation of new developments. SD is experienced in designing to the standards, codes, costs and customs of many countries.

## Managed and staffed by outstanding technical men

Exceptionally qualified technical personnel fill all SD departments, including some of the ablest experts in their fields.

## Client's interests served exclusively

SD serves clients as professional designers and builders-not manufacturers or merchants of equipment or materials. SD's services are available on a completely confidential basis, assuring you of maximum security on restricted information.

## Comprehensive services

- design
- construction start-up

SD undertakes complete and integrated responsibility for all phases of a project-from earliest planning to plant start-up and full operation.

## Reputation for operable plants

SD has achieved a reputation for completing projects on time, in fully operable condition and without start-up difficulties.



Consider all these factors carefully before building your next chemical plant. Request new illustrated brochure giving SD's organization concept, methods and achievements.



## Scientific Design Company, Inc.

CHEMICAL PROCESSES . PLANT DESIGN . CONSTRUCTION

Executive Offices: Two Park Avenue, New York 16, N. Y. • Engineering Offices: Jersey City, New Jersey Research Center: Manorhaven, L. I., New York

Affiliate: Société Française des Services Techniques S.a.r.l. (SFST), Paris, Françe